

Set	Items	Description
S1	101341	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	5219326	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	2641726	(PRIC? OR COST? OR DEMAND OR SPACE) (1W) (CURVE? OR POINT?) - OR PRICING OR PRICE? ? OR COST OR COSTS OR AMOUNT OR RANGE? ?
S4	6247569	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	61272	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	845382	S2 AND S3
S7	20956	S4 AND S5
S8	1520	S6 AND S7
S9	161	S8 AND S1
S10	125	S9 AND IC=G06F-017/60
S11	156592	ONLINE OR ON()LINE OR INTERNET
S12	80	S10 AND S11
S13	962468	COOP OR CO()OP OR BUYING(1N)GROUP? ? OR GROUP? ?
S14	4	S12 AND S13

File 344:Chinese Patents Abs Aug 1985-2005/May

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File 347:JAPIO Nov 1976-2005/Apr(Updated 050801)

(c) 2005 JPO & JAPIO

File 350:Derwent WPIX 1963-2005/UD,UM &UP=200558

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14/5/1 (Item 1 from file: 350)
DIALOG(R) File 350: Derwent WPIX
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015040567 **Image available**

WPI Acc No: 2003-101083/200309

Method and system for performing auction over internet

Patent Assignee: LIM S S (LIMS-I)

Inventor: LIM S S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002063080	A	20020801	KR 20013832	A	20010126	200309 B

Priority Applications (No Type Date): KR 20013832 A 20010126

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
KR 2002063080	A		1	G06F-017/60	

Abstract (Basic): KR 2002063080 A

NOVELTY - An **internet** auction method and system is provided to offer various types of auction services, such as a lottery auction, a multiple **price** auction, a hidden card auction, a discount auction, a chatting auction, a **group** auction as well as a general auction so that it can widen a **range** of a user selection, **increase** a user satisfaction and activate an **internet** auction.

DETAILED DESCRIPTION - The method comprises steps of an auction **seller** registering an article for **sale** at an auction service site by inputting data needed for a registration(401), a bidder selecting a desired auction type **while** inputting necessary data(402), the auction service site closing the auction procedure(403, 404), the service site checking if the auction is successful, in a case of a successful auction, determining an auction winner and a winning **price**, noticing the auction result, and notifying the **seller** and the winner of the auction result via an e-mail(405, 406), the winner requesting a delivery of the article **while** remitting corresponding money to an account of the service site, and the service site notifying the remittance of the **seller** via an e-mail(407), the **seller** confirming the remittance and delivering the article to the winner, and the winner checking the delivered article(408), and the service site paying the article to the **seller** (409). In the lottery auction, the service site designates a bidder to a **group**, draws a lottery for determining one **group**, and determines as an auction winner the highest **price** bidder among the **group**. In the multiple **price** auction, the bidder offers a multi-stepped **price**, and the service site determines as an auction winner the highest **price** bidder at the last step. In the hidden card auction, the service site allows a bidder to participate in the auction once more, and enables the bidder to hide the bidding **price** and open the **price** at the last step. In the discount auction, the service site discounts the winning **price** by a certain ratio. In the discount auction, the service site enables the bidders to chat with other bidders. In the **group** auction, the service site designates a discount ratio for a bidder **group** according to the bid **amount**, and determines as an auction winner the highest **price** bidder among the **group**.

pp; 1 DwgNo 1/10

Title Terms: METHOD; SYSTEM; PERFORMANCE; AUCTION

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

14/5/2 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014383027 **Image available**

WPI Acc No: 2002-203730/200226

Internet **opened bid-type** group buying method

Patent Assignee: CHANG J W (CHAN-I)

Inventor: CHANG J W

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001095929	A	20011107	KR 200019411	A	20000412	200226 B

Priority Applications (No Type Date): KR 200019411 A 20000412

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

KR 2001095929 A 1 G06F-017/60

Abstract (Basic): KR 2001095929 A

NOVELTY - An **Internet** opened bid-type **group buying** method is provided to realize a trade with high convenience and transparency by automatically processing a **group buying** object commodity select, an invitation of **buying** applicant, a **seller** bidding process, and a final order process **through** a commercial site.

DETAILED DESCRIPTION - A buyer connects to an electronic site(201) and suggests a new **group buying** about a specific commodity(202). If the new **group buying** is suggested, a web page which collects information about the commodity such as a title, picture, product, details, **group buying** information, and an applicant list, is prepared(203) and notifies the contents to members **through** an electronic mail(204). The buyers connecting to the electronic site obtain detail information from the site, apply to participate in the **group buying**, if the buyers interest in the corresponding **group buying** (205). If the buyer number is **increased**, the site operator notifies the **increased** buyer number(206). At a bid opening day(207), the operator immediately notifies the **group buying** commodity information and information related to the bid(208) and begins the bid about the **group buying** commodity as a **seller** of enterprise member(209). The operator, immediately on the bid generation about the **group buying** commodity, additionally records a bid enterprise, bid **price** and necessary information to a page for indicating the **group buying** information(210).

pp; 1 DwgNo 1/10

Title Terms: OPEN; BID; TYPE; **GROUP** ; BUY; METHOD

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

14/5/3 (Item 3 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014277560 **Image available**

WPI Acc No: 2002-098262/200213

XRPX Acc No: N02-072581

Communicating information between seller and buyers in negotiating room

associated with on - line group - buying sale by providing flash demand curve to seller and receiving modified price for featured item from seller

Patent Assignee: VULCAN PORTALS INC (VULC-N)

Inventor: HALBERT R V; VAN HORN T; WAMPLER K D; WOODFORD D A

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200198997	A1	20011227	WO 2001US19103	A	20010613	200213 B
AU 200169820	A	20020102	AU 200169820	A	20010613	200230

Priority Applications (No Type Date): US 2000596921 A 20000619

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200198997 A1 E 104 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

AU 200169820 A G06F-017/60 Based on patent WO 200198997

Abstract (Basic): WO 200198997 A1

NOVELTY - Communications from buyers (402-406) may be transmitted to a first **seller** via a negotiating room (401a). At least some of the communications may contain offers for the first featured item. A first flash **demand curve** may be produced for the first featured item using the offers for the first featured item. The first flash **demand curve** is provided to the first **seller** for receiving a **modified price** for the first featured item from the first **seller**.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for:

(a) a method for determining demand for featured item in an **on - line group - buying sale**

(b) a computer implemented method for processing communications between buyers and **sellers** in an **on - line group - buying sale** for a featured item

(c) a computer implemented method allowing buyers and at least one **seller** to communicate about at least one featured item offered in an **on - line group - buying sale**

(d) a method for determining a flash curve for a featured item offered by a **seller** in an **on - line group - buying sale**

(e) a computer implemented negotiating room system for communicating information between **sellers** and buyers associated an **on - line group - buying sale** having a featured item

(f) a system for communications **during** negotiations between buyers and **seller** in **on - line group - buying sale** for a featured item

(g) a computer readable data transmission medium

USE - For the expansion of **group buying** over electronic networks, such as the **Internet**, **through** a negotiation facility that allows greater communication among individual buyers and between buyers and merchandise **sellers** in conjunction with **group - buying sales**.

ADVANTAGE - Aggregates buyer demand for merchandise, provide enhanced, real-time communication among the members of **buying groups** and among aggregated buyers and **sellers**. Communicates information between a first **seller** and buyers in a negotiating room associated with an **on - line group - buying sale** having a first featured item. The negotiating room provides support for communications about

the on - line group - buying sale among the buyers and the first seller .

DESCRIPTION OF DRAWING(S) - The drawing illustrates a sample negotiation room in an auditorium chat configuration according to an embodiment of the present invention.

buyers (402-406)

negotiating room (401a)

pp; 104 DwgNo 9a/17

Title Terms: COMMUNICATE; INFORMATION; BUY; NEGOTIATE; ROOM; ASSOCIATE; LINE; **GROUP** ; BUY; **SALE** ; FLASH; DEMAND; CURVE; RECEIVE; **MODIFIED** ; **PRICE** ; ITEM

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

14/5/4 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014240962 **Image available**

WPI Acc No: 2002-061662/200208

XRPX Acc No: N02-045769

Market place with internet facility, allows seller to conduct auctions in several rounds among which one round is limited to selective group of buyers

Patent Assignee: SHEEHAN A (SHEE-I); YALIF G (YALI-I)

Inventor: SHEEHAN A; YALIF G

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20010049647	A1	20011206	US 99171699	A	19991222	200208 B
			US 2000746022	A	20001221	

Priority Applications (No Type Date): US 99171699 P 19991222; US 2000746022 A 20001221

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 20010049647	A1	6	G06F-017/60	Provisional application US 99171699

Abstract (Basic): US 20010049647 A1

NOVELTY - A web content (102) stored in a web server (104) includes retail content, authenticated trading, staged auctions, trading tools and integrated purchase order fulfillment computer program modules (106,108,110,112,114). The **sellers** conduct auctions **through internet** , in several rounds among which one round is limited to a selective **group** of buyers.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for auction creation and communication method.

USE - Market place for wholesale and retail marketing of merchandise by auction **through internet** .

ADVANTAGE - Allows frequent buyers and **sellers** to pre-register and pre-qualify one another so that surplus merchandise are quickly and readily marketed. Facilitates **price** fixation which gives higher returns for both **sellers** and buyers and thereby **increasing** the opportunities to get revenue by **selling** merchandise quickly and efficiently.

DESCRIPTION OF DRAWING(S) - The figure shows the functional block diagram of market place.

Web content (102)

Web server (104)
Retail content computer program module (106)
Authenticated trading computer program module (108)
Staged auctions computer program module (110)
Trading tools computer program module (112)
Integrated purchase order fulfillment computer program module (114)
pp; 6 DwgNo 1/2

Title Terms: MARKET; PLACE; FACILITY; ALLOW; CONDUCTING; AUCTION; ROUND;
ONE; ROUND; LIMIT; SELECT; **GROUP** ; BUY

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

Set	Items	Description
S1	101341	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	5219326	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	2641726	(PRIC? OR COST? OR DEMAND OR SPACE) (1W) (CURVE? OR POINT?) - OR PRICING OR PRICE? ? OR COST OR COSTS OR AMOUNT OR RANGE? ?
S4	6247569	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	61272	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	845382	S2 AND S3
S7	20956	S4 AND S5
S8	1520	S6 AND S7
S9	161	S8 AND S1
S10	125	S9 AND IC=G06F-017/60
S11	156592	ONLINE OR ON()LINE OR INTERNET
S12	80	S10 AND S11
S13	962468	COOP OR CO()OP OR BUYING(1N)GROUP? ? OR GROUP? ?
S14	4	S12 AND S13
S15	1901523	DYNAMIC? OR AUTOMAT? OR IMMEDIATE? OR INSTANT? OR INTERACT- IV? OR ON(1W)FLY OR REAL()TIME OR REALTIME OR IMMEDIAT? OR IN- STANT? OR INTERACTIV? OR SELECTIVELY
S16	33	S10 AND S15
S17	2	S16 AND S13
S18	26	S16 AND (S13 OR S11)
S19	24	S18 NOT S14

File 344:Chinese Patents Abs Aug 1985-2005/May
(c) 2005 European Patent Office

File 347:JAPIO Nov 1976-2005/Apr(Updated 050801)
(c) 2005 JPO & JAPIO

File 350:Derwent WPIX 1963-2005/UD,UM &UP=200558
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19/5/6 (Item 3 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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016767031 **Image available**

WPI Acc No: 2005-091307/200510

XRPX Acc No: N05-079813

Universal dynamic commerce exchange trading system includes servers connected to network of client computers, and electronic trading system for basic and complex multi-variable commodities using dynamic pricing system

Patent Assignee: DILLON-FERRIS B (DILL-I)

Inventor: DILLON-FERRIS B

Number of Countries: 108 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 2004114171	A2	20041229	WO 2004EP50094	A	20040208	200510 B

Priority Applications (No Type Date): US 2003480544 P 20030623

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
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WO 2004114171	A2	E	16	G06F-017/60
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Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ
CA CH CN CO CR CU CZ DE DK DM DZ EC EE EG ES FI GB GD GE GH GM HR HU ID
IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ
NA NI NO NZ OM PG PH PL PT RO RU SC SD SE SG SK SL SY TJ TM TN TR TT TZ
UA UG US UZ VC VN YU ZA ZM ZW

Designated States (Regional): AT BE BG BW CH CY CZ DE DK EA EE ES FI FR
GB GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PT RO SD SE SI SK SL SZ TR
TZ UG ZM ZW

Abstract (Basic): WO 2004114171 A2

NOVELTY - The system includes uniquely configured computer servers connected to a global network of client computers **through** a network such as **internet** or intranet, and an electronic trading system for basic and complex multi-variable commodities using **dynamic pricing** systems.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (1) infinitely variable product order configuration apparatus;
- (2) **dynamic** product component selector and removal device;
- (3) **dynamic pricing** system;
- (4) **dynamic** component **pricing** synchronizer mechanism;
- (5) perpetual bid/offer matching engine; universal d-commerce exchange;
- (6) fully integrated escrow service; and
- (7) electronic auction method.

USE - For performing electronic stock exchange of basic commodities such as gold, silver, financial instruments e.g. corporate shares and derivatives, and **on - line** auctions of basic commodities such as used personal property, used cars, used computers, surplus inventory liquidations, and **sales** of complex multi-variable commodities such as new vehicles and new computers.

ADVANTAGE - Empowers buyers and **sellers** with multiple choice features to select or deselect any possible options, completely **on -the- fly** and trade **instantly** at the current market **prices** or to simply **modify** the order and submit a new order. Creates spontaneous and exponential growth in client numbers.

DESCRIPTION OF DRAWING(S) - The figure shows an explanatory view of the **sales** listing procedure and the sequence of events.

pp; 16 DwgNo 1/4
Title Terms: UNIVERSAL; **DYNAMIC** ; EXCHANGE; TRADE; SYSTEM; SERVE; CONNECT;
NETWORK; CLIENT; COMPUTER; ELECTRONIC; TRADE; SYSTEM; BASIC; COMPLEX;
MULTI; VARIABLE; COMMODITY; **DYNAMIC** ; **PRICE** ; SYSTEM
Derwent Class: T01
International Patent Class (Main): **G06F-017/60**
File Segment: EPI

19/5/18 (Item 15 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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014383188 **Image available**
WPI Acc No: 2002-203891/200226
Real - time internet **auction system**
Patent Assignee: CARLALA (CARL-N); KOREA MAIL MAGAZINE ASSOCIATION CO LTD
(KOMA-N)
Inventor: NOH S H
Number of Countries: 001 Number of Patents: 001
Patent Family:
Patent No Kind Date Applicat No Kind Date Week
KR 2001096187 A 20011107 KR 200020150 A 20000417 200226 B

Priority Applications (No Type Date): KR 200020150 A 20000417

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
KR 2001096187	A		1	G06F-017/60	

Abstract (Basic): KR 2001096187 A

NOVELTY - A **real - time internet** auction system is provided to **increase** the effect of an auction by enabling persons participating and proceeding the auction **while** showing desired purchasing **prices** in **real time** .

DETAILED DESCRIPTION - An auction server(11) respectively stores auction information provided from persons who want to **sell** articles at an auction. The auction server(11) distributes a **real - time** auction program to persons who want to participate in the auction. In addition, the auction server(11) is interlocking with the **real - time** auction program and executing the program. A plurality of auction clients(12) install and execute the **real - time** auction program provided from the auction server(11). In addition, a plurality of auction clients(12) participate in the auction in **real time** . The auction server(11) transmits to a relevant auction client(12) only information on an article for **sale** at the auction which the person participating in the auction among information on articles for **sale** at the auction provided from **sellers** . The **internet** (13) connects the auction server(11) with a plurality of auction clients(12), and enabling the auction server(11) and a plurality of auction clients(12) to mutually perform data communication.

pp; 1 DwgNo 1/10
Title Terms: REAL; TIME; AUCTION; SYSTEM
Derwent Class: T01
International Patent Class (Main): **G06F-017/60**
File Segment: EPI

19/5/19 (Item 16 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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014308854 ****Image available****

WPI Acc No: 2002-129557/200217

Related WPI Acc No: 2000-387911; 2000-387912; 2000-387913; 2002-394762;
2002-455100; 2002-509175; 2004-247840

XPX Acc No: N02-097689

**sample quantity ordering apparatus for Internet -based commercial
purchase and sales transactions, has sample quantity software choose
sample order term upon request during negotiations with seller**

Patent Assignee: TRADE ACCESS INC (TRAD-N)

Inventor: CONKLIN J; FOUCHER D

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 6332135	B1	20011218	US 98192848	A	19981116	200217 B

Priority Applications (No Type Date): US 98192848 A 19981116

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 6332135	B1		76 G06F-017/60	

Abstract (Basic): US 6332135 B1

NOVELTY - A buyer terminal is linked to a network to which **seller** terminals (08a-08h) are connected, and run a software for sending and receiving terms over a network. A sample quantity software choose sample quantity order term upon request **during** negotiations with **seller** terminal. An **automated** negotiation engine determines a **change** in terms and recognizes terminal to which proposed terms are sent.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for a method for ordering sample quantities.

USE - Used in **Internet** -based commercial purchase and **sales** transactions.

ADVANTAGE - Enables buyers and **sellers** to negotiate **prices**, terms and conditions until an agreement is reached on all points. Offers economical to use bargaining and purchasing system that enables to generate knowledgeable commercial communities, reduced **cost** and performs **on - line** handling of transaction and payment processing.

DESCRIPTION OF DRAWING(S) - The figure shows a block diagram of a commercial community.

Seller terminals (08a-08h)

pp; 76 DwgNo 1a/32

Title Terms: QUANTITY; ORDER; APPARATUS; BASED; COMMERCIAL; PURCHASE; **SALE**
; TRANSACTION; SAMPLE; QUANTITY; SOFTWARE; CHOICE; SAMPLE; ORDER; TERM;
REQUEST

Derwent Class: T01; T05

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

19/5/24 (Item 21 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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013514771 ****Image available****

WPI Acc No: 2000-686717/200067

XPX Acc No: N00-507768

**Product and service offering for sale over internet , involves
changing current price information to one alternative lower price ,
if number of actual sales equals associated number of prospective**

sales

Patent Assignee: GROSSMAN J (GROS-I)

Inventor: GROSSMAN J

Number of Countries: 091 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200048104	A1	20000817	WO 2000US3421	A	20000209	200067 B
AU 200032269	A	20000829	AU 200032269	A	20000209	200067
EP 1203333	A1	20020508	EP 2000910126	A	20000209	200238
			WO 2000US3421	A	20000209	
AU 767988	B	20031127	AU 200032269	A	20000209	200404

Priority Applications (No Type Date): US 99250039 A 19990212

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200048104 A1 E 40 G06F-017/60

Designated States (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SL SZ TZ UG ZW

AU 200032269 A Based on patent WO 200048104

EP 1203333 A1 E G06F-017/60 Based on patent WO 200048104

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI

AU 767988 B G06F-017/60 Previous Publ. patent AU 200032269

Based on patent WO 200048104

Abstract (Basic): WO 200048104 A1

NOVELTY - A **alternative price** and graphical representation of associated number of prospective **sales** of a product or service, are displayed. Purchase order data are processed to maintain cumulative total of actual **sales** for product or service. Current **price** information displayed for a product or service is **changed** to **alternative lower price**, if number of actual **sales** equals associated number of prospective **sales**.

DETAILED DESCRIPTION - An **interactive** marketing website is provided on the **internet**. The data transmitted by visitors to the website, is processed. The data including descriptive information for one or more products and/or services are stored and the data are displayed as a product informational field. The informational field describing one product or service available for purchase by visitors, and initial current **sale price** information for one product or service, are displayed in the website. One **alternative price** lower than current **price** and associated number of prospective **sales** that is completed to effect a **sale** at the **alternative price**, are established. The purchase order data transmitted by visitors to website are recorded. The purchase order data are processed to maintain cumulative total of actual **sales** for each of product or service. The cumulative total of actual **sales** of one product or service is compared with associated number of prospective **sales** for one product or service. The current **price** information is **changed**, based on number of actual **sales**. An INDEPENDENT CLAIM is also included for data **processing system**.

USE - For **sale** of goods and/or services **through interactive** website on **internet** used for shopping conveniently from home or office.

ADVANTAGE - Provides an opportunity to purchase one of variety of products and/or services at reduced **price**, based on number of

independent **sales** transactions for specific product or service. Distributors and/or marketers have additional advantage of being able to estimate volume and data information that affect reduction in **price** schedule. The prospective purchaser or browser who visits the website is provided with information that establishes a direct correlation between initial or current offering **price** for the product and the reduction in the **price** . Obtains benefit of specified quantity discount as long as the indicated number of purchase orders are confirmed. Small businesses or companies with poor purchasing power and tight budgets can obtain obvious **cost** advantage with quantity discounts.

DESCRIPTION OF DRAWING(S) - The figure shows schematic illustration of website screen.

pp; 40 DwgNo 2/5

Title Terms: PRODUCT; SERVICE; OFFER; **SALE** ; **CHANGE** ; CURRENT; **PRICE** ; INFORMATION; ONE; **ALTERNATIVE** ; LOWER; **PRICE** ; NUMBER; ACTUAL; **SALE** ; EQUAL; ASSOCIATE; NUMBER; PROSPECTING; **SALE**

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

19/TI,AU/1 (Item 1 from file: 347)

DIALOG(R)File 347:(c) 2005 JPO & JAPIO. All rts. reserv.

SYSTEM AND METHOD OF CONDITION **AUTOMATIC** SETTING OR ORDERING CONDITION
ATTACHED TO PURCHASE AND **SALE** ORDER

INVENTOR(s): SAITO MASAKATSU

19/TI,AU/2 (Item 2 from file: 347)

DIALOG(R)File 347:(c) 2005 JPO & JAPIO. All rts. reserv.

MARKET SYSTEM FOR ELECTRONIC COMMERCE BETWEEN TRADERS OF SAME INDUSTRY

INVENTOR(s): TANAKA YOSHINOBU
WADA MANABU
NOMURA KATSURA**19/TI,AU/3 (Item 3 from file: 347)**

DIALOG(R)File 347:(c) 2005 JPO & JAPIO. All rts. reserv.

METHOD AND DEVICE FOR **SELLER** -LEADING TWO-WAY AUCTION USING COMPUTER
COMMUNICATION NETWORK

INVENTOR(s): KIM JAEHO

19/TI,AU/4 (Item 1 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

**Electronic redeposit method involves comparing check returned amount
with predetermined threshold amount and automatically proceeding
electronic redeposit transaction when check amount is less than
threshold amount**

Inventor: PHILLIPS C; REKEWEG J; SMITH D

19/TI,AU/5 (Item 2 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

**Security exchange system, triggers dynamic or static price
instability alerts when security moves outside preset trading value**

Inventor: BALLMAN G

19/TI,AU/6 (Item 3 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

**Universal dynamic commerce exchange trading system includes servers
connected to network of client computers, and electronic trading system
for basic and complex multi-variable commodities using dynamic pricing
system**

Inventor: DILLON-FERRIS B

19/TI,AU/7 (Item 4 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Real - time online search method in internet for e-commerce,

involves accessing offline database with vendor descriptions, for identifying vendor sites which have price information relevant to product keyword request

Inventor: HSIEH V

19/TI,AU/8 (Item 5 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

E-business SCM Integrated Management System and Method Thereof

Inventor: KIM S N

19/TI,AU/9 (Item 6 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Banner advertisement method for the Internet

Inventor: PARK J; PARK J G

19/TI,AU/10 (Item 7 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Interactive transaction procedures for sale of real estate using the Internet , includes inviting potential purchaser to make an offer, it operates in real - time , with circular reiterated series of irrevocable proposals of purchase

Inventor: GALASSO F

19/TI,AU/11 (Item 8 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Interactive lead generation method in remote computer network, involves determining beneficial leads and periodically re-evaluating information of non-beneficial lead attributes to check if they can evolve into beneficial leads

Inventor: CALVER J; MUNIZ I

19/TI,AU/12 (Item 9 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

System and method for steel material electronic commerce

Inventor: PARK H J

19/TI,AU/13 (Item 10 from file: 350)0

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Internet -based commerce managing method involves eliminating created trade channel between intermediary and buyer and creating new trade channel between intermediary and vendor simultaneously

Inventor: GEIGER T S

19/TI,AU/14 (Item 11 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Trading method over Internet involves matching sell order for vehicle

with buy order and executing sell and buy orders in accordance with received message

Inventor: CARBONELL J G; DIETRICH D E; FINK E; FISCHETTI S V; JOHNSON J M; MANI G

19/TI,AU/15 (Item 12 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Real estate market system through internet , displays mean value of purchasing and selling prices , when purchasing price is greater than selling price and when price difference is within adjustment rate

Inventor: YASUZAWA S

19/TI,AU/16 (Item 13 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Virtual cash limited money card usage method involves providing unique identifier of virtual card own by customer, to seller during purchase by customer

Inventor: KABIN D M

19/TI,AU/17 (Item 14 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Computer network based system for conducting liquid exchange in discreet segment of commodity goods market comprises market participants, network access device, computer network, and electronic product trading center

Inventor: CALDWELL J; LETTICH A; TAMBAY R; BOWEN S A; CALDWELL J K; LETTICH A R

19/TI,AU/18 (Item 15 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Real - time internet auction system

Inventor: NOH S H

19/TI,AU/19 (Item 16 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

sample quantity ordering apparatus for Internet -based commercial purchase and sales transactions, has sample quantity software choose sample order term upon request during negotiations with seller

Inventor: CONKLIN J; FOUCHER D

19/TI,AU/20 (Item 17 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Transaction validation system e.g. for shipment transaction, processes transaction information by determining whether information satisfies profile of authorized users and generates information for auditing transaction

Inventor: HAHN-CARLSON D W

19/TI,AU/21 (Item 18 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Bid-offer transaction method in oil electronic commerce

Inventor: KIM D C; KIM Y J; KIM Y S; PARK S C; YOO M G

19/TI,AU/22 (Item 19 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Executing commercial transactions in a network system using visual link objects, involves using visual link objects to represent business transaction offered by vendor system to potential buyers through distributor

Inventor: KNOWLTON K C; MILIEFSKY G S

19/TI,AU/23 (Item 20 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Product marketing procedure in e-com transactions, involves registering individuals with marketing system, enabling them to buy products and compensating eligible individuals based on sales of marketing system

Inventor: ARGANBRIGHT D A; BAMBOROUGH D; BANCINO R S; BLODGETT J G; DANGL W
; HORDER-KOOP R; HUNKING J; MCDONALD K J; PARKER J P; SAVAGE K K; VISSER
S R; ZEVALKINK C

19/TI,AU/24 (Item 21 from file: 350)

DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Product and service offering for sale over internet , involves changing current price information to one alternative lower price , if number of actual sales equals associated number of prospective sales

Inventor: GROSSMAN J

Set	Items	Description
S1	75356	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	2239189	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	1236150	(PRIC? OR COST? OR DEMAND OR SPACE) (1W) (CURVE? OR POINT?) - OR PRICING OR PRICE? ? OR COST OR COSTS OR AMOUNT OR RANGE? ?
S4	1635368	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	56216	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	454857	S2(10N)S3
S7	7116	S4(10N)S5
S8	448	S6(S)S7
S9	132	S8(S)S1
S10	89	S9 AND IC=G06F-017/60
S11	725588	COOP OR CO()OP OR BUYING(1N)GROUP? ? OR GROUP? ?
S12	25	S10(S)S11
S13	1028254	DYNAMIC? OR AUTOMAT? OR IMMEDIATE? OR INSTANT? OR INTERACT- IV? OR ON(1W)FLY OR REAL()TIME OR REALTIME OR IMMEDIAT? OR IN- STANT? OR INTERACTIV? OR SELECTIVELY
S14	19	S12(S)S13

File 348:EUROPEAN PATENTS 1978-2005/Sep W01
(c) 2005 European Patent Office

File 349:PCT FULLTEXT 1979-2005/UB=20050908,UT=20050901
(c) 2005 WIPO/Univentio

14/3,K/1 (Item 1 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

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01477091

**METHOD FOR SELLING MERCHANDISE AND METHOD FOR PURCHASING MERCHANDISE
VERFAHREN ZUM WARENVERKAUF UND VERFAHREN ZUM WARENEINKAUF**

PROCEDE DE VENTE DE MARCHANDISES, ET PROCEDE D'ACHAT DE MARCHANDISES

PATENT ASSIGNEE:

Best Medical Service Kabushiki Gaisha, (4106660), 6F, Daiichikasai Omiya
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(Applicant designated States: all)

INVENTOR:

SHINBO, Koichiro, c/o BEST MED. SERVICE K. GAISHA, 6F, Daiichikasai Omiya
Buil., 2-55-2, Miya-cho, Saitama-shi, Saitama 330-0802, (JP)

LEGAL REPRESENTATIVE:

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PATENT (CC, No, Kind, Date): EP 1333392 A1 030806 (Basic)

WO 2002039334 020516

APPLICATION (CC, No, Date): EP 2001904573 010220; WO 2001JP1211 010220

PRIORITY (CC, No, Date): JP 2000344084 001110

DESIGNATED STATES: DE; FR; GB; IT

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60; G07F-017/40

ABSTRACT WORD COUNT: 112

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; Japanese

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200332	1329
SPEC A	(English)	200332	5443
Total word count - document A			6772
Total word count - document B			0
Total word count - documents A + B			6772

...SPECIFICATION that of group 3.

Furthermore, by adding corrections to the minimum allowable merchandise sales price **automatically** or during a specified period, based on factors that affect the price, such as seasonal...

...currency exchange rate (foreign products, imported products), delivery date, etc., for each of the merchandise **sellers** registered in the four divided **groups**, it is possible to apply the system to foreign merchandise shops. Also, it is possible...

14/3,K/2 (Item 1 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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01056423 **Image available**

**DERIVATIVES HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING EXCHANGE
THEREFOR**

**PRODUITS DERIVES PRESENTANT DES RENDEMENTS AJUSTABLES BASES SUR LA DEMANDE
ET ECHANGES COMMERCIAUX ASSOCIES**

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Patent and Priority Information (Country, Number, Date):
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Application: WO 2003US7990 20030313 (PCT/WO US03007990)
Priority Application: US 2002115505 20020402
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(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SC SD SE SG
SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE
SI SK TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
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Fulltext Availability:
Claims

Claim

... option, a multistate allocation algorithm, as previously disclosed
and described in detail, can be used **dynamically** to reallocate the
trader's investments across the states over which these options are in...
met. In other words, in a DBAR DOE preferred embodiment, buy orders are
for "premium" **while** " **sell** " orders are for net loss should the option
expire in the money. A relatively simple...

...a trader may indirectly specify a minimum value of x with the specified
limit order " **price** ," which may be substituted for p in the preceding
equation. In another preferred embodiment, an order containing
iteratively revised y amounts, as " **prices** " **change** during the trading
period are submitted. In another preferred embodiment, recalculation of
equilibrium "prices" with...

...as least one fundamental respect. In traditional markets, the sale of an
option requires a **seller** who is willing to sell the option at an
agreed-upon price. An exchange of DBAR contingent claims of the present
invention, in contrast, does not require or involve such **sellers** .
Rather, appropriate investments may be made (or bought) in contingent
claims in appropriate states so...

...sale of a digital option in a traditional market, but without the need
for a **seller** . These steps are described in detail in connection with
FIG. 15.
6.6 Clearing and...

...markets, such as the foreign exchange - 159 options market (but without
the presence of actual **sellers** , who are needed on traditional options
exchanges or in traditional OTC derivatives markets). The contingent...

...strike digital option and a sale of the upper strike digital option.
There are many **vendors** of back office software that can readily handle the processing of digital options. For example...

...be represented as investments in each of the defined states making up the contract or **group** of DBAR contingent claims. Since these investments need not be actual trader investments, they may...

14/3,K/3 (Item 2 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00943630 **Image available**

NEGOTIATING PLATFORM

PLATE-FORME DE NEGOCIATION

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Legal Representative:

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2001 Jefferson Davis Highway, Suite 207, Arlington, VA 22202, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200277759 A2-A3 20021003 (WO 0277759)

Application: WO 2002US8293 20020320 (PCT/WO US02008293)

Priority Application: US 2001276952 20010320; US 2001279422 20010329; US
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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI
SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

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Publication Language: English

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Fulltext Word Count: 91315

Fulltext Availability:

Claims

Claim

... the input unit 24 is configured to receive data from a user interface,

for example **through** a dialog box as discussed. As an alternative, the input is configured to receive data...invention, one or more of the objectives in the goal program can be a **dynamic** variable, That is to say a particular objective may relate to some kind of changing...

...54

As well as the objectives themselves, some of the constraints may be associated with **dynamically** changing variables. The unifier has been discussed above as providing the facility of finding a...may be used,

In another preferred embodiment., the trade-off unit may take values in **groups** of three or more. The trade-off unit may take the field values in trade-off **groups**, and may for example compile a separate trade-off statement for each **group**. The trade-off statement may include a deviation over the trade-off in the **group** from a target value. The trade-off statement may comprise compatible variables. Overall ranking is ...goal constraint $k + r5T T$; we scale, the deviation variables such that they express the **amount** of relative deviation from the target values of each goal, as follows:

77

f9...is no need to impose the nonlinear constraints (F- mm 0 since they are satisfied **automatically**. This phenomenon is due to the fact that the two columns corresponding to 8'and...r disjuncts in D,,@, the result for the At least (respectively, At most), case is **immediate** @, as the sLun represents exactly how many disjuncts are satisfied, while all the other...

...c- (0,1@, I < !:@ m:

Ch1+1 = (CI) V fell

2

(17)

The solution is **immediate** :

b, @T, +..., + bltJ

b

102

Com?nents

1 The requirement set S' aims to...

14/3,K/4 (Item 3 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00942062 **Image available**

DIGITAL OPTIONS HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING EXCHANGE THEREFOR

OPTIONS NUMERIQUES COMPORTANT DES RETOURS AJUSTABLES A BASE DE DEMANDE ET BOURSE D'ECHANGE A CET EFFET

Patent Applicant/Assignee:

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Inventor(s):

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Patent and Priority Information (Country, Number, Date):

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Priority Application: US 2001809025 20010316
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 AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
 EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
 LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI
 SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW
 (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
 (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
 (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
 (EA) AM AZ BY KG KZ MD RU TJ TM
 Publication Language: English
 Filing Language: English
 Fulltext Word Count: 85860

Fulltext Availability:
 Claims

Claim

... Risk for at least one investment of value units by at least one trader. In **alternative** further preferred embodiments, the step of calculating Credit-Capital-At-Risk includes the use of...be ensured, using for example strong forms of public and private key encryption. 38
 (f) **Real - Time** Market Data Serve : **Real - time** market data may be provided to support frequent calculation of returns and to ascertain the outcomes during the observation periods.
 (g) **Real - Time** Calculation Engine Serve : Frequent calculation of market returns may increase the efficient functioning of the...
 ...order to estimate expected returns, at least at the start of a trading period.
 (h) **Real - Time** Risk Management Server: In order to compute trader margin requirements, expected returns for each trader...5 2.8 CoMRutations When Invested Amounts Are Large
 In a preferred embodiment of a **group** of DBAR contingent claims using a canonical DRF, when large amounts are invested across the...
 ...invested are large in relation to any given trader's particular investment.
 3 EXAMPLES OF **GROUPS** OF DBAR CONTINGENT CLAIMS
 3.1 DBAR Range Derivatives
 A DBAR Range Derivative (DBAR RD) is a type of **group** of DBAR contingent claims implemented using a canonical DRF described above. In a DBAR RD... can be, but need not be, made by an exchange. In preferred embodiments of a **group** of DBAR contingent claims the distribution of invested amounts at the end of a trading...
 ...period's TSD. In this illustration, and in preferred embodiments, the defined states for the **group** of contingent claims for the final closing price Ve are constructed by discretizing the full...
 ...the states are defined (as explained below) to maximize the attractiveness of investment in the **group** of DBAR contingent claims, since it is the invested amounts that ultimately determine the returns...

...indicative returns ("opening returns"), r_i at a beginning of the trading period for a given **group** of DBAR contingent claims. In a preferred embodiment, the calculated opening returns are based on...

...number of value units may be used in each state to initialize the contract or **group** of contingent claims. Of course, opening returns need not be provided at all, as traded...with events of economic significance involving inherent risk or uncertainty, the advantages of exchanges for **groups** of DBAR contingent claims, and, more generally, systems and methods of the present invention. Section...

...421.61 69.34

5

Consistent with the design of a preferred embodiment of a **group** of DBAR contingent claims, the amount invested for any given state is inversely related to the unit return for that state. In preferred embodiments of **groups** of DBAR contingent claims, traders can 1 0 invest in none, one or many states...

...will result. In this Example 3. 1. 1, a multi-state investment is effectively a **group** of single state investments over each multi-state range, where an I 0 amount is...3 2: Multiple Multi-State Investments
If numerous multi-state investments are made for a **group** of DBAR contingent 5 claims, then in a preferred embodiment an iterative procedure can be...

...embodiment of the following assumptions are made: (i) there are four defined states for the **group** of DBAR contingent claims; (H) prior to the allocation of any multi-state investments, \$ 1...3 3: Alternate Price Distributions

Assumptions regarding the likely distribution of traded amounts for a **group** of DBAR contingent claims may be used, for example, to compute returns for each defined...of large lower price outcomes are higher than for extreme upward outcomes. Consequently, in a **group** of DBAR contingent claims of the present invention, 70 investment in states in these regions...

...analyses from historical data need not be complicated, and the full outcome distribution for a **group** of DBAR contingent claims based on any given event is readily available to all traders and other interested parties nearly **instantaneously** after each investment.

Example 3 4: States Defined For Return Unifon@ih

It is also possible in preferred embodiments of the present invention to define states for a **group** of DBAR contingent claims with irregular or unevenly distributed intervals, for example, to make the...

...of the lognormal 5 distribution, as reflected in this example, then investment activity in the **group** of contingent claims reflected in Table 3 4-1 will converge to investment of the...

...States

The event, defined states, predetermined termination criteria and other relevant data for an illustrative **group** of DBAR contingent claims based on a U.S. Treasury Note are set forth below...advantages of the systems and methods of the present invention is the ability to construct **groups** of DBAR contingent claims based on multiple events and their inter-relationships. For example, many...

...class will outperform another. The illustrative distribution of investments and calculated opening returns for the **group** of contingent

14/3,K/5 (Item 4 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00917528

METHOD AND SYSTEM FOR MULTI-DIMENSIONAL TRADING**PROCEDE ET SYSTEME POUR LES ECHANGES COMMERCIAUX MULTIDIMENSIONNELS**

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Legal Representative:

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N.W., Washington, DC 20036-5869, US,

Patent and Priority Information (Country, Number, Date):

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Application: WO 2001US48961 20011218 (PCT/WO US0148961)
Priority Application: US 2000737595 20001218

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI
SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZM ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

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Fulltext Word Count: 13110

Fulltext Availability:

Claims

Claim

... handle a multi-dimensional marketplace. This online exchange
infrastructure is capable of performing matches in **real - time** and
automatically executing matching orders.

It is worthy to note that any reference in the specification to...
...in the specification are not necessarily all referring to the same
embodiment.

FIG. 1D illustrates **dynamic** price discovery exhibited by efficient
marketplaces. As shown, the natural course of price movement in...

...by auction or catalog rules and constraints, illustrated by FIGs. 1A-1C.
The type of **dynamic** price discovery and market efficiency shown in FIG.
1D is achieved in the online exchange market model. The exchange model
allows for **dynamic price** discovery, which results from continuous
changes in supply and demand. In addition, parameters of the trade other
than price can be...

...in an online exchange model. This model can accommodate not only bona

fide buyers and **sellers** , but also speculators, hedgers and arbitrageurs, who are typical participants of stock and futures markets ...

...and other attributes) takes advantage of online information and certain online market supply and demand **dynamics** .

Current exchanges developed for specific vertical markets are capable of trading billions of dollars in...

...allowing only products that meet certain predefined constraints. After normalizing the dimensions, the buyers and **sellers** compete on price alone.

In particular, traditional exchanges, such as the CONIEX (Commodity Exchange) and...

...any type of good or service of any dimensionality

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between multiple buyers and multiple **sellers** . The method and system of the present invention provides an exchange infrastructure for low-to... system allows for comprehensive order entry, it is transparent to market conditions and it supports **real - time** , optimal matching of buy and sell orders. Online exchanges using the infrastructure provided by the present invention benefit from the significant transaction efficiencies between buyers and **sellers** , enabling commerce to leverage all of the infrastructure capable of replicating this level of efficiency, and customer satisfaction for the online, **automated** trading of goods and services. The method and system of the present invention provides a...

...and several other dimensions of transactions as dictated by the market, the buyers, and the **sellers** . The method and system of the present invention provides for the **automatic** execution of matching buy and sell orders in a multi-dimensional market. In addition, when matching buy and sell orders are found, the transactions may be **automatically** executed, resulting in increased transaction volume. The matcher engine of the present invention receives and...

...orders. As an example, consider the case where a first order is a buy order **while** a second order is a **sell** order. One embodiment of the invention receives the buy order and looks for a matching...

...In the same or another embodiment of the invention, the first order may be a **sell** order **while** the second order may be a buy order. In this embodiment of the invention, a...

...match has been found. If both parties would like to complete the trade, it is **automatically** executed and the appropriate indicators may be stored in a user profile associated with each...

...the party placing the order. If an order is modified, further matching may be performed **immediately** or at some later time. In one embodiment of the invention, potential buyers and **sellers** may place 4 6query" orders, whereby the order is not **automatically** executed, but rather information about potential matches is displayed to the particular user. In one...memory (ROM), random-access memory (RAM), programmable ROM, erasable programmable ROM, electronically erasable programmable ROM, **dynamic** RAM, magnetic disk (e.g., floppy disk and hard drive), optical disk (e.g., CD...

...of the present invention. The broker computers, also called "brokers," support a specific user or **group** of users, as shown by user interfaces ...suppose that the user would like to buy a green Toyota Echo, and that

- an **automatic** transmission is preferable, but not required; furthermore, the user has specified an amount of money that he or she is willing to pay for an **automatic** transmission. Then, the trading pit will identify all green Echos and send them to the...
- ...a table of users and broker computers 405. This table may contain information about buyers, **sellers**, brokers, permissions and priorities of each user user preference profiles, network information, etc. The trading...
- ...buyer is willing to pay for a specific class of objects, or how much a **seller** is asking for a specific object. The price function may be implemented as a program...public price field may be used to indicate an advertised purchase price, shown to potential **sellers**. The public price is no larger than the price limit, and may default to the...
- ...The description of sell orders is more restrictive than that of buy orders because a **seller** must be very specific about available objects. For example, the **seller** of a used car has to specify an exact mileage rather than a range of...
- ...1201 arranges the sell sub-orders by their first dimension, thus breaking them into several **groups**, where each **group** includes all orders with a common value. For example, in an automobile market, if the first dimension is a car maker, then each **group** includes all cars by a specific maker currently offered for sale. This is shown by...to a certain object. For example, leaf 1230 corresponds to a red Honda Civic with **automatic** transmission and 13420 miles. If some objects are not currently on sale, the indexing tree...
- ...for sale, the trading pit adds the appropriate new node to the tree. If some **groups** of sell sub-orders become empty, the trading pit removes the respective nodes. A leaf...
- ...For example, it may include multiple orders to sell a "red Honda Civic, 13420 miles, **automatic** transmission," placed by different users. These sub-orders may be arranged in two binary-search...

14/3,K/6 (Item 5 from file: 349)
 DIALOG(R)File 349:PCT FULLTEXT
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00905169 **Image available**

METHOD OF PROVIDING ONLINE INCENTIVES

PROCEDE DE DISTRIBUTION D'INCITATIONS EN LIGNE

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200239233 A2-A3 20020516 (WO 0239233)

Application: WO 2001US50912 20011107 (PCT/WO US0150912)
Priority Application: US 2000711183 20001113
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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL
TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 6403

Fulltext Availability:
Detailed Description

Detailed Description

... additional inventory available for sale at a price at or below the consumer's, reservation **price** .

It is believed that online **dynamic pricing tools** are **increasingly** being used to help move excess inventory faster and at a more attractive price than was possible before the advent of the Internet. Applicants believe that today's online auctions and **buying groups** , however, do not always create an optimal selling environment. In the perfect world of pricing theory, where buyers and **sellers** have an infinite amount of time to wait, where product value does not...

14/3,K/7 (Item 6 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00865411 **Image available**

SYSTEM AND METHOD FOR ENHANCING BUYER AND SELLER INTERACTION DURING A GROUP-BUYING SALE
SYSTEME ET PROCEDURE PERMETTANT D'AMELIORER L'INTERACTION ENTRE ACHETEUR ET VENDEUR DURANT UNE VENTE COLLECTIVE

Patent Applicant/Assignee:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: ~~WO~~ 200198997 A1 20011227 (WO 0198997)

Application: WO 2001US19103 20010613 (PCT/WO US0119103)

Priority Application: US 2000596921 20000619

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
 ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
 LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
 TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

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Fulltext Word Count: 27635

Fulltext Availability:

Detailed Description

Detailed Description

... as a whole.

Flash Demand Curve - A demand curve principally associated with an on-line **group - buying** sale conducted in a negotiating room. A flash demand curve typically allows a seller to receive **real - time** data updated continuously or at intervals (e. at 5minute increments) or upon user request that...

...on irrevocable or non-irrevocable purchase offers from prospective buyers

5

participating in an ongoing **group - buying** sale for a featured item. A flash demand curve may also be known as an **instantaneous** offer curve since in some embodiments, the flash demand curve may be produced from received...

...embodiments, a flash demand curve comprises offers collected in a short time interval and/or **during** an ongoing **sale** and/or from a specific set of prospective buyers. The short time interval for a flash demand curve may provide **sellers** with highly accurate data regarding the demand for the featured item among the buyers associated with an on-line **group - buying** sale at the instance of the sale and/or prior to the actual sale, allowing **sellers** to react to such information by potentially **altering** (e.g., lowering) **prices** and/or by adding additional merchandise or accessories to compete with other **sellers**.
 1 5 Negotiating Room - a facility configured to allow at least one seller and at...line group-buying sale versus several days for a non-negotiated group-buying sale. Both **sellers** and buyers may contribute to the negotiations and such contributions may be followed by **immediate** reactions, followed by many additional iterations, according to an embodiment of the invention. The negotiating room buying participants may react **immediately** to a **seller**'s actions by virtue of their presence during live negotiations and/or through the use of **automated instant** messaging technology programmed to alert the buyers of **changes** in **price** or merchandise features, which may be especially helpful when only a limited time exists between when buyers must respond with their final offers to **seller** communications and when the **seller**'s end price becomes known, according to an embodiment of the invention. In addition, message threads of communications between buyers and **sellers** may be retained so that buyers (e.g., buyers who did not participate in the negotiating room on-line group- **buying sale**) may review what happened **during** the negotiating room on-line **group - buying sale**. For example, in an embodiment of the invention having a threaded message capability, the message threads may be available to buyers for some

period of time **during** and after the **sale** (e.g., a week). In an embodiment of the invention having a cable television capability... negotiations (e.g., highlights) could be available via a capability such as streaming media clips **during** and after the **sale** (e.g., a week).

As previously discussed, an on-line group-buying mechanism may benefit...

14/3,K/8 (Item 7 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00851775 **Image available**

ADVANCED ASSET MANAGEMENT SYSTEMS

SYSTEMES DE GESTION D'AVOIRS PERFECTIONNES

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Patent and Priority Information (Country, Number, Date):

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Application: WO 2001US15283 20010511 (PCT/WO US0115283)
Priority Application: US 2000569023 20000511

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS
LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ
TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 124618

Fulltext Availability:

Detailed Description

Detailed Description

... 0 data processor, at least one data storage device, and at least one communications device **through** which the computer system can communicate

with one or more entities that can connect directly...
...the system and said entities.

Optionally, there may be one or more additional token(s) **through** which the system can recognize one or more direct and/or indirect sub-account(s)...5911
In a particular preferred embodiment, the token(s) for any account(s) may be **dynamically** generated. In further embodiments said **dynamic** generation may be performed on request, wherein said request is made by an authorized entity...

...if desired, be configured to accept one or more commands to perform the foregoing **dynamic** generation only if said command(s) is/are received in conjunction with a PIN(s)...escrow account(s). In certain refinements of the particular embodiments, the proxy account may be **dynamically** generated.

4 4.20 [Claims 610-613]

In other embodiments the advanced asset management system...

...one of the steps of activating, authenticating, creating, deactivating, destroying, evaluating, generating, implementing, maintaining, modifying, **processing**, registering, and/or otherwise manipulating one or more labels for one or more accounts. In...

...least one of the steps of activating, authenticating, creating, deactivating, destroying, evaluating, generating, implementing, maintaining, **modifying**, processing, registering, and/or otherwise manipulating one or more domain...

14/3,K/9 (Item 8 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00806392

TECHNOLOGY SHARING DURING ASSET MANAGEMENT AND ASSET TRACKING IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT AND METHOD THEREOF
PARTAGE TECHNOLOGIQUE LORS DE LA GESTION ET DU SUIVI DU PARC INFORMATIQUE DANS UN ENVIRONNEMENT DU TYPE CHAÎNE D'APPROVISIONNEMENT RÉSEAUTÉE, ET PROCÉDÉ ASSOCIÉ

Patent Applicant/Assignee:

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Inventor(s):

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Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th Floor, 2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139086 A2 20010531 (WO 0139086)

Application: WO 2000US32310 20001122 (PCT/WO US0032310)

Priority Application: US 99444653 19991122; US 99447623 19991122

Designated States:

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AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES
FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA
MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ
UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
 (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
 (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
 (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 156214

Fulltext Availability:

Detailed Description

Detailed Description

... all parties dial a corntrion number to connect into a conference call.
 This requires the **cost** of a human operator and the inconvenience of
 dialing a predefined number lo he carried...

14/3,K/10 (Item 9 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00806383

**COLLABORATIVE CAPACITY PLANNING AND REVERSE INVENTORY MANAGEMENT DURING
 DEMAND AND SUPPLY PLANNING IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT
 AND METHOD THEREOF**

**PLANIFICATION EN COLLABORATION DES CAPACITES ET GESTION ANTICIPEE DES
 STOCKS LORS DE LA PLANIFICATION DE L'OFFRE ET DE LA DEMANDE DANS UN
 ENVIRONNEMENT DE CHAINE D'APPROVISIONNEMENT FONDEE SUR LE RESEAU ET
 PROCEDE ASSOCIE**

Patent Applicant/Assignee:

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 (Residence), US (Nationality)

Inventor(s):

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200139029 A2 20010531 (WO 0139029)

Application: WO 2000US32309 20001122 (PCT/WO US0032309)

Priority Application: US 99444655 19991122; US 99444886 19991122

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AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES
 FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA
 MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ
 UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

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Fulltext Word Count: 157840

Fulltext Availability:

Detailed Description

Detailed Description

... the respective orderers and a central management unit connected to each of the terminal units. **During** the management process, order information from one of the terminal units is sent to the... is an audio menu system in which a customer makes selections in response to an **automated** menu via her telephone key pad. Such a system includes a NARS switch on which... online service with such features usually requires specialized programming.

ADVERTISEMENT AND PROMOTION CAPABILITIES

Provides cross- **selling** and up-selling based on on a product/service
Provides cross-selling and up-selling...

...6200. When the items are selected for display, one or more of the advertisements is **automatically** displayed as well in operation 6202.

hi operation 6204, if there are many advertisements, the... input about a user. The user profile is preferably created in a manner that predicts **buying** tendencies. The virtual shopping environment is tailored **automatically** based on the user profile.

A plurality of items (i.e., products or services) for...

14/3,K/11 (Item 10 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00806382

METHOD FOR AFFORDING A MARKET SPACE INTERFACE BETWEEN A PLURALITY OF MANUFACTURERS AND SERVICE PROVIDERS AND INSTALLATION MANAGEMENT VIA A MARKET SPACE INTERFACE

PROCEDE DE MISE A DISPOSITION D'UNE INTERFACE D'ESPACE DE MARCHE ENTRE UNE PLURALITE DE FABRICANTS ET DES FOURNISSEURS DE SERVICES ET GESTION D'UNE INSTALLATION VIA UNE INTERFACE D'ESPACE DE MARCHE

Patent Applicant/Assignee:

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(Residence), US (Nationality)

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Page Mill Road, Palo Alto, CA 94304, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139028 A2 20010531 (WO 0139028)

Application: WO 2000US32308 20001122 (PCT/WO US0032308)

Priority Application: US 99444773 19991122; US 99444798 19991122

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV
MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
TZ UA UG UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

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14/3,K/12 (Item 11 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00794336 **Image available**

**INTEGRATED COMMERCE ENVIRONMENT (ICE) - A METHOD OF INTEGRATING OFFLINE AND
ONLINE BUSINESS**

**ENVIRONNEMENT DE COMMERCE INTEGRE (ICE) UN PROCEDE D'INTEGRATION
D'ENTREPRISE HORS LIGNE ET EN LIGNE**

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200127838 A1 20010419 (WO 0127838)

Application: WO 2000US28068 20001012 (PCT/WO US0028068)

Priority Application: US 99158381 19991012

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM EE ES
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU
LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR
TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 60287

Fulltext Availability:

Claims

Claim

... bb) ICE provides market research intelligence that is captured from
the virtual communities in almost **real time**. This feedback from
customers could be the basis for quick store reactions to new...
wholesaler an opportunity to advertise, promote, and sell additional
products and services directly to retail **merchants** by means of
promotions (e.g., hyperlinks, banner ads, etc.) on proprietary **merchant**
account pages on the PUMP **Merchant** Extranet;

(b) it provides an additional channel (i.e., online) to market products
and services...

...d) the Web Store advertises and promotes the portal business through
banner ads and customized, **dynamic**, and targeted hyperlinks keyed to an
individual visitor's recorded purchase and browsing history, as...

...that leads to other sites, including PUMP affiliated web sites.

Advantages of PUMP for the **Vendors** That Sell to the Retail and

Wholesale

Merchant and to the End Consumer

(a) PUMP helps various **vendors** to market to highly targeted retail and
wholesale

merchants through ancillary pages linked to proprietary **merchant**

account

pages. This is possible when retail and wholesale **merchants** use PUMP service, because they offer to provide information about their businesses if the

vendor can offer them a benefit in exchange. PUMP thus serves as an information agent, sharing information between the service users. (b) Specialized **vendors** are able to market to retail store owners on the private information page of each **merchant**. (c) **Vendors** are able to save end consumers time and money by offering them exactly what they...retail stores. Viewers interested in a clip can indicate interest in order to later be **automatically** connected to a program by using a selfaddressed promotional email message. AdvanRes of ICE for commercial websites
PUMP proposes...

...of the SCC.

AdvantaRes of ICE for the Manufacturer

The SCC allows manufacturers to influence **buying** behavior **while** the customer is in the shopping aisles of a retail store. ICE allows manufacturers to...

14/3,K/13 (Item 12 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00777020

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR RESOURCE ADMINISTRATION IN AN E-COMMERCE TECHNICAL ARCHITECTURE
SYSTEME, PROCEDE ET ARTICLE MANUFACTURE POUR L'ADMINISTRATION DE RESSOURCES DANS UNE ARCHITECTURE TECHNIQUE DE COMMERCE ELECTRONIQUE

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200109791 A2-A3 20010208 (WO 0109791)

Application: WO 2000US20547 20000728 (PCT/WO US0020547)

Priority Application: US 99364161 19990730

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 136396

Fulltext Availability:

Detailed Description

Detailed Description

... are a variety of tools to aid the authoring process of HTML. A HTML editing **tool** like WebEdit or a HTML template like Internet Assistant may not be consistent with our...

...Microsoft FrontPage, generate lower-case HTML tages.

Since more HTML editing may probably be done **through** similar tools, it does not make sense to have to go back through the code...

14/3,K/14 (Item 13 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00774519 **Image available**

AUTOMATED SYSTEM FOR CONDITIONAL ORDER TRANSACTIONS IN SECURITIES OR OTHER ITEMS IN COMMERCE

SYSTEME AUTOMATIQUE DE NEGOCIATION CONDITIONNELLE DE VALEURS MOBILIERES OU D'AUTRES EFFETS DE COMMERCE

Patent Applicant/Inventor:

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(Residence), RU (Nationality)

ELDRED Micah James, Apartment 1117, 510 Old Hickory Boulevard, Nashville,
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Legal Representative:

BIRCH Anthony L, 6915 Barrett Lane, Bethesda, MD 20814, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200108065 A1 20010201 (WO 0108065)

Application: WO 2000US19567 20000724 (PCT/WO US0019567)

Priority Application: US 99359686 19990723

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AU BR CN JP KR MX RU US ZA

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

Publication Language: English

Filing Language: English

Fulltext Word Count: 15515

Fulltext Availability:

Claims

Claim

... client can operate on or change the assumptions implied in the view of orders, including **changi** ng the view of orders or orderbooks, "as if" the **price** of underlying item(s) has **changed** thus allowing the user to place the derived **prices** of orders into his own mental frame of reference,

3) it reduces bandwidth demands when...

...investment" vs. the acquiror security price. In the first instance, the user is viewing security **prices** and there are no analytic assumptions involved, but he can **change** the underlying **price** and view the set of orders properly sorted and displayed as if the **price** of the underlying

security had **changed** . This would not have an impact on the way other users viewed the information, nor...there are multiple contracts (puts and calls) on each underlying security. When the underlying stock **price** of a security like IBM **changes** , the floor traders raise or lower the bid and offer **prices** on the options. Since a 1/2-point **change** in IBM can have an impact on the **prices** of 100- 200 contracts, the bandwidth usage for the distribution of the new quotes can...

...a methodology, has the effect of reducing the bandwidth because we need only send the **changes** in the underlying security **price** to the user interface. The user interface will take the **changes** in the underlying security **price** and represent the orders in the 100-200 contracts without the need for a "redistribution..."

...an order that exactly matched the order with which he wanted to trade regardless of **changes** to the underlying security **price** . Order generation and delivery in this manner also allows the trade engine to be flexible...Examples of these include the following:

CODE DESCRIPTION

0 Fifth Market

1 NYSE

2 NASDAQ

Group factor 1 24.5 1 24.5 Numerical relationship of this security to the convertible...orders. A buyer willing to pay 102 with no other contingencies could trade with a **seller** willing to sell at 103 contingent upon buying stock at 32 if the price of...an external exchange by the system in its attempt to help effect a trade (the **sale** of 4000 shares at 32.6 in the example).

While linear relationships between the derivative and the underlying are shown in the example above, it...specified ranges. Orders can have time in force characteristics like "day order," "good 'til cancelled," " **Immediate** or cancel," session, specific time period, etc. It should be clear to those skilled in...JSP, ActiveX, Java Beans, Java Applets, and XML, which have enabled programmers to develop highly **interactive** program products targeted for deployment on The Web. Computer systems products developed within in this...exigencies of the more popular web browsers.

The present invention, as embodied in the data **processing system** herein

described, conforms to the N-tier design pattern, and as such, has been developed as a highly **interactive** program comprising a computer application that executes on the participant's computing device (the client...

...TM programming language and may be executed on any computing device that is capable of **instantiating** a Java Virtual Machine hosting a compatible version of the Java Runtime Environment and also...

14/3,K/15 (Item 14 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00761431

A SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR PROVIDING COMMERCE-RELATED WEB APPLICATION SERVICES

SYSTEME, PROCEDE ET ARTICLE MANUFACTURE DESTINES A LA FOURNITURE DE SERVICES D'APPLICATION DANS LE WEB LIES AU COMMERCE

Patent Applicant/Assignee:

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Inventor(s):

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Legal Representative:

BRUESS Steven C (agent), Merchant & Gould P.C., P.O. Box 2903,
Minneapolis, MN 55402-0903, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200073957 A2-A3 20001207 (WO 0073957)
Application: WO 2000US14420 20000525 (PCT/WO US0014420)
Priority Application: US 99321492 19990527

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT (utility model) AU AZ BA BB BG BR BY CA CH CN CR CU CZ
CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE
EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN
IS JP KE KG KP KR KR (utility model) KZ LC LK LR LS LT LU LV MA MD MG MK
MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM
TR TT TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 150171

Fulltext Availability:

Detailed Description

Detailed Description

... Moreover, when the technology evolves too quickly, it requires a
software organization to handle the **changes**.

Test Data Management

Test Data Management tools allow developers to create and maintain input
data...Building - Test - Test execution. This interface relates to the
actual Test Planning scripts for an **automated** script playback
capability. The scripting tool can be call directly from the Test
Planning tool...

14/3,K/16 (Item 15 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00761430 **Image available**

**SYSTEM, METHOD AND COMPUTER PROGRAM FOR REPRESENTING PRIORITY INFORMATION
CONCERNING COMPONENTS OF A SYSTEM**

**SYSTEME, METHODE ET ARTICLE FABRIQUE PERMETTANT DE CLASSER PAR ORDRE DE
PRIORITE DES COMPOSANTS D'UNE STRUCTURE DE RESEAU NECESSAIRES A LA MISE
EN OEUVRE D'UNE TECHNIQUE**

Patent Applicant/Assignee:

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US (Residence), US (Nationality)

Inventor(s):

GUHEEN Michael F, 2218 Mar East Street, Tiburon, CA 94920, US,
MITCHELL James D, 3004 Alma, Manhattan Beach, CA 90266, US,

BARRESE James J, 757 Pine Avenue, San Jose, CA 95125, US,
Legal Representative:

BRUESS Steven C (agent), Merchant & Gould P.C., P.O. Box 2903,
Minneapolis, MN 55402-0903, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200073956 A2-A3 20001207 (WO 0073956)

Application: WO 2000US14406 20000524 (PCT/WO US0014406)

Priority Application: US 99321274 19990527

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT (utility model) AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ
(utility model) CZ DE (utility model) DE DK (utility model) DK DM DZ EE
(utility model) EE ES FI (utility model) FI GB GD GE GH GM HR HU ID IL IN
IS JP KE KG KP KR (utility model) KR KZ LC LK LR LS LT LU LV MA MD MG MK
MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK (utility model) SK SL TJ TM
TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 149024

Fulltext Availability:

Detailed Description

Detailed Description

... on the market which provide generic components for general business
processes such as general ledger, **sales** order processing, inventory
149

management or product distribution. For example, IBM San Francisco offers
business...is particularly useful for component-based development, where
methods and attributes of objects may be **automatically** documented.

Trace code generation allows the insertion of traces into raw code in
order to...

...application. The main benefit is a reduction in training. In addition,
the code generated will **automatically** be checked for errors, shielding
the developers from many complexities of the technical environment.

c...

...the dependency of the final system on these components (thus reducing
the impact of possible **changes** within the libraries), it is recommended
that wrappers are written to enclose any third-party...is defined by
formulae rather than
pixel po:ition) offer much smaller file sizes, and **dynamic** image
re-sizing, while producing excellent print quality, but cannot easily
handle shading and color...

14/3,K/17 (Item 16 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00757130 **Image available**

**METHOD AND SYSTEM FOR ANONYMOUSLY AND CONFIDENTIALLY MATCHING CONTRAPARTIES
TO A TRANSACTION WHICH RESULTS IN HUMAN NEGOTIATION OF THE FINAL TERMS**

OF A TRANSACTION

**PROCEDE ET SYSTEME D'APPARIEMENT ANONYME ET CONFIDENTIEL DE CONTREPARTIES
POUR UNE TRANSACTION DEBOUCHANT SUR UNE RENCONTRE POUR NEGOCIER LES
CONDITIONS DEFINITIVES DE LA TRANSACTION**

Patent Applicant/Assignee:

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NIKOLAI James D, 42 Farm Lane, Great Neck, NY 11020, US,
JOYCE Thomas P, 11 Muriel Road, Port Washington, NY 11050, US,
HILSENATH Saul D, 37 Weston Avenue, Chatham, NJ 07928, US,
SPEERS Daniel E, 15 Maxine Drive, Morristown, NJ 07960, US,

Legal Representative:

THESZ J Michael (agent), Morgan, Lewis & Bockius LLP, 1800 M. Street, N.W., Washington, DC 20036-5869, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200070518 A2 20001123 (WO 0070518)

Application: WO 2000US13069 20000512 (PCT/WO US0013069)

Priority Application: US 99134207 19990514

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU
LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7205

Fulltext Availability:

Claims

Claim

... for confidentially and anonymously comparing the received indications of interest from potential buyers and potential **sellers** to determine whether a match has occurred, and thus whether contraparties to a transaction have...

...STOP

v BOOKMARKS NETSITE: I HTTP://HARBORSIDE.JEFCO.COM/SERVER-JAVA/PULLLOGONS

v

CA -JA **INSTANT** MESSAGE f] MEMBERS {} WEBMAIL{} CONNECTIONS[]

BIZJOURNAL[] SMARTUPDATE

PEND ALL] I ACTIVATE ALL FRIDAY APRIL 16...

...0 N SELL 100t000 C- CITIGROUP INC MKT EOD

O A BUY 20,000 CCUR **CONCURRENT** COMPUTER CORP NEW 317500 01:00 PM

N **SELL** 100,00 CMB CHASE MANHATTAN CORP NEW MKT EOD

M FGCI

BUY 20,000 FAMILY GOLF CENTERS INC 5,8750 EOD

El- N BUY 20,000 JEF JEFFERIES **GROUP** INC MKT 02:30PM

BUY 50,000 KIM KIMCO REALTY CORP 44,0000 03:00...M

m DELIVERED

C=
r@
m
2?
ACKNOWLEDGE
I
FiGs 8
/9
PREFERENCES - NETSCAPE EMN
CHANGE DEFAULTS
DEFAULT RELATIVE **PRICE** MONITOR:- MKT
DEFAULT RELATIVE TIF: EOD
ISUBMIT] RESET
ICANCEL I
CHANGE PASSWORD
ENTER NEW PASSWORD:
RE-ENTER NEW PASSWORD:
ISUBMIT I CLEAR
ICANCEL]
FIG. 9
SUBSTITUTE...

14/3,K/18 (Item 17 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00752884

**SYSTEM AND METHOD FOR PROVIDING AN ELECTRONIC BUSINESS-TO-BUSINESS EXCHANGE
FOR BUYERS AND SELLERS
SYSTEME ET PROCEDE ASSURANT DES ECHANGES COMMERCIAUX ELECTRONIQUES ENTRE
ACHETEURS ET VENDEURS**

Patent Applicant/Assignee:

TRADEOUT COM INC, 410 Saw Mill River Road, Suite 2065, Ardsley, NY 10502,
US, US (Residence), US (Nationality), (For all designated states
except: US)

Patent Applicant/Inventor:

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(Residence), US (Nationality), (Designated only for: US)
BOYLE Thomas R, 362 Joan Drive, Fairfield, CT 06430, US, US (Residence),
US (Nationality), (Designated only for: US)
SCHILLING Peter, 59 Woodleigh Road, Dedham, MA 02026, US, US (Residence),
US (Nationality), (Designated only for: US)

Legal Representative:

SOFER Joseph (agent), Sofer & Haroun, LLP, Suite 1921, 342 Madison
Avenue, New York, NY 10173, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200065505 A2 20001102 (WO 0065505)
Application: WO 2000US10619 20000420 (PCT/WO US0010619)
Priority Application: US 99130607 19990422

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB
GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA
MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA
UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English
Filing Language: English
Fulltext Word Count: 14319

Fulltext Availability:
Claims

Claim

... according to claim 49, further comprising means for altering an e-mail address of said **seller** or said buyer prior to exchanging said e-mail messages.

100

50

BUYER AUTOBID VIEWER

IMODULE 66 DISPLAY

INTERFACE 64

SELLER AUTO

IMODULE 68

62 R

EDZ/XML 15

D/B MODULE 88

co SYSTEM

SELLER PROFILES 32 Lon. CONTROLLER

PRIVATE

BUYER PROFILES 3 IMODULE

PRODUCT DATA 36 REF CODE

in DETECTOR

PRIVATE SALES **GROUP**

DATA 38

STANDARD HIG

30

AUCTION CLO

MODULE B S ES

82 M U 84

REBALANCER MODULE 86

MULTI-ITEM

FIG* 1 OPTIMIZER 70

FIG* 2

SELLER LOGS ON 1 200

i

ISELLER LISTS ITEM FOR SALE 205

ISELLER SPECIFIES FCFS SELLING CRITERIA

S

SELLER AND BUYER INFORMED THAT

BID IS ACCEPTABLE 240

245 250

BUYER INFORMED THAT

IBID IS...

...DOES BUYER WISH TO VIEW

QKE ANOTHER BID /@255

NO

SUBSTITUTE SHEET (RULE 25)

/11

SELLER LOGS ON 300 FIG* 3**SELLER** LISTS ITEM FOR SALE 305

ISELLER SELECTS STANDARD AUCTION TRANSACTION TYPE 310

SELLER LISTS MINIMUM ACCEPTABLE BID PRICE 315

CLOSE DATE AND TIME OF AUCTION, ETC.

BUYER LOGS...

...345 BUYER WISH TO
NOTHER
INO
SUBSTITUTE SHEET (RULE 26)
/i 1
FIG* 4
400 **SELLER** LOGS ON
i
405 **SELLER** LISTS ITEM FOR
T@
4101SELLER SELECTS H-S-B TRANSACTION TYPEJ
415 **SELLER** LISTS MINIMUM ACCEPTABLE BID PRICE
IDATE FOR CLOSING OF BID, ECT.
4201BUYER LOGS ON AND...
...i NO
435 ON CLOSE
iYES
4401REBALANCER D.ETERMINES FINAL WINNING 131DI
445FHIGHEST BIDDER AND **SELLER** INFORMED
SUBSTITUTE SHEET (RULE 25)
/11
FlGe 5
FIRST BUYER ENTERS CURRENT HIGH 500
i...
...525
FIRST BUYER'S INCREASED BID IS NEW 535
ICURRENT HIGHEST BID
INFORM BUYERS AND **SELLER** OF NEW 540
ICURRENT HIGHEST BID
NO
AUCTION CLOSE'D?> 550
S
T HIGHEST BIDDER AND 55
SELLER OF WINNING BID
SUBSTMUTE SHEET (RULE 26)
FlGo 6
600 **SELLER** ENTERS MINIMUM ACCEPTABLE BID P 600
i
605 **SELLER** SELECTS AUTO-REPOST F 605
61 0SELLER ENTERS AUTO-REPOST DATA 1 61 0
615...
...BID PR
NO
FIREPO'ST LISTING AT REDUCED PRICE I 630
i
INFORM BUYERS AND **SELLERS** OF NEW
IMINIMUM ACCEPTABLE BID PRICE 635
INFORM BUYERS
AND **SELLER** OF
SALE 625
SUBSTITUTE SHEET (RULE 26)
f HOMET T I sm-L-T T...
...FIRST SERVED FIRST BIDDER AT PRICE SELL QUICKLY
BUYS THE LISTING
* STANDARD AUCTION SET ASKING **PRICE** @ IF PRIMARY GOODS
SALE DURATION . GET HIGHEST BID

BUYERS PLACE **INCREASING**
 BIDS, **SALE** CLOSES. HIGHEST BID WINS.
 * HIGHEST SEALED BID SET ASKING PRICE, IF PRIMARY GOODS
SALE DURATION . CONFIDENTIALITY
 BUYERS PLACE SEALED PLACED
 BIDS. HIGHEST BID -WINS.
 FIG. 7a
 SUBSTMITE SHEET (RULE 26...

...EM
 MINIMUM 770
 OPENING OFFER \$U-& I
 MINIMUM ASKING 'THE MINIMUM OPENING OFFER, ETC. 775
PRICE VISIBLE4 0 YES 0 NO
 YOU CAN **CHANGE** THE VISIBILITY OF 'THE ASKING **PRICEm** ETC.
 SALE END DATE- @ SEL= SALE END OArE & -nME
 I MAY jvj 14 jvj2000 IVJ12...

...NEW BID
 0 WERY BUSINESS DAY 785
 0 ONCE A WEEK
 0 WHEN SALE CLOSES
AUTOMATIC 0 YES @ NO 790
 R820ITP SELECT YES TO HAVE YOUR LISTING **AUTOMATICALLY** REPOSTEDs ETC.
 I
 CLICK ABOVE TO REVIEW YOUR LISTING AS IT WILL APPEAR ON THE...OF ONLINE
 ESCROW SERVICESo
 ENABLES SAFE AND CONVENIENT INTERNET TRANSACTIONS BY
 PROTECTING BOTH BUYERS AND **SELLERS** AS THEY EXCHANGE
 GOODS FOR PAYMENT.
 CREDIT' RATING 915
 COMPANY D
 COMPANY 0 PROVIDES CREDIT...

14/3,K/19 (Item 18 from file: 349)
 DIALOG(R)File 349:PCT FULLTEXT
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00733734 **Image available**

ENTERPRISE VALUE ENHANCEMENT SYSTEM AND METHOD
SYSTEME ET PROCEDE DE REVALORISATION D'UNE ENTREPRISE

Patent Applicant/Assignee:

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Legal Representative:

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 NY 14605, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200046721 A1 20000810 (WO 0046721)

Application: WO 2000US2923 20000203 (PCT/WO US0002923)

Priority Application: US 99246081 19990205

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
 prior to 2004)

AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB
 GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA

MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA
 UG US UZ VN YU ZA ZW
 (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
 (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
 (AP) GH GM KE LS MW SD SL SZ TZ UG ZW
 (EA) AM AZ BY KG KZ MD RU TJ TM
 Publication Language: English
 Filing Language: English
 Fulltext Word Count: 14567

Fulltext Availability:
 Claims

Claim

... a
 land line, a wireless remote digital connection, and a web-telephony
 connection.

61 The **processing system** deriving value enhancement solutions with
 planning loop structures according to claim 56 wherein the **processing
 system** is interconnected to a video streaming system or a visual
 communication system utilizing compression for at least one of capture of
 data and communication of solutions, including where done **automatically**
 through links to other databases.

113volution of Value Add Mechanislisi
 2010
 2000 -Joe
 %ee
 11DI...

...9 ompetit Vd-e-a- reamii
 61 O@
 (PRIOR ART)
 733 Market Segment Profitable Revenue
Cost of Increasing /Generating Mechanism
 Generating
 Business 721 Sales Force Number o (MARKSPRING)
 Employees 736 735
 Size f...

...Processing
 1101 1 1 51 System 114
 1 1 5 101
 User Interface Laplop PDA **Interactive** Expert
 Multiple
 Connectivity
 Enteiprise Resource Planning System
 1102
 ValueEnhancement
 Solution Generator
 Customer Relationship Management System Customer Asset Valuation
 Processor
 110
 Performance Processor S I htx)afd
 Sales Force **Automation** System /000, Performance Melrics Engine
 104-@J[00@ 1 08 1 al 5
 1104 Eii
 ...System
 Connectivity
 104 Fe back
 Survey

Generator
1151 1151
115
-Ille 1 I
Value Enhancement
Processing System
N
106 Customer 107
Performance Asset
Metrics Valuation
Systems Engine Processor Existing
105I.....
103...
...102
Supplier Da
113
Strategic Plann ng
Processor
115 User Interface
nance,
110 Strategy,
Marketing,
Sales
114110"o 12
/16
1301
Accepting User Interaction
through User Interface
1302
Recommending Cost
Reduction Process
1303
Determining Scope for Higher Value
Added Products...
...Modular Technologies SMOD Semiconductors 636 804 63E
RTW RTWI Marine Insurance 302 92 91
CKS **Group** CKSG Business Services 271 145 35E
Radisys RSYS Process Control 511 131 16E
Wyndham Hotel...
...148 11
Andrx Corp. ADRX Controlled Release Drugs 384 170
Vantive Corp. VNTV Front-office **Automation** 351 131
Newcom NWCM Computer Peripherals 73 94
Also, RCHI, RMDY, SAPE and SMOD From...

Set	Items	Description
S1	4187	(PRIC? OR COST? OR DEMAND OR SPACE) (1W) (CURVE? OR POINT?)
S2	7458515	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	1192	S1(S)S2
S4	7862815	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID
S5	117488	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	30913	S4(S)S5
S7	189	S3 AND S6
S8	50	S3(S)S6
S9	31	S8 AND IC=G06F-017/60
S10	1688056	COOP OR CO()OP OR GROUP? ?
S11	26	S9 AND S10

File 344:Chinese Patents Abs Aug 1985-2005/May
(c) 2005 European Patent Office

File 347:JAPIO Nov 1976-2005/Apr(Updated 050801)
(c) 2005 JPO & JAPIO

File 350:Derwent WPIX 1963-2005/UD,UM &UP=200558
(c) 2005 Thomson Derwent

File 348:EUROPEAN PATENTS 1978-2005/Sep W01
(c) 2005 European Patent Office

File 349:PCT FULLTEXT 1979-2005/UB=20050908,UT=20050901
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11/5/1 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
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01930027

Secure transaction management**Verfahren und Vorrichtung zur gesicherten Transaktionsverwaltung****Procede et dispositif de gestion de transactions securisees**

PATENT ASSIGNEE:

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LEGAL REPRESENTATIVE:

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PATENT (CC, No, Kind, Date): EP 1555591 A2 050720 (Basic)

APPLICATION (CC, No, Date): EP 2005075672 960213;

PRIORITY (CC, No, Date): US 388107 950213

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LI; LU; MC;
NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 861461 (EP 96922371)

INTERNATIONAL PATENT CLASS: G06F-001/00; **G06F-017/60**

ABSTRACT EP 1555591 A2

A method of and apparatus for assembling software elements to form a component assembly (690) are described. A record (808) containing information identifying the software elements (1000, 1100, 1200, 1202, 690) to be assembled to form the component assembly is accessed. At least some of the software elements (1000, 1100) identified by the record comprise executable program code and at least one of the software elements is a load module (1100) comprising executable program code and a header (804) having an execution space identifier identifying which of a number of different security levels is required of a component assembly execution space. The software elements identified by the record are assembled to form a component assembly (690) that may, in use, be loaded and executed when the level of security of the component assembly execution space matches the level of security identified by the execution space identifier.

ABSTRACT WORD COUNT: 147

NOTE:

Figure number on first page: NONE

LEGAL STATUS (Type, Pub Date, Kind, Text):

Application: 050720 A2 Published application without search report

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200529	1002
SPEC A	(English)	200529	194028
Total word count - document A			195030
Total word count - document B			0
Total word count - documents A + B			195030

11/5/4 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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01139944

INTERACTIVE REAL TIME GRID-BASED GRAPHICAL TRADING SYSTEM
SYSTEME INTERACTIF, GRAPHIQUE, D'OPERATIONS EN TEMPS REEL, SUR LA BASE
D'UNE GRILLE

Inventor(s):

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200461729 A2 20040722 (WO 0461729)
Application: WO 2003CA1 20030103 (PCT/WO CA03000001)
Priority Application: WO 2003CA1 20030103

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SK
SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT SE SI
SK TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: **G06F-017/60**

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description
Claims

Fulltext Word Count: 25467

English Abstract

French Abstract

Legal Status (Type, Date, Text)

Publication 20040722 A2 With declaration under Article 17(2)(a); without
abstract; title not checked by the International
Searching Authority.

11/5/6 (Item 3 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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01056423 **Image available**

DERIVATIVES HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING EXCHANGE
THEREFOR

PRODUITS DERIVES PRESENTANT DES RENDEMENTS AJUSTABLES BASES SUR LA DEMANDE
ET ECHANGES COMMERCIAUX ASSOCIES

Patent Applicant/Assignee:

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Legal Representative:
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Patent and Priority Information (Country, Number, Date):
Patent: WO 200385491 A2-A3 20031016 (WO 0385491)
Application: WO 2003US7990 20030313 (PCT/WO US03007990)
Priority Application: US 2002115505 20020402
Designated States:
(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SC SD SE SG
SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE
SI SK TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Main International Patent Class: **G06F-017/60**
Publication Language: English
Filing Language: English
Fulltext Availability:
Detailed Description
Claims
Fulltext Word Count: 136258

English Abstract

A system and method for replicating derivatives strategies and for trading derivatives strategies in a demandbased trading market is provided. The system and method include a plurality of client devices (160) to (200) for establishing communications to a central controller (100). The central controller (100) includes an application server (210) responsible for processing requests for services and for routing the requests for services to other software and hardware components within central controller (100). An object request broker (ORB) (230) functions for receiving, aggregating and marshalling service requests from the software application server (210). A transaction server (240) functions for updating investor account and for processing requests from the ORB (230). The system further includes storage (260) for storing trader's accounts (261), market returns (262), market data (263), event data (264), risks (265), trade blotter (266) and contingent claims terms and conditions (267). All market data are received from market data feed (270).

French Abstract

L'invention concerne des procedes et des systemes destines a reproduire et echanger des strategies pour produits derives. Dans un mode de realisation, un ensemble de creances eventuelles est cree en vue de reproduire une strategie pour produits derives. Un ou plusieurs parametres d'une creance eventuelle dans cet ensemble de reproduction peuvent etre determines en fonction d'un ou plusieurs parametres d'une strategie pour produits derives et d'un resultat d'evenement. Une somme d'investissement pour une creance eventuelle dans l'ensemble de reproduction peut etre determinee en fonction d'un ou plusieurs parametres de la creance eventuelle et d'une somme totale investie dans des encheres basees sur la demande. Dans d'autres modes de realisation,

les strategies pour produits derives et/ou les produits financiers peuvent etre echanges dans des encheres basees sur la demande et sont offerts a des clients et/ou echanges dans ces encheres. Dans un autre mode de realisation, une strategie pour produits derives est reproduite au moyen d'un ensemble d'une ou plusieurs options binaires par determination d'un ou plusieurs parametres de ces options binaires dans l'ensemble de reproduction en fonction d'un ou plusieurs parametres de la strategie pour produits derives.

Legal Status (Type, Date, Text)

Publication 20031016 A2 Without international search report and to be republished upon receipt of that report.

Search Rpt 20040408 Late publication of international search report

Republication 20040408 A3 With international search report.

11/5/7 (Item 4 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00956989 **Image available**

INTERFACE FOR MERCHANDISE PRICE OPTIMIZATION

INTERFACE PERMETTANT L'OPTIMISATION DE PRIX DES MARCHANDISES

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Legal Representative:

HUFFMAN James W (agent), Huffman Law Group, 1832 N. Cascade Ave.,
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200291137 A2-A3 20021114 (WO 0291137)

Application: WO 2002US7414 20020311 (PCT/WO US0207414)

Priority Application: US 2001849616 20010504

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI
SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Main International Patent Class: **G06F-017/60**

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 14254

English Abstract

An apparatus (200) and method are provided for an interface enabling a user to determine optimum prices of products for sale. The interface includes a scenario/results processor (233) that enables the user to prescribe an optimization scenario, and that presents the optimum prices to the user. The optimum prices are determined by execution of the optimization scenario, where the optimum prices are determined based upon

estimated product demand and calculated activity based costs. The scenario/results processor (233) has an input/output processor (404) and a scenario controller (412). The input/output processor (404) acquires data corresponding to the optimization scenario from the user, and distributes optimization results to the user. The scenario controller (412) is coupled to the input/output processor (404). The scenario controller (412) controls acquisition of the data and the distribution of the optimization results in accordance with a price optimization procedure.

French Abstract

La presente invention concerne un appareil et un procede pour une interface permettant la determination de prix optimaux pour des produits mise en vente. L'interface comporte un processeur de scenarios/resultats qui permet a l'utilisateur d'etablir un scenario d'optimisation, et qui presente des prix optimaux a l'utilisateur. Les prix optimaux sont determines par l'execution du scenario d'optimisation, dans lequel les prix optimaux sont determines en fonction de la demande estimee des produits et des couts par activites calcules. Le processeur de scenarios/resultats possede un processeur entree/sortie et un controleur de scenarios. Le processeur entree/sortie effectue l'acquisition de donnees correspondant au scenario d'optimisation, et distribue les resultats d'optimisation a l'utilisateur. Le controleur de scenarios est relie au processeur entree/sortie. Le controleur de scenarios controle l'acquisition des donnees et la distribution des resultats d'optimisation selon une procedure d'optimisation de prix.

Legal Status (Type, Date, Text)

Publication 20021114 A2 Without international search report and to be republished upon receipt of that report.
Search Rpt 20031002 Late publication of international search report
Republication 20031002 A3 With international search report.
Republication 20031002 A3 Before the expiration of the time limit for amending the claims and to be republished in the event of the receipt of amendments.

11/5/13 (Item 10 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00907106 **Image available**

METHOD OF SELLING GOODS IN AN ELECTRONIC COMMERCIAL TRADE TECHNIQUE DE VENTE DE MARCHANDISES DANS UN CYBERCOMMERCE

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HWANG Byeong-Do, 102-406 Hyundai Apt., Gil-dong, Kangdong-gu, Seoul
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US)

Legal Representative:

PARK Kyungwan (et al) (agent), #615, KCAT Bldg., 159-6, Samsung-Dong,
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200241212 A1 20020523 (WO 0241212)

Application: WO 2001KR540 20010330 (PCT/WO KR0100540)

Priority Application: KR 200068770 20001118
Designated States:
(Protection type is "patent" unless otherwise stated - for applications prior to 2004)
AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KZ LC LK LR LS LT LU
LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR
TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Main International Patent Class: **G06F-017/60**
Publication Language: English
Filing Language: Korean
Fulltext Availability:
Detailed Description
Claims
Fulltext Word Count: 31953

English Abstract

The present invention provides a method which comprises a step of selling a number of purchasing tickets for an article and a step of assigning the article to a prizewinner after drawing a ticket from the sold tickets when the tickets are sold out or when the predetermined drawing date comes. Specifically, the method comprises a step of registering and displaying information of articles; a step of selling the articles to a buyer if it is determined that the buyer can pay the price of the goods; a step of reiterating the step of selling until the tickets are sold out or until the predetermined drawing date comes; and a step of assigning the articles to a prizewinner after drawing a ticket from the sold tickets. Further, the present invention provides a method for selling goods through communication networks by means of points which member has.

French Abstract

Cette invention a trait a une technique de vente reposant sur une operation permettant de vendre un certain nombre de coupons d'achat relatifs a un article ainsi que sur une operation par laquelle l'article fait l'objet d'un premier prix apres tirage d'un coupon une fois ceux-ci vendus ou a l'echeance d'une date de tirage preetablie. Plus precisement cette technique consiste a enregistrer une information concernant des articles et a l'afficher, a vendre les articles a un acquereur, s'il est etabli que celui-ci est en mesure d'en regler le prix, a repeter l'action de vente jusqu'a epuisement des coupons ou jusqu'a l'echeance d'une date de tirage preetablie et a attribuer les articles au gagnant apres tirage d'un coupon. Cette invention porte egalement sur une technique de vente de marchandises sur reseau reposant sur le nombre de points possedes par une personne membre.

Legal Status (Type, Date, Text)

Publication 20020523 A1 With international search report.
Examination 20030320 Request for preliminary examination prior to end of
19th month from priority date

11/5/16 (Item 13 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00890257

CUSTOMIZABLE GROUP INITIATIVE

INITIATIVE DE GROUPE POUVANT ETRE PERSONNALISEE

Patent Applicant/Assignee:

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90275, US, US (Residence), US (Nationality), (For all designated states
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Patent Applicant/Inventor:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200223445 A2 20020321 (WO 0223445)
Application: WO 2001US28753 20010911 (PCT/WO US2001028753)
Priority Application: US 2000231619 20000911

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL
TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: **G06F-017/60**

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description
Claims

Fulltext Word Count: 11763

English Abstract

French Abstract

L'invention concerne une initiative de **groupe** permettant aux membres d'un **groupe** d'etablir et de commander ledit **groupe**, tout en permettant aux membres individuels de conserver leurs exigences personnelles alors que le **groupe** profite des avantages du pouvoir de negociation collectif du **groupe** dans son ensemble. Un aspect de la presente invention concerne une initiative de **groupe** de negociation collective d'achats. Les acheteurs d'un **groupe** d'achat en particulier maintiennent leur individualite en definissant differentes exigences d'achat comme, par exemple, les specifications associees au produit ou au service, les termes du contrat, les delais de livraison, etc., tout en se presentant a la fois comme un **groupe** de cohesion engage aux vendeurs. Les vendeurs maintiennent egalement cette individualite en repondant a chaque acheteur du **groupe** par une differente tarification basee sur les exigences et profils d'achat de chaque acheteur, en tenant compte de facteurs tels que les quantites achetees, les termes de paiement et le cout de traitement de chaque compte potentiel dans le **groupe**.

Legal Status (Type, Date, Text)

Publication 20020321 A2 Without international search report and to be
republished upon receipt of that report.

Declaration 20031231 Late publication under Article 17.2a

Republication 20031231 A2 With declaration under Article 17(2)(a); without

abstract; title not checked by the International
Searching Authority.

11/5/19 (Item 16 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00833798 **Image available**

INVENTORY CONTROL SYSTEM AND METHODS

PROCEDES ET SYSTEME DE GESTION DES STOCKS

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Inventor(s):

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Legal Representative:

WURM Mark (et al) (agent), Greenberg Traurig, LLP, 1750 Tysons Blvd.,
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200167356 A1 20010913 (WO 0167356)

Application: WO 2001US7253 20010307 (PCT/WO US0107253)

Priority Application: US 2000187389 20000307

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: **G06F-017/60**

International Patent Class: G06G-001/14

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 10618

English Abstract

A system and method which allows third-parties to monitor company
inventory via the Internet and Worl Wide Web ("web") and automatically
order needed items. The present invention also provides a forum through
which resellers and customers may directly interact to resell surplus and
used equipment. The present invention may also allow a third party to act
as a broker, thereby assuring that both equipment purchased is actually
delivered, and that the seller is properly compensated.

French Abstract

L'invention concerne un systeme et un procede permettant a une tierce
partie de gerer les stocks d'une societe via l'Internet et le Web, et de
commander automatiquement les articles manquants. L'invention concerne
egalement un forum a travers lequel des revendeurs et des clients peuvent
directement agir pour revendre un surplus et un equipement utilise.
L'invention permet enfin a ladite troisieme partie d'agir comme courtier,
ce qui garantit la distribution de l'equipement achete, et une
indemnisation correcte du vendeur.

Legal Status (Type, Date, Text)

Publication 20010913 A1 With international search report.

Publication 20010913 A1 Before the expiration of the time limit for amending the claims and to be republished in the event of the receipt of amendments.

Examination 20011220 Request for preliminary examination prior to end of 19th month from priority date

11/5/20 (Item 17 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00818657 **Image available**

METHOD AND SYSTEM FOR MANAGING SALES OPERATIONS

PROCEDE ET SYSTEME DE GESTION D'OPERATIONS DE VENTE

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LEWIS Sarah Beth, Apartment F, 12900 Springs Lane, Norcross, GA 30092, US

LEGGETT Tom Sr, P.O. Box 59, South Boston, VA 24592, US,

Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200152164 A1 20010719 (WO 0152164)

Application: WO 2001US427 20010108 (PCT/WO US0100427)

Priority Application: US 2000478815 20000107; US 2000510308 20000222; US
2000191115 20000322; US 2000560805 20000428; US 2000569025 20000511; US
2000589176 20000608; US 2000215767 20000630; US 2000693832 20001023; US
2000693843 20001023; US 2000693849 20001023

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU
LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR
TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: **G06F-017/60**

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 20972

English Abstract

At least one method (Fig. 1) is disclosed for managing sales. A disclosed exemplary method (Fig. 1) includes obtaining a plurality of purchase commitments for each of a plurality of items having at least one specified attribute. The disclosed method (Fig. 1) also includes

determining a selling price (800) for an identified item having the at least one attribute based upon the plurality of purchase commitments and advertising the identified item to the public at the selling price.

French Abstract

L'invention concerne au moins un procede (Fig. 1) de gestion des ventes. Selon l'invention, un exemple de procede (Fig. 1) comprend l'obtention d'une pluralite d'engagements d'achats pour chacun des objets parmi une pluralite d'objets ayant au moins un attribut specifie. Le procede (Fig. 1) presente comprend egalement la determination d'un prix (800) de vente pour un objet identifie ayant au moins un attribut base sur la pluralite des engagements d'achats, et la publicite pour l'objet identifie au prix de vente aupres du public.

Legal Status (Type, Date, Text)

Publication 20010719 A1 With international search report.

Examination 20011025 Request for preliminary examination prior to end of 19th month from priority date

11/5/24 (Item 21 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00745511 **Image available**

DYNAMIC MARKET EQUILIBRIUM MANAGEMENT SYSTEM, PROCESS AND ARTICLE OF MANUFACTURE

GESTION DYNAMIQUE DE L'EQUILIBRE D'UN MARCHÉ, ET PROCEDE ET ARTICLE DE MANUFACTURE ASSOCIES

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English Abstract

French Abstract

L'invention porte sur un systeme de gestion dynamique de l'equilibre du marche specialement adapte a la vente de marchandises et de services via un groupement d'achats en ligne (dit ici " **co - op** ") constitue specifiquement en vue de l'achat d'un produit particulier (102) et definissant une date d'ouverture, une date de cloture, une masse critique, un nombre minimum d'unites offertes, un nombre maximum d'unites offertes, le prix de depart, et la courbe de cout du produit. Le gestionnaire dynamique d'equilibre fait varier (108) le " **co - op** " suivant les donnees recueillies sur les acheteurs par l'intermediaire de leurs offres d'achat liantes, ce qui permet de prendre en compte l'offre et la demande relatives a l'article a vendre et leur interrelation avec le prix d'achat. Le systeme de gestion dynamique de l'equilibre du marche utilise avec le groupement d'achats en ligne permet de prendre des decisions de gestion a effet immediat fondees sur les donnees reelle du marche. Une interface graphique recevant des donnees d'entree relatives aux utilisateurs permet la manipulation directe sur un ecran des representations graphiques des donnees d'une base de donnees et l'affichage sur cet ecran de donnees variables retroactives, par exemple sous la forme de valeurs numeriques variant lorsque l'utilisateur deplace au moins un point de donnees sur l'ecran.

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11/TI,AU/1 (Item 1 from file: 348)
DIALOG(R)File 348:(c) 2005 European Patent Office. All rts. reserv.

Secure transaction management
Verfahren und Vorrichtung zur gesicherten Transaktionsverwaltung
Procede et dispositif de gestion de transactions securisees

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11/TI,AU/2 (Item 2 from file: 348)
DIALOG(R)File 348:(c) 2005 European Patent Office. All rts. reserv.

Systems and methods for secure transaction management and electronic rights protection
Systeme und Verfahren zur gesicherten Transaktionsverwaltung und elektronischem Rechtsschutz
Systemes et procedes de gestion de transactions securisees et de protection de droits electroniques

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11/TI,AU/3 (Item 3 from file: 348)
DIALOG(R)File 348:(c) 2005 European Patent Office. All rts. reserv.

INFORMATION PROVIDING SYSTEM OF CONSTRUCTION MACHINE AND INFORMATION PROVIDING METHOD OF CONSTRUCTION MACHINE
INFORMATIONSBEREITSTELLUNGSSYSTEM EINER BAUMASCHINE UND INFORMATIONSBEREITSTELLUNGSVERFAHREN EINER BAUMASCHINE
SYSTEME FOURNISSEUR D'INFORMATIONS DE MACHINE DE CONSTRUCTION ET PROCEDE FOURNISSEUR D'INFORMATIONS DE MACHINE DE CONSTRUCTION

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11/TI,AU/4 (Item 1 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

INTERACTIVE REAL TIME GRID-BASED GRAPHICAL TRADING SYSTEM

SYSTEME INTERACTIF, GRAPHIQUE, D'OPERATIONS EN TEMPS REEL, SUR LA BASE D'UNE GRILLE

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11/TI,AU/5 (Item 2 from file: 349)

DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

**SYSTEM AND METHOD FOR ANALYZING AND DISPLAYING SECURITY TRADE TRANSACTIONS
SYSTEME ET PROCEDE D'ANALYSE ET D'AFFICHAGE DE TRANSACTIONS BOURSIERES**

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11/TI,AU/6 (Item 3 from file: 349)

DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

DERIVATIVES HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING EXCHANGE THEREFOR**PRODUITS DERIVES PRESENTANT DES RENDEMENTS AJUSTABLES BASES SUR LA DEMANDE ET ECHANGES COMMERCIAUX ASSOCIES**

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DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

INTERFACE FOR MERCHANDISE PRICE OPTIMIZATION**INTERFACE PERMETTANT L'OPTIMISATION DE PRIX DES MARCHANDISES**

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11/TI,AU/8 (Item 5 from file: 349)

DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

INSURANCE RISK, PRICE, AND ENROLLMENT OPTIMIZER SYSTEM AND METHOD**PROCEDE ET SYSTEME OPTIMISEURS D'INSCRIPTION, DE PRIX, ET DE RISQUE D'ASSURANCE**

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11/TI,AU/9 (Item 6 from file: 349)

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CUSTOMER PREFERENCE SYSTEM

SYSTEME DE PREFERENCE DE CLIENTS

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11/TI,AU/10 (Item 7 from file: 349)

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**SYSTEM, METHOD AND COMPUTER PROGRAM PRODUCT FOR A SUPPLY CHAIN MANAGEMENT
SYSTEME, PROCEDE ET PRODUIT PROGRAMME INFORMATIQUE CONCUS POUR UNE GESTION
DE CHAINE D'APPROVISIONNEMENT**

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11/TI,AU/11 (Item 8 from file: 349)

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NEGOTIATING PLATFORM

PLATE-FORME DE NEGOCIATION

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11/TI,AU/12 (Item 9 from file: 349)

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DIGITAL ONLINE EXCHANGE

ECHANGE NUMERIQUE EN LIGNE

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11/TI,AU/13 (Item 10 from file: 349)

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**METHOD OF SELLING GOODS IN AN ELECTRONIC COMMERCIAL TRADE
TECHNIQUE DE VENTE DE MARCHANDISES DANS UN CYBERCOMMERCE**

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11/TI,AU/14 (Item 11 from file: 349)

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**METHODS AND APPARATUS FOR FORMULATION, INITIAL PUBLIC OR PRIVATE OFFERING,
AND SECONDARY MARKET TRADING OF RISK MANAGEMENT CONTRACTS
PROCEDES ET SYSTEME POUR LA FORMULATION DE PREMIERES OFFRES PUBLIQUES OU
PRIVEES ET LA NEGOCIATION DE MARCHE SECONDAIRE POUR DES CONTRATS DE
GESTION DE RISQUES**

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11/TI,AU/15 (Item 12 from file: 349)

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**CREDIT SUPPORT MANAGEMENT SYSTEM
SYSTEME DE GESTION D'AIDE AU CREDIT**

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11/TI,AU/16 (Item 13 from file: 349)

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**CUSTOMIZABLE GROUP INITIATIVE
INITIATIVE DE GROUPE POUVANT ETRE PERSONNALISEE**

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11/TI,AU/17 (Item 14 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

**APPARATUS, METHOD AND PRODUCT FOR DISSEMINATING OR COLLECTING DATA, OR
MARKETING AND SELLING FROM A COMPUTER NETWORK
DISPOSITIF, PROCEDE ET PRODUIT PERMETTANT LA DIFFUSION OU LA COLLECTE DE
DONNEES, OU LA COMMERCIALISATION ET LA VENTE A PARTIR D'UN RESEAU
INFORMATIQUE**

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11/TI,AU/18 (Item 15 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

**SYSTEM AND METHOD FOR ENHANCING BUYER AND SELLER INTERACTION DURING A
GROUP -BUYING SALE
SYSTEME ET PROCEDE PERMETTANT D'AMELIORER L'INTERACTION ENTRE ACHETEUR ET
VENDEUR DURANT UNE VENTE COLLECTIVE**

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11/TI,AU/19 (Item 16 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

**INVENTORY CONTROL SYSTEM AND METHODS
PROCEDES ET SYSTEME DE GESTION DES STOCKS**

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11/TI,AU/20 (Item 17 from file: 349)
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**METHOD AND SYSTEM FOR MANAGING SALES OPERATIONS
PROCEDE ET SYSTEME DE GESTION D'OPERATIONS DE VENTE**

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11/TI,AU/21 (Item 18 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

**TECHNOLOGY SHARING DURING ASSET MANAGEMENT AND ASSET TRACKING IN A
NETWORK-BASED SUPPLY CHAIN ENVIRONMENT AND METHOD THEREOF
PARTAGE TECHNOLOGIQUE LORS DE LA GESTION ET DU SUIVI DU PARC INFORMATIQUE
DANS UN ENVIRONNEMENT DU TYPE CHAINE D'APPROVISIONNEMENT RESEAUTEE, ET
PROCEDE ASSOCIE**

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11/TI,AU/22 (Item 19 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

METHOD FOR AFFORDING A MARKET SPACE INTERFACE BETWEEN A PLURALITY OF MANUFACTURERS AND SERVICE PROVIDERS AND INSTALLATION MANAGEMENT VIA A MARKET SPACE INTERFACE

PROCEDE DE MISE A DISPOSITION D'UNE INTERFACE D'ESPACE DE MARCHÉ ENTRE UNE PLURALITE DE FABRICANTS ET DES FOURNISSEURS DE SERVICES ET GESTION D'UNE INSTALLATION VIA UNE INTERFACE D'ESPACE DE MARCHÉ

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11/TI,AU/23 (Item 20 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

LOCATION ENHANCED INFORMATION DELIVERY SYSTEM
SYSTEME AMELIORE DE DISTRIBUTION D'INFORMATIONS DE LOCALISATION

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11/TI,AU/24 (Item 21 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

DYNAMIC MARKET EQUILIBRIUM MANAGEMENT SYSTEM, PROCESS AND ARTICLE OF MANUFACTURE

GESTION DYNAMIQUE DE L'EQUILIBRE D'UN MARCHÉ, ET PROCEDE ET ARTICLE MANUFACTURE ASSOCIES

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DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

INTEGRATED CAPITAL MARKET SYSTEM FOR SMALL ISSUERS, INCLUDING AUCTION
SYSTEME INTEGRE DE MARCHES DES CAPITAUX POUR PETITS EMETTEURS, AVEC ENCHERES

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11/TI,AU/26 (Item 23 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

**GLOBAL RESERVATIONS TRANSACTION MANAGEMENT SYSTEM AND METHOD
PROCEDE ET SYSTEME DE GESTION GLOBALE D'OPERATIONS DE RESERVATION**

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HENDRICKSON Craig, 1741 Lyell Canyon Lane, Las Vegas, NV 89134, US,
PAYZE Sally, 321 Branch Drive, Silver Spring, MD 20901, US,
GRAY Cheryl, 4236 Jellison Street, Wheatridge, CO 80033, US,

Set	Items	Description
S1	112492	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	4265592	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	2498412	(PRIC? OR COST? OR DEMAND OR SPACE) (1W) (CURVE? OR POINT?) - OR PRICING OR PRICE? ? OR COST OR COSTS OR AMOUNT OR RANGE? ?
S4	3164509	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	829608	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	710997	S2(S)S3
S7	5342	S6(S)S1
S8	116246	S4(S)S5
S9	308	S7 AND S8
S10	219	S9 NOT PY>1999
S11	1223354	COOP OR CO()OP OR BUYING(1N)GROUP? ? OR GROUP? ?
S12	29	S10 AND S11
S13	29	RD (unique items)
S14	383522	ONLINE OR ON()LINE OR INTERNET
S15	2	S13 AND S14
File	2:INSPEC 1969-2005/Sep W1	(c) 2005 Institution of Electrical Engineers
File	35:Dissertation Abs Online 1861-2005/Aug	(c) 2005 ProQuest Info&Learning
File	65:Inside Conferences 1993-2005/Sep W2	(c) 2005 BLDSC all rts. reserv.
File	99:Wilson Appl. Sci & Tech Abs 1983-2005/Jul	(c) 2005 The HW Wilson Co.
File	474:New York Times Abs 1969-2005/Sep 12	(c) 2005 The New York Times
File	475:Wall Street Journal Abs 1973-2005/Sep 12	(c) 2005 The New York Times
File	583:Gale Group Globalbase(TM) 1986-2002/Dec 13	(c) 2002 The Gale Group

13/5/1 (Item 1 from file: 2)
DIALOG(R)File 2:INSPEC
(c) 2005 Institution of Electrical Engineers. All rts. reserv.

03440990 INSPEC Abstract Number: C85022460

Title: An approach for developing an optimal discount pricing policy

Author(s): Lal, R.; Staelin, R.

Author Affiliation: Graduate Sch. of Bus., Stanford Univ., CA, USA

Journal: Management Science vol.30, no.12 p.1524-39

Publication Date: Dec. 1984 Country of Publication: USA

CODEN: MSCIAM ISSN: 0025-1909

U.S. Copyright Clearance Center Code: 0025-1909/84/3012/1524\$01.25

Language: English Document Type: Journal Paper (JP)

Treatment: Theoretical (T)

Abstract: Addresses the problem of why and how a **seller** should develop a discount **pricing** structure even if such a **pricing** structure does not **alter** ultimate demand. The situation modeled is most appropriate where the **seller**'s product does not represent a major component of the buyer's final product, where the demand for the product is derived, or where the **price** is only one of many factors considered in making a purchase decision. A model of buyer reaction to any given **pricing** scheme is developed to show that there exists a unified **pricing** policy which motivates the buyer to **increase** its ordering quantity per order, thereby reducing the joint (buyer and **seller**) ordering and holding **costs**. As a result, the **seller** is able to reduce its **costs** while leaving the buyer no worse off and often better off. The model is extended to handle variable ordering and shipping **costs** and situations where the **seller** faces numerous **groups** of buyers, each having different ordering policies. Finally a case study is presented explicitly showing how the proposed **pricing** policy can be applied to the situation of a large **seller** **selling** to a number of different buyer **groups**. (9 Refs)

Subfile: C

Descriptors: behavioural sciences; marketing

Identifiers: marketing; optimal discount pricing policy; seller; purchase decision; buyer reaction; pricing scheme

Class Codes: C1290D (Economics and business); C1290P (Social science and politics)

13/TI/1 (Item 1 from file: 2)
DIALOG(R)File 2:(c) 2005 Institution of Electrical Engineers. All rts.
reserv.

Title: An approach for developing an optimal discount pricing policy

13/TI/2 (Item 1 from file: 35)
DIALOG(R)File 35:(c) 2005 ProQuest Info&Learning. All rts. reserv.

**STRATEGIC GROUP CONFIGURATION AND PERFORMANCE IN UNITED STATES FOOD
MANUFACTURING INDUSTRIES**

13/TI/3 (Item 2 from file: 35)
DIALOG(R)File 35:(c) 2005 ProQuest Info&Learning. All rts. reserv.

RURAL LANDOWNERS AND THE EXURBANIZATION PROCESS (MINNESOTA)

13/TI/4 (Item 3 from file: 35)
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**RESIDENTIAL REAL ESTATE BROKERAGE COMMISSION STRUCTURE AND A SURVEY OF HOME
SELLERS' PERCEPTIONS OF ALTERNATIVE FEE SCHEDULES OR COMPENSATION PLANS**

13/TI/5 (Item 4 from file: 35)
DIALOG(R)File 35:(c) 2005 ProQuest Info&Learning. All rts. reserv.

**THE IMPACT OF FEDERAL HOUSING POLICY ON POPULATION DISTRIBUTION IN THE
UNITED STATES**

13/TI/6 (Item 1 from file: 99)
DIALOG(R)File 99:(c) 2005 The HW Wilson Co. All rts. reserv.

The art of cooperation

13/TI/7 (Item 1 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

UK: WAL-MART THREATENS CHANGE
UK: WAL-MART THREATENS CHANGE

13/TI/8 (Item 2 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Prompton's profits fall despite higher sales
MALAYSIA: PROTON'S PROFIT NOSEDIVES BY 86%

13/TI/9 (Item 3 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Puleva cree que el blindaje de Clesa es solo una estrategia para enc
SPAIN: CLESA AGAINST PULEVA

13/TI/10 (Item 4 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Tech watching becomes industry to watch
US: COMPUTER INDUSTRY RESEARCH FIRMS BOOMING

13/TI/11 (Item 5 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Jaakko P6yry -yhti6t kasvaa maailman neljUnneksi suurimmaksi
SWITZERLAND: JAAKKO POYRY TO ACQUIRE EWE

13/TI/12 (Item 6 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Indofood Standardizes on CA-PRMS
INDONESIA: COMPUTER ASSOCIATES AWARDED CONTRACT

13/TI/13 (Item 7 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Disappointment as Graham takes a fall
UK: GRAHAM GROUP REPORTS DROP IN PROFITS

13/TI/14 (Item 8 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Bayerischer Zweitversuch bei Lagerhdusern
AUSTRIA: RESTRUCTURING AT RAIFFEISEN WARE

13/TI/15 (Item 9 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Teneo acelera la privatizacion de Inespal despues de los beneficios/
SPAIN: RETURN TO PROFITS AT INESPAL

13/TI/16 (Item 10 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

UMG beli 3.5% lagi kepentingan
MALAYSIA: UMG NOW OWNS 44.6% STAKE IN BHL

13/TI/17 (Item 11 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

La Maaf va entrer dans le Savour Club
FRANCE: MAAF TO TAKE A STAKE IN SAVOUR CLUB

13/TI/18 (Item 12 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

IT growth of 15% seen this year
THAILAND: IT MARKET TO GROW BY 15% IN 1994

13/TI/19 (Item 13 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

UCOM bags AMP deal to supply cabling systems
THAILAND: LEADER IN SUPPLY OF CABLE SYSTEMS

13/TI/20 (Item 14 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

La protection du reseau dans les parfums
FRANCE: SELECTIVE RETAIL AND LEGISLATION

13/TI/21 (Item 15 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Arnotts advances 33% at half way
AUSTRALIA - ARNOTTS ADVANCES 33% AT HALF WAY

13/TI/22 (Item 16 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Usinor met de l'ordre dans la ferraille
EUROPE - EVOLUTION OF DEMAND FOR SCRAP METAL

13/TI/23 (Item 17 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Hughes Aircraft plans assault on Europe
UK - HUGHES AIRCRAFT PLANS ASSAULT ON EUROPE

13/TI/24 (Item 18 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Bouquets that are not to be sniffed at
FRANCE - CHATEAU LATOUR SACRIFICES FINANCIAL RETURNS FOR QUALITY

13/TI/25 (Item 19 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

Stora reshapes sales
UK - STORA CHANGES UK POSITIONING

13/TI/26 (Item 20 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

ELECTRONIC DATA PROCESSING REPORTS RISE IN PROFITS
UK - ELECTRONIC DATA PROCESSING REPORTS RISE IN PROFITS

EIC 3600

Dialog Search

13/TI/27 (Item 21 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

EXXON CHEMICAL IN SHAPE FOR DOWNTURN
US - EXXON CHEMICAL IN SHAPE FOR DOWNTURN

13/TI/28 (Item 22 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

UNILEVER CANCELS DEAL TO PURCHASE FABERGE
UK - UNILEVER CANCELS DEAL TO PURCHASE FABERGE

13/TI/29 (Item 23 from file: 583)
DIALOG(R)File 583:(c) 2002 The Gale Group. All rts. reserv.

TEXTILE CHEMICAL SALES TO RISE
US - TEXTILE CHEMICAL SALES TO RISE

Set	Items	Description
S1	894542	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	159358	(PRIC? OR COST? OR AMOUNT OR DEMAND OR SPACE) (1W) (CURVE? OR POINT? OR RANGE? ?)
S3	2762	S2(5N) (MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?)
S4	104	S1(S)S3
S5	6288065	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	671744	S5(7N) (DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AMIDST OR AMID OR CONCURRENT?)
S7	44	S4 AND S6
S8	0	S7 NOT PY>1999
S9	43	RD S7 (unique items)
S10	3039911	ONLINE OR ON()LINE OR INTERNET
S11	19	S9 AND S10
File	20:Dialog	Global Reporter 1997-2005/Sep 13 (c) 2005 Dialog

11/3,K/1

DIALOG(R)File 20:Dialog Global Reporter
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42154602

620060eGames Announces Fiscal 2005 Third Quarter Financial Results

PRIMEZONE

May 05, 2005

JOURNAL CODE: CXPZ LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1830

... overall retail shelf space being allotted for PC software games at the \$9.99 retail **price point**. This **decrease** in net sales to software distributors was partially offset by a \$94,000 increase in worldwide licensing revenues and a \$17,000 increase in **Internet** related sales. The Company earned net income of \$46,000 during the quarter ended March...

...000 8% (31,000) (19%) Licensing 176,000 12% 82,000 4% 94,000 115%
Internet 96,000 7% 79,000 4% 17,000 22% Inventory Liquidators 36,000 2%
57...

...000 8% (99,000) (19%) Licensing 423,000 9% 292,000 5% 131,000 45%
Internet 242,000 5% 217,000 3% 25,000 12% Inventory Liquidators 178,000
4% 111...

... seeking and executing profitable cash generating opportunities at retail, as well as profitably increasing our **online sales** on the **Internet** and **through** potential licensing and OEM opportunities. During the fourth quarter of fiscal 2005 we will be...of concentrating on seeking and executing profitable cash generating opportunities at retail, and profitably increasing **online** sales, licensing and OEM revenues; the Company's expected shipment during the fourth fiscal quarter...

11/3,K/2

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40983959 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Event Brief of Q4 2004 Target Corporation Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

February 17, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4371

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... bicoastal import warehouse network has allowed TGT to emulate service provided by its best domestic **vendors**, resulting in higher margins and better in-stocks. 2. The Co. will increase its direct...coming years. 3. Target.com: 1. Results at Target.com continue to significantly outpace the **online** industry. 2. Sales in 2004 grew at a high double-digit rate. 1. The Co...

... which features new well-designed hip products. 6. In December, the Co. ranked fourth among **online** retailers, and 18th among all Web sites by Nielsen/Net Ratings. 1. The Co. continues...

... Steinhafel) We have fully converted our old packaging to new Archer Farms and Market Pantry **throughout** 2004. **Sales** continue to be very strong in both brands, penetration in terms of percent of total...

11/3,K/3DIALOG(R)File 20:Dialog Global Reporter
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40482511

620119eGames Announces Fiscal 2005 Second Quarter Financial Results - Quarterly

PRIMEZONE

February 04, 2005

JOURNAL CODE: CXPZ LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1877

... in its retail shelf space allotment for PC software games at the \$9.99 retail **price point**. This **decrease** in net sales to software distributors was partially offset by a \$194,000 increase in...

... distributors due to increased product distribution of the Company's titles at various Canadian retailers **during** this period. Additionally, net **sales** decreased to certain smaller retailers by \$58,000 and to **Internet** customers by \$17,000. These net sales decreases were partially offset by a \$36,000...

...000 9% (58,000) (30%) Licensing 156,000 8% 120,000 6% 36,000 30%
Internet 72,000 4% 89,000 4% (17,000) (19%) Inventory Liquidators 104,000 5% 54...

...000 9% (68,000) (19%) Licensing 249,000 8% 217,000 5% 32,000 15%
Internet 144,000 5% 131,000 3% 13,000 10% Inventory Liquidators 142,000 4% 54... business strategy remains concentrated on executing viable profit and cash generating opportunities at retail and **online** through the **Internet**, while continuing to evaluate potentially profitable business development and licensing alternatives in untapped and traditional...

... business strategy remaining concentrated on executing viable profit and cash generating opportunities at retail and **online** through the **Internet**, while continuing to evaluate potentially profitable business development and licensing alternatives in untapped and traditional...

11/3,K/4DIALOG(R)File 20:Dialog Global Reporter
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38922430 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Event Brief of Q3 2004 Guitar Center Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

October 26, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4585

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...execution with the advertising vehicles, and a strong commitment to continuing to build repeat traffic **through** better **sales** mgt. at the Co.'s stores. 4. Additionally, the Co. continues to be encouraged by the heightened interest in music participation, and the development of **Internet** vehicles to create, produce, and market music, as the Co. believes these factors are also...

... drove the margin down? (Matthew Fassler - Goldman Sachs)

A. (Rob Eastman) We experienced a higher **selling** margin last year. We believe it is **through** a bunch of discontinued and our blem products, and we brought ourselves down to a...

... going up the door. Q5. The first part of your answer, when you talked about **selling through** discontinued product, does is that something that you did in this past 3Q04 or in...

... it in 3Q03, we got more aggressive with the way we present products on the **Internet**, and the **sales through** our discontinued (Indiscernible). We brought them down in that qtr. to a new run rate...

... this year with some increase in medical insurance costs. Q9. Can you comment on how **sales** tracked **through** the qtr. in your Guitar Center stores? (Brian Nagel - UBS)

A. (Marty Albertson) It was...And we've been working diligently with the vendor community to give us a significant **increase** in supply of certain **price points** going into the holiday season. And for the most part those **vendors** have helped us in that area and so we're going in both at direct...

... excited about that area. The electronics drum business is more a reflection again, and the **vendor** is being able to supply a category that has been in very short supply for...

... actually lost quite a bit of sales in the electronic drum area due to the **vendors** not being able to supply, and now they're picking up their pace in that...

... levels, and as a result of staying committed to them, as we achieve the higher **sales** gains, we're seeing that leveraging drop **through**. That doesn't mean **throughout** the year as we see those higher **sales** gains, we're not reinvesting in certain areas that we had decided not to do...

11/3,K/5

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38922347 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q3 2004 Guitar Center Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

October 26, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4633

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... execution with our advertising vehicles and a strong commitment to continuing to build repeat traffic **through** better **sales** management at our stores. Additionally, we continue to be encouraged by the heightened interest in music participation and the development of **Internet** vehicles to create, produce and market music, as we believe these factors are also contributing...address that. Rob?

ROB EASTMAN, CEO, GUITAR CENTER, INC.: Sure, Marty. We experienced a higher **selling** margin last year. We blew **through** a bunch of discontinued and blem products, and we brought ourselves down to a new... door. MATT FASSLER: And Rob, the first part of your answer, when you talked about **selling through** discontinued products, is that something that you did in this past third quarter? In other...

... of last year -- we got more aggressive with the way we present products

on the **Internet** and **sell through** our discontinued and our blem. We brought them down in that quarter to a new...

... UBS. BRIAN NAGEL, ANALYST, UBS: Couple of questions -- first off, can you comment on how **sales** tracked **through** the quarter in your Guitar Center stores?

MARTY ALBERTSON: It was fairly consistent. It probably... And we have been working diligently with the vendor community to give us a significant **increase** in supply of certain **price points** going into the holiday season. And for the most part, those **vendors** have helped us in that area. So we're going in both the direct response...

... that area. This is more of the mid-priced to lower-end price points, which **sell** much, much higher **during** this time of the year than other products categories throughout the rest of the year...

11/3,K/6

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35348435 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q1 2004 7-Eleven Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

April 20, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4734

... website, at www.7-Eleven.com. Additionally, we're broadcasting the call live over the **Internet**, and have invited a number of guests to listen to the call, which may include...

... gas and merchandise, but no effect on same store merchandise sales or per store gallon **sales**. The per-store results were especially pleasing **during** the month. Particularly strong was the 6.1% increase in U.S. same-store merchandise...

... factors out there -- certainly the California grocery strike we have referenced previously did contribute to **sales through** the middle of February, when the strike was ended. We estimate the impact to be...

... were very pleased with the continued and stable growth of 7-Eleven's same store **sales**. Contributing to that growth, especially **during** the quarter, were fresh food, our hot and cold beverages. Of course, cigarettes and beer...and French toast, to fill in a missing segment of our breakfast assortment, and breakfast **sales** rose about 17% **during** the quarter. On the grill, we also saw significant increases. Our Taquitos sales climbed some...get a phase-in requirement to purchase a certain percentage of their products from recommended **vendors**, which will leverage the buying power and consistency of our 7-Eleven offering. Finally, in...

... SVP OF FINANCE AND CFO, 7-ELEVEN: OK, good, Jim. Thank you and good morning. **While** Jim covered the **sales** results, I'll begin with a brief discussion of the merchandising margin and then I...

11/3,K/7

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34772574

Event Brief of Q4 2003 The Bombay Company, Inc. Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

March 18, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4483

...store sales declines for 4Q03. 8. The remainder of growth came from new stores and **Internet**, and wholesaling, such as Bailey Street Trading Co. and international licensing agreements. 2. Retail: 1...

... in the number of transactions and avg. ticket. 2. The number of transactions increased 10%, **while** avg. ticket increased 1% **during** 4Q03. 3. **Sales** Mix: 1. 4Q03 **Sales** Mix Breakdown: 1. Large furniture were 25% of the total. 2. Occasional furniture was 12...

... year, compared to \$20.6m for last year. 1. These results were fueled by strong **Internet sales**, which increased almost 200%, **while** mail order **sales** declined approx. 10% for this period. 6. Revenue from Bailey Street Trading Co., BBA's...

...GM were 20 BP higher than last year. 5. Product margins declined approx. 210 BP, **while** strong **sales** resulted in 230 BP of leverage in buying and occupancy costs. 6. Buying and occupancy...to be in the range of \$685-700m. 5. Co. anticipates an improved comp store **sales** trend **during** 2H04: 1. Therefore, for the full year overall same-store sales are expected to be in the flat to positive low-single digit range. 2. Profitable flow- **through** on **sales** will be a key focus **during** the year. 6. Annual EPS is expected to be in the \$0.38-0.42...

... to off-mall locations. 1. Approx. \$4-5m relates to technology investments, including: 1. Costs **throughout** the co.'s new point-of- **sale** (POS) environments. 2. Canadian operations. 3. Additional functionality to the US POS. 4. Improvements to...over 600,000 and its e-mail marketing programs have been proven to drive both **online** and in-store sales. 6. From a visual merchandising perspective, co. continues to provide customers ...

...All of this was achieved with a little or no distraction to the corp. 5. **Internet** and Outlet: 1. There was strong performance from BBA's outlet and **Internet** businesses. 2. BBA's 46 outlet stores once again realized a solid single-mid-digit comp growth with superior ROI. 3. BBA's **Internet** channel experienced growth of nearly 200%, despite numerous technical issues. 4. BBA's **Internet** sales projection for 2004 remains very aggressive, due to the planned technical enhancements under way...

... the quality of execution. 3. The key objective will be to develop a stronger flow- **through** on new **sales** and have an improved stock turn. 1. Co. believes it has generated a tough sales...

... improvements in stock turn and GM ROI, it needs to make improvements in communicating with **vendors**, moving product, and creating more visibility for inventory investment. 8. Investment in planning allocation systems... that. 4. Fourth, develop BombayKIDS. This business leverages core competencies, and relationship of customers and **vendors**. 1. The process

of testing a business over the **Internet** and direct-mail, then moving that business into a brick and mortar concept is what...

11/3,K/8DIALOG(R)File 20:Dialog Global Reporter
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31514080 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q3 2003 Fresh Choice Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

October 02, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4846

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Vice President and COO. We're broadcasting our quarterly earnings conference call live over the **Internet** ; CCBN is facilitating the broadcast. As in most presentations, the following discussion contains forward-looking... invoices that were in Accounts Payable at year-end and the timing of payments to **vendors** . So with those brief comments, I think we're ready to open it up for...

... addition and a cost we have to live with and figure out how to accomplish **through sales** increase. TIM O'SHEA: There are articles I've read -- the perceived natural gas shortage...

11/3,K/9DIALOG(R)File 20:Dialog Global Reporter
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30907696 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q2 2003 Kirklands Inc. Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

August 28, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4796

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... notice of the accessibility of this conference call on a listen only basis over the **Internet** were released yesterday afternoon in a press release that has been covered by the financial...

... we've continued to see positive indicators of better business in our stores. Our arts **sale** which will continue in our stores **through** the end of this month has been a successful event, and overall **sales** and margin have been trending favorably. **While** business is better over the last six weeks, it is still early in the quarter...increased 5.7%, and comparable store sales decreased 9/10 of 1% for the quarter. **Sales** increases **throughout** the quarter were driven by unit volume offset by decline of average retail price. Gross...

... think it's an introduction of some really exciting new programs with some very successful **vendors** . Some new, higher price points in the category, some direction, more direction in the metal...about sharing more details. But I think -- I think basically we've talked about coming **on line** in second quarter of 2004, and we are working as hard as we know how ...

11/3,K/10DIALOG(R)File 20:Dialog Global Reporter
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30800917 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q2 2003 Barnes&Noble Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

August 21, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4678

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... increase last year related to a hardware price reduction in last year's second quarter. **While** the impact on comparable store **sales** is significant, the impact on earnings for reduced sales of low margin hardware does not... Phoenix had a large impact on June sales, it's important to note that our **sales** were strong **throughout** the entire second quarter. The up tick in sales actually began with a strong Memorial ...

... hobbies, practical art, games and puzzles. This growth provides strong evidence that we can increase **sales** in categories we choose to emphasize, **through** better merchandising, visual merchandising, store placement, and value pricing. More to come on that front...

... Let me speak to them. Talk about the fall publishing season, it looks quite strong. **While sales** have been soft recently we're off to a big start as Tom Clancy's...as a direct marketing e-commerce site to Barnes & Noble customers. Those who seek an **on - line** bookstore with unparalleled selection and great service. But most of all; however, our strong performance... 99 for the holidays or \$9.95. Have you done any testing on the supply- **demand curve**, as to how much that **increases** demand when you put out a book that might have been \$14.95 or \$19...

... m sorry this is Darren Kennedy on behalf of Matt Fassler. First question is about **sales** in August. First wondering about follow- **through** Potter, what you're seeing there. JOSEPH LOMBARDI: We have provided what we think is...

...NAICS CODES/DESCRIPTIONS: 51211 (Motion Picture & Video Production); 5111 (Newspaper Periodical Book Database Publishers); 454 (Nonstore Retailers); 514191 (**On - Line** Information Services); 51419 (Other Information Services); 45122 (Prerecorded Tape CD & Record Stores); 541 (Professional Scientific...

11/3,K/11

DIALOG(R)File 20:Dialog Global Reporter

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30376077 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q2 2003 Standard Pacific Corp. Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

July 05, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4663

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the presentation and Q&A sessions are being recorded and can be replayed via the **internet** by going to www.standardpacifichomes.com/invest or and clicking on the link as seen on...

... for the quarter. In addition, our operations in Florida and the

Carolinas reported over 900 **sales** **during** the quarter and are expected to deliver approximately 2600 homes or 33% of our volume...bright spots in the economy. We saw a dramatic improvement in order trends in Arizona **during** the second quarter. **Sales** are up 42% year over year, and it is projected that this may be another...than the company average, and also our efforts in our existing markets to broaden our **price points**. In Southern California, we are **increasing** the mix of attached housing to lower our price and have expanded into more affordable...
... joint ventures going forward principally for land development, so you will see less revenue coming **through** the joint ventures from house **sales**. DENNIS MCGILL: But your distribution from the JV will then be in the form of...

11/3,K/12

DIALOG(R)File 20:Dialog Global Reporter
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27716295 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q3 2003 Blue Coat Systems Earnings Conference Call - Final

FAIR DISCLOSURE WIRE

February 20, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4589

... in the fourth quarter of fiscal 2003 due to a modest reduction in head count **during** the third quarter. **Sales** and marketing expenses were 6.2 million for the court compared to 7 million in...virus scanning partners. Mainly broaden our capabilities and allow us to inner operate with other **vendors** in some cases with similar capabilities, some cases expanded capabilities and allows us to position...

NAICS CODES/DESCRIPTIONS: 5141 (Information Services); 514191 (**On - Line** Information Services); 531 (Real Estate); 51121 (Software Publishers)

11/3,K/13

DIALOG(R)File 20:Dialog Global Reporter
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27500443 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Event Brief of Q3 2002 Papa Johns International Earnings Conference Call - Final - Part 1

FAIR DISCLOSURE WIRE

October 30, 2002

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4142

... to help mitigate some transportation costs. Bring production in house for items we purchase from **vendors**. 26. Ensures lower product costs 27. Quality control centers ensure every restaurant gets the best...

... update to proprietary POS, Profit System 6.0, with marketing data warehouse, reporting tool, and **online** ordering. 2. Unique in that we have common point of sale technology in all restaurants...

... and conditions that may indicate a need for training or stronger controls. 10. Progress with **Online** Ordering Initiative; increasing steadily, but small income overall; 11. However there's no marketing support except where Web address is displayed on boxes. 12. Working to

improve **online** systems, regional toppings, and ...pricing methodology in-line with regular system pricing. 13. Focused reducing the costs of the **online** system; expect to reach break-even in 2003, while lowering transaction fees for restaurants. 14. Working on back office projects, including **online** credit card acceptance. This project will proceed in deliberate manner. 15. As unit growth and...

... in a corporate owned restaurants, a 4.1% decrease in franchise units 2. YTD comp **sales through** October decreased 1.4%, 0.2% decrease in a corporate owned units and a 1...

11/3,K/14

DIALOG(R)File 20:Dialog Global Reporter
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27228729 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Michaels Stores September Sales Results Conference Call - Final - Part 1

FAIR DISCLOSURE WIRE

January 27, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4767

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... is also being made available to the public live via webcast. The phone number and **internet** address for the call were included in last month's sales release as well as...

... compete directly with A.C. Moore we found we had a 10 percent comp store **sales** increase **during** that 13-week period, substantially better than the 4 percent increase recently reported.

On third...

...at the end of July 2003. I recently sold 100,000 shares and I will **sell** the other 100,000 **during** one of the limited remaining open window periods between now and next July. I believe... Is that strictly the graphics that depict what your pricing is or is that a **change** of **price point** . MICHAEL ROULEAU: That's a **change** in price. We're being more competitive on key items and we're signing them...

11/3,K/15

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18530043 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Project Seven Outsources e-commerce Operations to Digital River

BUSINESS WIRE

August 28, 2001

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 658

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... appear to site visitors as pop-up windows. Digital River designed these features to allow **online** shoppers to view product demonstrations on the vendor's e-commerce site **while** simultaneously completing the **buying** process. Project Seven is also using Digital River's E-Remote Control tool, a solution...

... s role in managing Project Seven's e-commerce initiative includes

helping the publisher increase **online** sales for all variations of its DesignPacks(TM), software packs that contain everything necessary for...

...we gain by using Digital River's ERC. If we decide to launch a product, **change** a product **price** - **point** or **alter** a product description, we have the flexibility to personally make that change to our site...

... Riders), a book co-authored by Al Sparber and Gerry Jacobsen; Grafitti, a widely read **online** magazine; and The PVIWEBDEV Newsgroup, an **online** forum featuring topics and issues of interest to Web designers and developers.

About Digital River...

NAICS CODES/DESCRIPTIONS: 514191 (**On - Line** Information Services);
45411 (Electronic Shopping & Mail-Order Houses)

11/3,K/16

DIALOG(R)File 20:Dialog Global Reporter
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14581913 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Organization Profile: Knowledge Junction Systems

PR NEWSWIRE

January 10, 2001

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1387

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... is driven by: a) growing customer demand for services due to increased use of the **Internet** and migration to electronic means of communicating information; b) an intensely competitive environment; and c ...

...system components involved, the variety of compatible and non-compatible vendor systems and components, frequent **changes** in pricing structures and **price points**, and multiple channels engaged in selling activity.

At a time when service providers most need...

... on investment, communications providers must accelerate the pace and accuracy with which they make new **sales**, **while** at the same time reducing the cost of these sales. One way companies have attempted...

... decisioning technology to create smart, interactive software solutions that accelerate and simplify the multi-channel **sale** of communications products and services. **Through** the deployment of these interactive **selling** solutions, communications providers realize increased revenue, increased velocity of revenue acquisition, decreased cost of sales...

...ConciseMatch(TM): Simply Accelerating Communications Sales ...

ConciseMatch, KJS's flagship software solution, guides a communications **sale** quickly and accurately **through** use of an interactive, Web-based **selling** model. Via the ConciseMatch solution, a customer's needs are instantly analyzed, an optimal or...

...order is reduced from days or weeks to merely minutes.

ConciseMatch guides a salesperson or **online** customer simply and easily through all pertinent questions- eliminating the need for multiple phone calls...

11/3,K/17

DIALOG(R)File 20:Dialog Global Reporter
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13460436 (USE FORMAT 7 OR 9 FOR FULLTEXT)

TechTrader Provides Backbone to Selecterra - First B2B e-Marketplace for the \$40 Billion Specialty Converting Industry; Marketplace Powered by TechTrader's SMarTT(TM) Engine - Edging Out Other Brands

PR NEWSWIRE

October 24, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 848

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...B2B) e-marketplaces, announced today its leading role in the launch of Selecterra, the first **online** marketplace designed to meet the needs of the \$40 billion specialty-converting industry. Selecterra's...

... components of this open and flexible architecture make it possible to bring any offline process **online**, while empowering the market participants to create unique **buying** and selling "scenarios" to build profit and reduce inefficiencies.

Selecterra president and CEO, Ty Silberhorn...

... participants," Silberhorn said, "TechTrader's technology can quickly bring any offline, back-office business process **online** for our marketplace participants, allowing them to streamline trade as efficiently and profitably as possible...

... components to the suite will enable vendors to create "what if" scenarios to analyze how **modified** product offerings or **price points** could lead to reduced inventory levels, increased sales, or higher ROI.

"Selecterra will do more...

...procurement and supply chain dynamics."

The SMarTT(TM) scenario assembly, coupled with TechTrader's complete **Internet** payment solution, which moves monies between buyers and sellers anywhere in the financial system and...

... competitive advantage. TechTrader has certainly accomplished that with Selecterra."

About Selecterra

Selecterra is the first **online** marketplace for buyers and sellers in the \$40-billion specialty converting industry. www.selecterra.com...

... solutions. A one-stop destination, Selecterra offers an extensive inventory of materials, simplified product selection, **online** order entry, processing and tracking, and industry news and technical bulletins. Selecterra combines in-depth experience in the specialty converting industry with best-in-class e-commerce technologies. Once **online**, registered users across a variety of vertical and horizontal markets will find the only solution...

... Transformation Technology(TM) (SMarTT(TM)), a scenario-based product, which brings any offline business process **online** while empowering market participants with the ability to create unique user experiences. The technology provides...

11/3,K/18

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10851257 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**One Price Clothing Stores Announces First Quarter Sales Results; Comments
on First Quarter Earnings Outlook**

PR NEWSWIRE

May 04, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 768

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...especially disappointing given the positive momentum experienced in the first two months of the quarter, **during** which **sales** were 3% ahead of our plan. Importantly, despite our difficult Easter period, first quarter sales...

... press releases are available at no charge through the Company's home page on the **internet** at <http://www.oneprice.com>.

All statements contained in this document as to future expectations...

... credit availability, including adequate levels of credit support provided to certain of the Company's **vendors** by factors and insurance companies; import risks, including potential disruptions and duties, tariffs and quotas...

11/3,K/19

DIALOG(R)File 20:Dialog Global Reporter
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10090246 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**One Price Clothing Stores Announces 61% Increase in Fiscal 1999 Net Income;
Fiscal 1999 Earnings Per Share Slightly Exceed Analysts' Expectations**

PR NEWSWIRE

March 16, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1347

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... well as many store closings. The Company estimated that the inclement weather resulted in lost **sales** of approximately \$1.5 million **during** the fourth quarter.

Mr. Kelley continued, "As we previously announced, our fourth quarter **sales** improved **throughout** the period until icy and snowy weather occurred during the last two weeks of January...

... press releases are available at no charge through the Company's home page on the **internet** at <http://www.oneprice.com>.

All statements contained in this document as to future expectations...
... credit availability, including adequate levels of credit support provided to certain of the Company's **vendors** by factors and insurance companies; import risks, including potential disruptions and duties, tariffs and quotas...

Set	Items	Description
S1	552689	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	3406417	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	49730	(PRIC? OR COST? OR AMOUNT OR DEMAND OR SPACE) (1W) (CURVE? OR POINT? OR RANGE? ?)
S4	3536473	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	2150760	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	1918	S2(5N)S3
S7	60	S6(S)S1
S8	282412	S4(7N)S5
S9	11	S7 AND S8
S10	5	S9 NOT PY>1999
S11	5	RD (unique items)
File	15:ABI/Inform(R)	1971-2005/Sep 13 (c) 2005 ProQuest Info&Learning
File	610:Business Wire	1999-2005/Sep 13 (c) 2005 Business Wire.
File	810:Business Wire	1986-1999/Feb 28 (c) 1999 Business Wire
File	476:Financial Times Fulltext	1982-2005/Sep 13 (c) 2005 Financial Times Ltd

11/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2005 ProQuest Info&Learning. All rts. reserv.

01711011 03-62001

Color by numbers

Mendelson, Seth

Discount Merchandiser v38n6 PP: 103-106 Jun 1998

ISSN: 0012-3579 JRNL CODE: DMD

WORD COUNT: 1915

...TEXT: remind retailers that hair color products are producing larger and larger margins and profits as **price points increase** and **vendors** put financial support behind the battle for market share. "We know there is a problem..."

...Meridian Consulting. "Therefore it is very important for retailers to determine how best to optimize **sales** and profits from this category, **while** still continuing to make an image statement with it."

Hill suggests that retailers look at...

11/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01675075 03-26065

Catalog creative: The RFMP way

Schmid, Jack; Boyle, Lois

Target Marketing v21n7 PP: 38-41 Jul 1998

ISSN: 0889-5333 JRNL CODE: ZIR

WORD COUNT: 2677

...TEXT: holiday time, regardless of how many catalogs are mailed during the year. Others will buy **throughout** the year. By tracking seasonal **buying** patterns, a smart circulation analyst can target mailings during the time customers regularly make purchases...that will direct the readers attention to the special offer.

Careful placement and presentation of **price points** is another way to **increase** the AOV (and this works for all segments) . Higher priced items that are also good **sellers** should get premium space in terms of location and square inches. If you give too...

11/3,K/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01246173 98-95568

Optimal trade credit limits

Scherr, Frederick C

Financial Management v25n1 PP: 71-85 Spring 1996

ISSN: 0046-3892 JRNL CODE: FMG

WORD COUNT: 7508

...TEXT: desirable. Several circumstances can result in such an optimum, including increasing costs per unit (V), **decreasing** price per unit (perhaps from **demand curve** effects), **decreasing** probability of

payment (P), increasing time to pay (t), or increases in the **seller** 's risk aversion with increases in receivable size.³⁴ In this section, I discuss the...is fixed, lower sales volumes have higher total costs than when all costs are variable, **while** higher **sales** volumes have lower costs. For ...inventory, it incurs inventory-carrying costs resulting from holding these goods until the next sale. **During** peak periods, the time between **sales** is less than **during** slack periods. Therefore, **during** slack periods there is a relatively greater opportunity to reduce inventory-carrying costs, resulting in...

11/3,K/4 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01155144 98-04539

Product differentiation and market segmentation as alternative marketing strategies

Smith, Wendell R

Marketing Management v4n3 PP: 63-65 Winter 1995

ISSN: 1061-3846 JRNL CODE: MMA

WORD COUNT: 2610

...TEXT: of demand to the will of supply. It is an attempt to shift or to **change** the slope of the **demand curve** for the market offering of an individual supplier. ...the market by bringing about adjustment of market demand to supply conditions favorable to the **seller** .

Segmentation is based upon developments on the demand side of the market and represents a...traditionally, high fixed costs (regarded primarily from the production viewpoint) have created pressures for expanded **sale** of standardized items **through** differentiation, the possible shifting of certain marketing costs into the fixed area of the total...

11/3,K/5 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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00710423 93-59644

Strategic directions for UNIX and their relevance to potential purchasers (Part 3)

Leak, S E

Capacity Management Review v21n4 PP: 6-8 Apr 1993

ISSN: 0091-7206 JRNL CODE: PPR

WORD COUNT: 1742

...ABSTRACT: buy UNIX now are the promise of an open system and reduced costs. Knowing a **vendor** 's strategy is useful when purchasing a UNIX system. **Vendors** must find new ways of differentiating their products. They may achieve this by: 1. having...

...value than does PC technology in part due to the wider range of platforms and **price points** . It is **increasingly** evident that distributed open systems will be a predominant enterprise architecture for many companies in...

...TEXT: is an effective strategy because the vendor can continue to support its existing user base **while selling** the new generation of open systems. Existing users, however, will at some future date have...

Set	Items	Description
S1	286206	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING() SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	2217077	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	24322	(PRIC? OR COST? OR AMOUNT OR DEMAND OR SPACE) (1W) (CURVE? OR POINT? OR RANGE? ?)
S4	2842280	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	1410431	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	1138	S2(7N)S3
S7	9	S6(10N)S1
S8	240	S6(S)S1
S9	157049	S4(5N)S5
S10	5	S8 AND S9
S11	0	S10 NOT PY>1999
S12	5	RD S10 (unique items)

File 613:PR Newswire 1999-2005/Sep 13
(c) 2005 PR Newswire Association Inc

File 813:PR Newswire 1987-1999/Apr 30
(c) 1999 PR Newswire Association Inc

File 634:San Jose Mercury Jun 1985-2005/Sep 12
(c) 2005 San Jose Mercury News

File 624:McGraw-Hill Publications 1985-2005/Sep 13
(c) 2005 McGraw-Hill Co. Inc

12/3,K/1 (Item 1 from file: 613)
DIALOG(R)File 613:PR Newswire
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00916525 20030109SFTH050 (USE FORMAT 7 FOR FULLTEXT)
SGI Boosts Price/Performance on Silicon Graphics Fuel
PR Newswire
Thursday, January 9, 2003 09:02 EST
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 1,483

TEXT:

...value of up to 25%. This improvement is based on Silicon Graphics Fuel configurations with **increased** processor performance at the same **price point**. These high-performance desktop systems are designed to provide technical and creative professionals with unparalleled...

...older Silicon Graphics(R) workstations as well as UNIX(R) OS-based workstations from other **vendors**. SGI offers trade-in credits up to \$2,000 (U.S.) toward the purchase of...

...Graphics Fuel visual workstation with the new 700 MHz processor is available for purchase immediately **through** SGI **sales** channels and starts at \$13,995 (U.S. list) for a single processor with 4MB...

12/3,K/2 (Item 2 from file: 613)
DIALOG(R)File 613:PR Newswire
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00491292 20010110SFW063 (USE FORMAT 7 FOR FULLTEXT)
Organization Profile: Knowledge Junction Systems
PR Newswire
Wednesday, January 10, 2001 04:30 EST
JOURNAL CODE: PR NEWSWIRE, INTERACTIVE CONNECTION LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 1,862

...the vast number of different system components involved, the variety of compatible and non-compatible **vendor** systems and components, frequent **changes** in pricing structures and **price points**, and multiple channels engaged in selling activity.

At a time when service providers most need...

...on investment, communications providers must accelerate the pace and accuracy with which they make new **sales**, **while** at the same time reducing the cost of these sales. One

way companies have attempted...

...decisioning technology to create smart, interactive software solutions that accelerate and simplify the multi-channel **sale** of communications products and services. **Through** the deployment of these interactive **selling** solutions, communications providers realize increased revenue, increased velocity of revenue acquisition, decreased cost of sales...

...ConciseMatch(TM): Simply Accelerating Communications Sales ...

ConciseMatch, KJS's flagship software solution, guides a communications **sale** quickly and accurately **through** use of an interactive, Web-based selling model. Via the ConciseMatch solution, a customer's...business plan and strength of management.

Knowledge Junction Systems:
Meeting the Need to Transform Commerce **Through** Smart **Selling** Solutions
KJS solves a critical problem facing the communications industry today:
how
to accelerate revenue...

12/3,K/3 (Item 3 from file: 613)
DIALOG(R)File 613:PR Newswire
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00326551 20000504CHTH009 (USE FORMAT 7 FOR FULLTEXT)
One Price Clothing Stores Announces First Quarter Sales Results; Comments on First Quarter Earnings Outlook
PR Newswire
Thursday, May 4, 2000 06:01 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 778

TEXT:
...especially
disappointing given the positive momentum experienced in the first two months
of the quarter, **during** which **sales** were 3% ahead of our plan.
Importantly,
despite our difficult Easter period, first quarter sales...

...store locations on suitable terms;`
whether or not the Company's merchandising strategy to offer **alternative** categories of merchandise at **alternative price points** will continue to
increase sales and operating results or increase and attract new customers;
whether or not offering for...

...credit availability, including adequate levels of credit support provided to certain of the Company's **vendors** by factors and insurance companies; import risks, including potential disruptions and duties, tariffs

and quotas...

12/3,K/4 (Item 4 from file: 613)
DIALOG(R)File 613:PR Newswire
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00292916 20000316CHTH004 (USE FORMAT 7 FOR FULLTEXT)
**One Price Clothing Stores Announces 61% Increase in Fiscal 1999 Net Income;
Fiscal 1999 Earnings Per Share Slightly Exceed Analysts' Expectations**
PR Newswire
Thursday, March 16, 2000 06:31 EST
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 2,143

...well as many store closings. The Company estimated that the inclement weather resulted in lost **sales** of approximately \$1.5 million **during** the fourth quarter.

Mr. Kelley continued, "As we previously announced, our fourth quarter **sales** improved **throughout** the period until icy and snowy weather occurred during the last two weeks of January...

...store locations on suitable terms;
whether or not the Company's merchandising strategy to offer **alternative** categories of merchandise at **alternative price points** will continue to **increase** sales and operating results or increase and attract new customers;
whether or not offering for...

...credit availability, including adequate levels of credit support provided to certain of the Company's **vendors** by factors and insurance companies; import risks, including potential disruptions and duties, tariffs
and quotas...

12/3,K/5 (Item 5 from file: 613)
DIALOG(R)File 613:PR Newswire
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00258451 20000203CHTH004 (USE FORMAT 7 FOR FULLTEXT)
One Price Clothing Stores Announces Fourth Quarter And Fiscal Year Sales Results
PR Newswire
Thursday, February 3, 2000 06:31 EST
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 833

...Kelley, President and Chief Executive Officer, stated, "We are encouraged by the strengthening of our **sales** trends **during** the fourth quarter highlighted by improvement in December and early January. In fact, comps were...

...store locations on suitable terms;
whether or not the Company's merchandising strategy to offer **alternative**
categories of merchandise at **alternative price points** will continue
to

increase sales and operating results or increase and attract new
customers;
whether or not offering for...

...credit availability, including adequate levels of credit support
provided to certain of the Company's **vendors** by factors and insurance
companies; import risks, including potential disruptions and duties,
tariffs
and quotas...

Set	Items	Description
S1	2394530	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	14097918	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	294487	(PRIC? OR COST? OR AMOUNT OR DEMAND OR SPACE) (1W) (CURVE? OR POINT? OR RANGE? ?)
S4	15586260	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	11704608	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	8709	S2(5N)S3
S7	1100689	S4(5N)S5
S8	431	S6(S)S1
S9	42	S8(4S)S7
S10	26	S9 NOT PY>1999
S11	24	RD (unique items)
File	9:Business & Industry(R)	Jul/1994-2005/Sep 09 (c) 2005 The Gale Group
File	275:Gale Group Computer DB(TM)	1983-2005/Sep 12 (c) 2005 The Gale Group
File	621:Gale Group New Prod. Annou. (R)	1985-2005/Sep 13 (c) 2005 The Gale Group
File	636:Gale Group Newsletter DB(TM)	1987-2005/Sep 12 (c) 2005 The Gale Group
File	16:Gale Group PROMT(R)	1990-2005/Sep 12 (c) 2005 The Gale Group
File	160:Gale Group PROMT(R)	1972-1989 (c) 1999 The Gale Group
File	148:Gale Group Trade & Industry DB	1976-2005/Sep 13 (c) 2005 The Gale Group

11/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2005 The Gale Group. All rts. reserv.

00889804 Supplier Number: 23455409 (USE FORMAT 7 OR 9 FOR FULLTEXT)
HAIR DRYERS
(Wholesale volume of hair dryers rose 5% to \$325mil in 1995 vs \$310mil in 1994; retail distribution by outlet is given as percentage)
HFN, v 70, n 11, p 50
March 11, 1996
DOCUMENT TYPE: Journal ISSN: 1082-0310 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 106

TEXT:

The hairdryer market, **while** relatively flat in unit **sales**, still increased in overall wholesale sales due to the **increase** in average **price point** per unit. **Vendors** continued to drive the business through innovation and power. Higher-watt dryers were even more...

11/3,K/2 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2005 The Gale Group. All rts. reserv.

00827814 Supplier Number: 23395298 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Italian Clothing Makers Upbeat on Fall '96
(The prestige Italian tailored clothing makers are enthusiastic about the American market for the fall of 1996)
DNR, v 26, n 5, p 18
January 08, 1996
DOCUMENT TYPE: Journal ISSN: 1092-5511 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1313

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...last fall was very difficult at retail, most of our customers had a very strong **sell - through** with our products. There seems to be a niche we're filling -- it's somewhere...

...good fall bookings, but realistically we hear that inventories in stores are higher than most **merchants** would like. We're projecting double-digit increases. Our prices are up only modestly and the higher the **price range**, the more the **increase**."

Green adds that Zegna is launching several new models in its Soft collection -- a four...

11/3,K/3 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2005 The Gale Group. All rts. reserv.

01693161 SUPPLIER NUMBER: 15569919 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Xilinx, Altera skirmish over CPLDs: action at 5 nanoseconds. (Xilinx' XC7318 and XC7336, and Altera's EPM7032 complex programmable logic devices) (Product Announcement)

DeTar, Jim
Electronic News (1991), v40, n2020, p1(2)

June 27, 1994

DOCUMENT TYPE: Product Announcement ISSN: 1061-6624 LANGUAGE:
ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1696 LINE COUNT: 00131

... 22V10-5 is \$22.15 and AMD's AMD22V10-5 is \$29.90.

With its **increased** speed and **price point**, Xilinx is looking to garner a larger share of the CPLD market. Although Xilinx is...

...the CPLD pie. According to Mr. Kucharewski, Xilinx is somewhere in the top 10 CPLDs **vendors** in terms of sales, with Altera taking the leadership spot in that market.

"We started...

...PLDs will still be used on the board level for functions such as glue logic **during** the next five years, PAL **sales** are forecast to be rather flat, as the bipolar market drops off. Within the CMOS...

11/3,K/4 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

05655182 Supplier Number: 50112811 (USE FORMAT 7 FOR FULLTEXT)

Fashion Statement

Supermarket Business, v53, n6, p77

June, 1998

Language: English Record Type: Fulltext

Article Type: Article

Document Type: Magazine/Journal; Trade

Word Count: 1484

... Meridian Consulting. "Therefore it is very important for retailers to determine how best to optimize **sales** and profits from this category, **while** still continuing to make an image statement with it."

Hill suggests that retailers look at...

11/3,K/5 (Item 2 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

03465899 Supplier Number: 44838614 (USE FORMAT 7 FOR FULLTEXT)

When Snowbirds Fly - Hot Weather Cools Sales in South Florida

Daily News Record, v0, n0, p10

July 14, 1994

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; General Trade

Word Count: 1584

... For Slacks' Goldstein.

And, whereas Lane's is heavy into clothing in the high season, **during** July and August, 'we **sell** some clothing, but more often it's sportswear, shorts, going-out clothes and funwear,' explained...

...bring in cotton sweaters in July, however, to sell to those vacationing in cooler climates.'

Adjusting the inventory and honing **price points** is but one method of doing business during the drought. 'I'd like to say 'gone

fishing,' ' joked 24 Collection's Goldstein, 'but in some respects **merchants** have to try even harder when the pickings are slim. It is a mixed blessing...

11/3,K/6 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

03436759 Supplier Number: 44788161 (USE FORMAT 7 FOR FULLTEXT)

Xilinx, Altera Skirmish Over CPLDs

Electronic News (1991), p1

June 27, 1994

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1582

... 22V10-5 is \$22.15 and AMD's AMD22V10-5 is \$29.90.

With its **increased** speed and **price point**, Xilinx is looking to garner a larger share of the CPLD market. Although Xilinx is...

...the CPLD pie. According to Mr. Kucharewski, Xilinx is somewhere in the top 10 CPLDs **vendors** in terms of sales, with Altera taking the leadership spot in that market.

'We started...

...PLDs will still be used on the board level for functions such as glue logic **during** the next five years, PAL **sales** are forecast to be rather flat, as the bipolar market drops off. Within the CMOS...

11/3,K/7 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

02948751 Supplier Number: 43989383 (USE FORMAT 7 FOR FULLTEXT)

FRAMES of REFERENCE

HFD-The Weekly Home Furnishings Newspaper, v0, n0, p37

July 26, 1993

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1661

... bring a boost to sagging sales in select retail channels, namely department and specialty stores.

' **Vendors** must show retailers that they can sell more than promotional frames,' said Cohen. 'In a basic department, retailers have the opportunity with higher **price points** to makes sales.'

What has **increased** business is not promotional merchandise but the new styles and innovations that are increasing **sell through**, said Cohen. 'Both manufacturers and retailers will continue to look for above average performance in...

11/3,K/8 (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

02367199 Supplier Number: 43107264 (USE FORMAT 7 FOR FULLTEXT)

Price-Value Equation Tops Concerns

HFD-The Weekly Home Furnishings Newspaper, v0, n0, p30
June 29, 1992
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1488

... brand name that is recognized. And these give value to the retailer, because they obviously **sell through**. Value for the retailer also means quality and service. Because even if there is an...

...We have a situation where price has eroded, but we have not seen a corresponding **increase** in consumption because of lower **price**.

"The **point** is that you've all seen our collective balance sheets are not great," Muscalino continued...

...have to take a lot more control and participate in that process, because the retail **vendors** simply aren't doing a great job telling that story to the consumer."

Dundee's...

11/3,K/9 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

02212059 Supplier Number: 42882525 (USE FORMAT 7 FOR FULLTEXT)
Winning with Mass Merchants: The Personal Computer Channel of the '90s:
Mass Merchandising Channels - Strategies and Operaton: Product Selection Strategy

Research Studies-Merrin Information Services, Inc, p22
April, 1992
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1895

... this channel. Once a product stops selling, it is dropped.
Clearly, warehouse clubs want CPU **vendors** that can adapt to the clubs' fluctuating product mix and occasional demands; i.e., clubs want large **vendors** with the resilience and capabilities to meet their needs. They want a **vendor** that is willing to ramp up for one high-selling period, such as the back...

...and then can live with the possibility of being dropped - temporarily or permanently - for another **vendor** that offers a sweeter deal. Positive Corporation, a clone **vendor** that distributes exclusively through warehouse clubs, reports that it alters product lines every three to four months to keep up with technology and to meet **changing price points**.

Most warehouse clubs are unlikely to carry more than two or three brands of CPUs...

...brands carried have generally been healthy. Positive Corporation is doing very well distributing its computers **through** warehouse membership clubs, reaping **sales** of over \$20 million in 1990, which was the company's first full year of business.

Packard Bell is another vendor that has had considerable success **selling through** alternative channels; this vendor, which generated 1990 sales of over \$900 million, moves a large...

11/3,K/10 (Item 7 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

01014656 Supplier Number: 41109678
FOR WOOL COATS, IT'S A STRUGGLE JUST TO SURVIVE
WWD, v0, n0, p1
Jan 9, 1990
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:

...comparative sales season in 25 years.
Retailers say women shopping at both moderate and better **price points** are turning **increasingly** to new looks and materials. **Vendors** and **merchants** agree wool coats must evolve into a more fashionable product or face possible extinction.
There...

...s Northeast of a new pricing policy. The store proclaimed that it aimed at cutting ' **through** all the confusing **sales** , special buys and clearances out there.'
By Arthur Friedman

11/3,K/11 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

09726453 SUPPLIER NUMBER: 19745411 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Price war still rages in sell-through.
Goldstein, Seth
Billboard, v109, n28, p99(1)
July 12, 1997
ISSN: 0006-2510 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 477 LINE COUNT: 00039

...ABSTRACT: cassette six months earlier are out in the market as repriced titles continue to dominate **sell - through** . HBO Home Video have reduced the price of 40 titles to \$14.95 each, while...

11/3,K/12 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

08560848 SUPPLIER NUMBER: 18100681 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Wholesale housewares take off.(Measuring the Markets)
HFN The Weekly Newspaper for the Home Furnishing Network, v70, n11, p44(10)
March 11, 1996
LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 3009 LINE COUNT: 00253

... still in overall wholesale sales due to the increase in average price point per unit. **Vendors** continued to drive the business through innovation and power. Higher-watt dryers were even more...

11/3,K/13 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

08429641 SUPPLIER NUMBER: 17813213 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Italian clothing makers upbeat on Fall '96.

Gellers, Stan

Daily News Record, v26, n5, p18(2)

Jan 8, 1996

ISSN: 0162-2161 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 1417 LINE COUNT: 00113

... re projecting double-digit increases. Our prices are up only modestly and the higher the **price range**, the more the **increase**."

Green adds that Zegna is launching several new models in its Soft collection -- a four...

11/3,K/14 (Item 4 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2005 The Gale Group. All rts. reserv.

07600507 SUPPLIER NUMBER: 15898534 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Twelve on the fast track: niche publishing gives expanding companies a decided edge. (Small Publishers)

Publishers Weekly, v241, n47, p54(3)

Nov 21, 1994

ISSN: 0000-0019 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 2267 LINE COUNT: 00177

... in moving the company forward. Under its new approach, HRD sells fewer books at higher **price points**, a **change** that improved the company's margins.

With greater profits, HRD has been able to explore...

11/3,K/15 (Item 5 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2005 The Gale Group. All rts. reserv.

07477420 SUPPLIER NUMBER: 16135690 (USE FORMAT 7 OR 9 FOR FULL TEXT)

When snowbirds fly - hot weather cools sales in South Florida; when the heat and humidity rise, many men's specialty stores see traffic and sales drop. (Spotlight on Florida)

O'Rourke, Lynn Rhodes

Daily News Record, v24, n134, p10(1)

July 14, 1994

ISSN: 0162-2161 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1701 LINE COUNT: 00127

... Td like to say 'gone fishing,' "joked 24 Collection's Goldstein, "but in some respects **merchants** have to try even harder when the pickings are slim. It is a mixed blessing...

11/3,K/16 (Item 6 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2005 The Gale Group. All rts. reserv.

06810679 SUPPLIER NUMBER: 14479921 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Tobacco. (cigarette and tobacco industries) (46th Annual Consumer Expenditures Study: Category Update) (Cover Story)

Ingram, Bob

Supermarket Business, v48, n9, p143(2)
Sept, 1993

DOCUMENT TYPE: Cover Story ISSN: 0196-5700 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1990 LINE COUNT: 00155

... that is what the premium price cuts and discount price increases are attempting to do.

While categorizing cigarette **sales** as "declining," Frank Puleo, director of nonperishable merchandising at Genuardi Super Markets in Norristown, Pa...

11/3,K/17 (Item 7 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

06696635 SUPPLIER NUMBER: 14135222 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Frames of reference; why some feel 1993 will mark the beginning of an industry shakeout.

Kehoe, Ann-Margaret

HFD-The Weekly Home Furnishings Newspaper, v67, n30, p37(2)

July 26, 1993

ISSN: 0746-7885 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1731 LINE COUNT: 00136

... increased business is not promotional merchandise but the new styles and innovations that are increasing **sell through**, said Cohen. "Both manufacturers and retailers will continue to look for above average performance in...

11/3,K/18 (Item 8 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

05931710 SUPPLIER NUMBER: 12422641 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Honeymoon far from over for wedding shoe vendors. (demand for traditional wedding shoes)

Foster, Caryl

Footwear News, v48, n21, p2(2)

May 25, 1992

ISSN: 0162-914X LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1039 LINE COUNT: 00080

... phenomenal." The firm's line of bridal shoes is priced from \$12 to \$380 wholesale. **While** the majority of **sales** comes from their \$30 offerings, Brenner noted the all-over rhinestone encrusted pump, which wholesales...

...is now a popular seller.

John Parks, president, Evening Bells, Springfield, Pa., concurred, stating that **while** its 1992 **sales** were down slightly, his biggest sales were also at \$30.

Higher-end vendors say they...

11/3,K/19 (Item 9 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

05907450 SUPPLIER NUMBER: 12389935 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Vertical vision; leading domestics suppliers see manufacturing capabilities
and marketing acumen as keys to competitive edge. (textiles industry)**
(Cover Story)

Schwartz, Donna Boyle

HFD-The Weekly Home Furnishings Newspaper, v66, n26, p29(5)

June 29, 1992

DOCUMENT TYPE: Cover Story ISSN: 0746-7885 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 6573 LINE COUNT: 00500

... have to take a lot more control and participate in that process,
because the retail **vendors** simply aren't doing a great job telling that
story to the consumer."

Dundee's...

11/3,K/20 (Item 10 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

04558391 SUPPLIER NUMBER: 08936479 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Kids' brands grow on chains: discounters strive to keep on top of changing
definitions of value.**

Lettich, Jill

Discount Store News, v29, n6, p25(2)

March 26, 1990

ISSN: 0012-3587 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 973 LINE COUNT: 00075

... their children where they may not for adult clothing."
Still, overpriced fashion merchandise won't **sell** and **while** higher
prices may not deter parents from buying fall and holiday goods, price
seems to...

11/3,K/21 (Item 11 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

04506258 SUPPLIER NUMBER: 08304283 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**For wool coats, it's a struggle just to survive. (women's coat
manufacturers)**

Friedman, Arthur

WWD, v159, n6, p1(3)

Jan 9, 1990

ISSN: 0149-5380 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 2279 LINE COUNT: 00175

... s Northeast of a new pricing policy. The store proclaimed that it
aimed at cutting " **through** all the confusing **sales** , special buys and
clearances out there."

It told customers it believed that it had "the..."

11/3,K/22 (Item 12 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

03119713 SUPPLIER NUMBER: 04678659 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The big thee square off....(Eureka and Hoover bid for high-end business)
(Floorcare 1987)

HFD-The Weekly Home Furnishings Newspaper, v61, p58(4)
Feb 16, 1987

ISSN: 0746-7885 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 3469 LINE COUNT: 00264

... was a lot of action at \$59, and we refused to go down to that
price point .'

Hoover's upright sales **increased** last year, but company executives
would have preferred better results. The industry reported upright sales...

11/3,K/23 (Item 13 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

02977641 SUPPLIER NUMBER: 04514031 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Makers plan big finale for holidays. (outlook on telecommunications)

HFD-The Weekly Home Furnishings Newspaper, v60, p114(7)
Oct 13, 1986

ISSN: 0746-7885 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 4599 LINE COUNT: 00354

... or ease of use. We introduced a microprocessor and it's our
number-one best- **seller .'**

Jim Bobowski, Telecommunications director Sony
"Sony entered the market a year ago, and we have..."

11/3,K/24 (Item 14 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

02965204 SUPPLIER NUMBER: 04300392 (USE FORMAT 7 OR 9 FOR FULL TEXT)
International model stars in suit revival. (All About Clothing supplement)

Gellers, Stan
Daily News Record, v16, pS4(1)
July 8, 1986

ISSN: 0162-2161 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 893 LINE COUNT: 00068

... drop ... pleated versus plain-front trousers. And best of all,
we've having an excellent **sell - through** at regular prices. It's about 70
per cent of my suit volume."

The suit...

Set	Items	Description
S1	21417	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	16484	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	104	(PRIC? OR COST? OR AMOUNT OR DEMAND OR SPACE) (1W) (CURVE? OR POINT? OR RANGE? ?)
S4	19352	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	6719	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	31	S2(S)S3
S7	8	S6(S)S1
S8	7	RD (unique items)

File 256:TecInfoSource 82-2005/Sep
(c) 2005 Info.Sources Inc

8/3,K/1

DIALOG(R)File 256:TecInfoSource
(c) 2005 Info.Sources Inc. All rts. reserv.

00151486 DOCUMENT TYPE: Review

PRODUCT NAMES: Content Management (842265)**TITLE: The Evolution of CMS**

AUTHOR: Lee, Yvonne L

SOURCE: SD Times, v98 p23(1) Mar 15, 2004

ISSN: 1528-1965

HOMEPAGE: <http://www.sdtimes.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20040530

...and software development management systems. Fueling the popularity of these products has been the lowered **price points** and the **increased** power and flexibility of the systems. Merant offers a suite that provides content management and...

...Web content management systems. Ektron and Macromedia are the only remaining true Web content management **vendors**.

8/3,K/2

DIALOG(R)File 256:TecInfoSource
(c) 2005 Info.Sources Inc. All rts. reserv.

00148848 DOCUMENT TYPE: Review

PRODUCT NAMES: Microsoft Windows Small Business Server 2003 (190357)**TITLE: Microsoft turns to 'small' needs**

AUTHOR: Galli, Peter

SOURCE: eWeek, v20 n40 p12(1) Oct 6, 2003

ISSN: 1530-6283

HOMEPAGE: <http://www.eweek.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20031230

...SBS 2000 product for companies with under 25 clients. Microsoft spokespeople say the reductions should **increase** adoption of the product among companies that have been considering Linux. A Microsoft spokeswoman says...

...cost of solution. Therefore, Microsoft competes by offering integration, innovation, and value at a low **price point**. Another Microsoft spokesperson concurs, saying customers ultimately decide, and **vendors** will have to win business based on how they can respond to the needs and...

8/3,K/3

DIALOG(R)File 256:TecInfoSource

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00140873 DOCUMENT TYPE: Review

PRODUCT NAMES: WordPerfect Office 10 (756521); StarOffice (569411);
Microsoft Works 2003 (336751)

TITLE: More PC makers try alternatives to Microsoft suites

AUTHOR: Galli, Peter

SOURCE: eWeek, v19 n35 p1(2) Sep 2, 2002

ISSN: 1530-6283

HOME PAGE: <http://www.eweek.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20040430

...this week. Sony has agreed to ship WordPerfect on several of its PCs in all **price ranges**. A spokesperson for Corel says the HP and Dell deals could mean 5 million more WordPerfect unit sales for Corel, which is almost a 25 percent **increase** to its global user base of 22 million. The cost delta between suites and the...

...it has 12 million Works users in the U.S. alone, and all other leading **vendors** still pre-install Microsoft software, including Works.

8/3,K/4

DIALOG(R)File 256:TecInfoSource

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00136436 DOCUMENT TYPE: Review

PRODUCT NAMES: Bluetooth (841455); Microprocessors (847089)

TITLE: Blue Fuel: Chip vendors keep Bluetooth burgeoning

AUTHOR: Suydam, Margot

SOURCE: commVerge, v3 n1 p17(1) Jan 2002

ISSN: 1531-7838

HOME PAGE: <http://www.commvergemag.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20020530

Bluetooth SIG's Bluetooth technology is getting a boost from the **vendors** of such chips as Spirent AB's BlueTraC and SiGe Semiconductor SE2520L; SE2520L is also...

...and uses a silicon-germanium BiCMOS technology to provide 50 percent lower current consumption than **alternative** products. The new ROM-based Bluetooth baseband process from Texas Instruments reduces system cost and ...

...the BSN6050 provides full-data-rate Bluetooth links at low cost (\$5), which meets the **price point** for new mass market consumer products. The

point-to-multipoint BSN6050 is ROM-coded to...

8/3,K/5

DIALOG(R)File 256:TecInfoSource

(c) 2005 Info.Sources Inc. All rts. reserv.

00130595 DOCUMENT TYPE: Review

PRODUCT NAMES: Company--IBM Corp (850225)

TITLE: IBM: Gunning for Growth

AUTHOR: McDougall, Paul

SOURCE: Information Week, v837 p20(3) May 14, 2001

ISSN: 8750-6874

HOMEPAGE: <http://www.informationweek.com>

RECORD TYPE: Review

REVIEW TYPE: Company

REVISION DATE: 20020730

...database provides tools for migrating from Oracle and Sybase systems. With a purchase of database **vendor** Informix in April 2001, IBM is making headway as a middleware provider. The company needs...

...helps developers build Web service applications without extensive coding. Web services allow businesses to eliminate **costly point** -to-point connections. Finally, IBM expanding its Global Services unit, a consulting service that addresses...

...company's share of the application server market doubling. First quarter 2001 sales for WebSphere **increased** by 50 percent.

8/3,K/6

DIALOG(R)File 256:TecInfoSource

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00129611 DOCUMENT TYPE: Review

PRODUCT NAMES: ASP (Application Service Providers) (841242)

TITLE: Alternatives To Big-Ticket Software Purchases

AUTHOR: Robb, Drew

SOURCE: Software Strategies, v6 n2 p46(4) Feb 2001

ISSN: 1087-2493

HOMEPAGE: <http://www.softwarestrategies.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20020228

A discussion of software strategies for enterprise and operations management looks at **alternatives** to per-seat licensing of software: application service providers (ASPs) and subscription licensing. An successful...

...IT investment by allowing Eagle to 'leverage best-in-class applications

at affordable monthly rental **price points**.' In addition, costs are distributed among service subscribers which allows the ASP to deploy new...

...premises. One user is Fluor, a construction and engineering company that purchases software from a **vendor** on a per-seat basis and can rent more seats at a preset rate if...

...model to make their offerings more flexible for customers. CA contends that clients can better **adapt** to rapidly **changing** e-business requirements while reducing the risks and costs associated with today's traditional software...

8/3,K/7

DIALOG(R)File 256:TecInfoSource

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00122094 DOCUMENT TYPE: Review

PRODUCT NAMES: Mercata.com (789151); MobShop.com (789178)

TITLE: Let's Make a Deal: Group-buying services may be great for consumer...

AUTHOR: Oreskovic, Alexi

SOURCE: Industry Standard, v3 n7 p187(2) Feb 28, 2000

ISSN: 1098-9196

HOME PAGE: <http://www.thestandard.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20010130

...buying company, will enter the U.S. market in 2000. Consumers love group buying, and **merchants** have mixed feelings but are, nevertheless, in relatively high numbers partnering with group buying services. The attraction for **merchants** is low customer acquisition cost and the large volume of group buys. Mercata, the most popular site, has deals with about 300 manufacturers. When Mercata purchases a product wholesale, a **price range** is set within which the group can 'maneuver.' Accompany negotiates group prices with suppliers in...

...not set up for group buying and have not installed software that can accommodate fast **changes** in pricing and inventory. However, Mercata's traffic **increased** from 87,000 unique visitors in July 1999 to 996,000 in December, and Mercata...

Set	Items	Description
S1	918390	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	10316425	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	148492	(PRIC? OR COST? OR AMOUNT OR DEMAND OR SPACE) (1W) (CURVE? OR POINT? OR RANGE? ?)
S4	15753428	DURING OR WHILE OR THROUGHOUT OR THROUGH OR DURATION OR AM- IDST OR AMID OR CONCURRENT?
S5	5734712	SALE OR SALES OR SELL OR SELLING OR BUYING
S6	2322	S2(5N)S3
S7	79	S6(S)S1
S8	407613	S4(5N)S5
S9	9	S7(4S)S8
S10	19	S7 AND S8
S11	19	RD (unique items)
S12	13	S11 NOT PY>1999
File	47:	Gale Group Magazine DB(TM) 1959-2005/Sep 13 (c) 2005 The Gale group
File	570:	Gale Group MARS(R) 1984-2005/Sep 12 (c) 2005 The Gale Group
File	635:	Business Dateline(R) 1985-2005/Sep 13 (c) 2005 ProQuest Info&Learning
File	476:	Financial Times Fulltext 1982-2005/Sep 13 (c) 2005 Financial Times Ltd
File	477:	Irish Times 1999-2005/Sep 13 (c) 2005 Irish Times
File	710:	Times/Sun.Times(London) Jun 1988-2005/Sep 12 (c) 2005 Times Newspapers
File	711:	Independent(London) Sep 1988-2005/Sep 13 (c) 2005 Newspaper Publ. PLC
File	756:	Daily/Sunday Telegraph 2000-2005/Sep 13 (c) 2005 Telegraph Group
File	757:	Mirror Publications/Independent Newspapers 2000-2005/Sep 13 (c) 2005
File	387:	The Denver Post 1994-2005/Sep 09 (c) 2005 Denver Post
File	471:	New York Times Fulltext 1980-2005/Sep 13 (c) 2005 The New York Times
File	492:	Arizona Repub/Phoenix Gaz 19862002/Jan 06 (c) 2002 Phoenix Newspapers
File	494:	St LouisPost-Dispatch 1988-2005/Sep 11 (c) 2005 St Louis Post-Dispatch
File	498:	Detroit Free Press 1987-2005/Sep 02 (c) 2005 Detroit Free Press Inc.
File	631:	Boston Globe 1980-2005/Sep 12 (c) 2005 Boston Globe
File	633:	Phil.Inquirer 1983-2005/Sep 12 (c) 2005 Philadelphia Newspapers Inc
File	638:	Newsday/New York Newsday 1987-2005/Sep 12 (c) 2005 Newsday Inc.
File	640:	San Francisco Chronicle 1988-2005/Sep 13 (c) 2005 Chronicle Publ. Co.
File	641:	Rocky Mountain News Jun 1989-2005/Sep 10 (c) 2005 Scripps Howard News
File	702:	Miami Herald 1983-2005/Sep 11 (c) 2005 The Miami Herald Publishing Co.
File	703:	USA Today 1989-2005/Sep 12 (c) 2005 USA Today
File	704:	(Portland)The Oregonian 1989-2005/Sep 11 (c) 2005 The Oregonian

EIC 3600

Dialog Search

File 713:Atlanta J/Const. 1989-2005/Sep 11
 (c) 2005 Atlanta Newspapers
File 714:(Baltimore) The Sun 1990-2005/Sep 13
 (c) 2005 Baltimore Sun
File 715:Christian Sci.Mon. 1989-2005/Sep 13
 (c) 2005 Christian Science Monitor
File 725:(Cleveland)Plain Dealer Aug 1991-2005/Sep 12
 (c) 2005 The Plain Dealer
File 735:St. Petersburg Times 1989- 2005/Sep 11
 (c) 2005 St. Petersburg Times

JMB

Date: 13-Sep-05

12/3,K/1 (Item 1 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
(c) 2005 The Gale group. All rts. reserv.

04161434 SUPPLIER NUMBER: 15898534 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Twelve on the fast track: niche publishing gives expanding companies a
decided edge. (Small Publishers)**
Publishers Weekly, v241, n47, p54(3)
Nov 21, 1994
ISSN: 0000-0019 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 2267 LINE COUNT: 00177

... a run from 1990, when sales rose approximately 70%. A key to its
success is **selling through** a variety of channels that, in addition to
trade outlets, include mail order, business supply...

...sales, titles and employees in 1993. It specializes in training resource
books and had strong **sellers** with Too Cool for Drugs, Polarity Management
and The Empowering Imperative. Barry Davis, HRD president...

...in moving the company forward. Under its new approach, HRD sells fewer
books at higher **price points**, a **change** that improved the company's
margins.

With greater profits, HRD has been able to explore...with more than
35,000 copies sold. P-H expects its rapid growth to continue **through**
fiscal 1995, forecasting a **sales** increase of 20%. P-H also plans to add
about six more people to its...

...and food and wine. Haight said he expects 1994 to be another strong
year, with **sales through** the first part of the year ahead of budget.
The Crossing Press
Freedom, Calif.
Elaine...

12/3,K/2 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2005 The Gale Group. All rts. reserv.

01732213 Supplier Number: 54002142 (USE FORMAT 7 FOR FULLTEXT)
HAIR CARE MARKET GOES HIGH TECH WITH NEW INTROS.
Bernard, Sharyn
HFN The Weekly Newspaper for the Home Furnishing Network, p38(1)
Feb 22, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; General
Word Count: 760

... in this market, which posted retail sales of \$685.6 million in
1997, are crucial. **While sales** figures are healthy and constant, growth
is relatively flat, according to vendors and retailers, who...

...29 dryer more realistic to the consumer. It helps stretch the perception
of where the **price point** should be."

Many **vendors** see **increased** innovation and product enhancements as
a way to build their higher-priced segment of the...

12/3,K/3 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)

(c) 2005 The Gale Group. All rts. reserv.

01667149 Supplier Number: 50112811 (USE FORMAT 7 FOR FULLTEXT)

Fashion Statement

Supermarket Business, v53, n6, p77

June, 1998

ISSN: 0196-5700

Language: English Record Type: Fulltext

Article Type: Article

Document Type: Magazine/Journal; Trade

Word Count: 1484

... billion, according to IRI. Mass merchandisers posted a solid 9.2 percent increase in dollar **sales**, **while** drug stores, which hold the largest share of sales, showed a small 2.2 percent...remind retailers that hair color products are producing larger and larger margins and profits as **price points increase** and **vendors** put financial support behind the battle for market share. "We know there is a problem...

...Meridian Consulting. "Therefore it is very important for retailers to determine how best to optimize **sales** and profits from this category, **while** still continuing to make an image statement with it."

Hill suggests that retailers look at...

12/3,K/4 (Item 3 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

(c) 2005 The Gale Group. All rts. reserv.

01614867 Supplier Number: 47274811 (USE FORMAT 7 FOR FULLTEXT)

RUGS, FURNITURE: A LOVE AFFAIR

Crispens, Jonna

HFN The Weekly Newspaper for the Home Furnishing Network, v71, n14, p67

April 7, 1997

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; General

Word Count: 780

Rug **vendors** are wooing mainstream furniture chains with lower **price points**, higher fashion, **increased** variety and custom-tailored merchandising programs. The stores are responding.

Retailers and suppliers say rugs...

...to \$329 range. The racks also function as sales tools.

"The customers walk up, flip **through** the rugs and basically **sell** themselves," Mahoney said. Rhodes' resources include Beaulieu's Home Expressions line, Dalyn custom-bordered rugs...

12/3,K/5 (Item 4 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

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01447484 Supplier Number: 44838614 (USE FORMAT 7 FOR FULLTEXT)

When Snowbirds Fly - Hot Weather Cools Sales in South Florida

Daily News Record, v0, n0, p10

July 14, 1994

ISSN: 1041-1119

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; General Trade

Word Count: 1584

... For Slacks' Goldstein.

And, whereas Lane's is heavy into clothing in the high season, **during** July and August, 'we **sell** some clothing, but more often it's sportswear, shorts, going-out clothes and funwear,' explained...

...bring in cotton sweaters in July, however, to sell to those vacationing in cooler climates.'

Adjusting the inventory and honing **price points** is but one method of doing business during the drought. 'I'd like to say 'gone fishing,' 'joked 24 Collection's Goldstein, 'but in some respects **merchants** have to try even harder when the pickings are slim. It is a mixed blessing...

12/3,K/6 (Item 5 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

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01380937 Supplier Number: 43989383 (USE FORMAT 7 FOR FULLTEXT)

FRAMES of REFERENCE

HFD-The Weekly Home Furnishings Newspaper, v0, n0, p37

July 26, 1993

ISSN: 0746-7885

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1661

By Ann-Margaret Kehoe

Although photo frame industry vendors expect **sales** growth **throughout** 1993, many see the industry at a turning point.

Price pressures bringing on a glut...

...but what can be done to maintain the full margins photo frames had always savored.

While sales of the tabletop industry's key categories were virtually flat in 1992, photo frames proved...

...resource, has been successful with Frames-A-Ramas in an assortment of sizes and commodities. ' **Sell - through** on the \$9.99 price point is great,' Cohen said. In addition, 'your choice' promotions...bring a boost to sagging sales in select retail channels, namely department and specialty stores.

' **Vendors** must show retailers that they can sell more than promotional frames,' said Cohen. 'In a basic department, retailers have the opportunity with higher **price points** to makes sales.'

What has **increased** business is not promotional merchandise but the new styles and innovations that are increasing **sell through**, said Cohen. 'Both manufacturers and retailers will continue to look for above average performance in...

12/3,K/7 (Item 6 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

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01296071 Supplier Number: 43107264 (USE FORMAT 7 FOR FULLTEXT)

Price-Value Equation Tops Concerns

HFD-The Weekly Home Furnishings Newspaper, v0, n0, p30

June 29, 1992

ISSN: 0746-7885

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1488

... brand name that is recognized. And these give value to the retailer, because they obviously **sell through**. Value for the retailer also means quality and service. Because even if there is an...

...We have a situation where price has eroded, but we have not seen a corresponding **increase** in consumption because of lower **price**.

"The **point** is that you've all seen our collective balance sheets are not great," Muscalino continued...

...have to take a lot more control and participate in that process, because the retail **vendors** simply aren't doing a great job telling that story to the consumer."

Dundee's...

12/3,K/8 (Item 7 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

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01257755 Supplier Number: 42741601 (USE FORMAT 7 FOR FULLTEXT)

CULTIVATING CHIC IN THE LAUNDRY ROOM: Ensemble packaging, attractive fabrics and practical accessories invigorate laundry care products

HFJ-The Weekly Home Furnishings Newspaper, v0, n0, ps5

Feb 10, 1992

ISSN: 0746-7885

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1929

... any of the components could separately, resulting in higher aggregate gross margins.

The opportunity to **increase price point** and margin, meanwhile, is prompting manufacturers to offer wider selections. The latest trend is for **vendors** to expand beyond their specialties, either from ironing boards into pads and covers too, or...a pattern, so they can reduce SKUs and show different patterns on the same board."

While confirming the **sales** shift toward ensembles, at least one executive voiced skepticism about the impact of the trend...

...a non-seasonal business. Although some companies report that they see small upswings in retail **sales during** certain seasons, others see little monthly fluctuation in sales figures.

MERCHANDISING POWER

If the laundry...

12/3,K/9 (Item 8 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

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01212330 Supplier Number: 42272178 (USE FORMAT 7 FOR FULLTEXT)

VENDOR MATRICES MEN'S WEAR'S NEW KINGMAKERS

Daily News Record, v0, n0, p18

August 5, 1991

ISSN: 1041-1119
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; General Trade
Word Count: 2312

... Dillard Department Stores are now buying for a larger number of stores around the country.

While centralized **buying** is often a boon for retailers - allowing them to get advantageous prices, ad dollars and...

...divisional merchandise managers and buyers from around the company.

Although it varies by category, FAMS, **through** the team- **buying** process, will ultimately purchase 70 percent of the merchandise for the entire company. The other...80 to 90 percent of the time the team suggestion is implemented."

Cole admits that **while** **buying** for a company the size of Federated has its financial advantages, he nevertheless views price...
...stores."

McRae's, based in Jackson, Miss., has also cut back on the number of **vendors** it carries, focusing on moderate to upper-moderate **price points**. The most dramatic **change** was in better sportswear, where the company went from 24 **vendors** to only six, and it carries five of those six in all its stores.

"We...Arizona, St. Louis, Cleveland, and the newest, Florida. In each, the president usually heads the **buying while** the GMMs and DMMs in each region are assigned classifications to buy for the entire...

12/3,K/10 (Item 9 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2005 The Gale Group. All rts. reserv.

01131092 Supplier Number: 41515669 (USE FORMAT 7 FOR FULLTEXT)

BETTER DRESSES: Loose Looks Scoring Well In Tough Fall

WWD, v0, n0, p1

August 28, 1990

ISSN: 0149-5380

Language: English Record Type: Fulltext Abstract

Document Type: Magazine/Journal; Trade

Word Count: 1884

ABSTRACT:

...ahead and concur with analysts that the nation's economy is slowing down. Vendors say **price points** will play an **increasing** role in retail and consumer purchase decisions with a period of recession looms on the...

... tough times ahead and concur with analysts that the nation's economy is slowing down. **Vendors** say **price points** will play an **increasing** role in retail and consumer purchase decisions with a period of recession looms on the...

...the right item, there is still business out there. We're averaging a 20 percent **sell - through** on the dresses in the stores, but the volume of sales is lower than last...Harve Benard, which manufactures suits, coats and a small collection of separates and evening dresses, **sell - through** for early fall is averaging between 12 and 15 percent a week, according to Robert...

...evening dresses, said Olexa, adding the she expects the opulent look in eveningwear to continue **through** holiday **selling**.

Olexa said consumers have responded to L&T's ad promotions this year, which she...

12/3,K/11 (Item 10 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2005 The Gale Group. All rts. reserv.

01085359 Supplier Number: 41109678
FOR WOOL COATS, IT'S A STRUGGLE JUST TO SURVIVE
WWD, v0, n0, p1
Jan 9, 1990
ISSN: 0149-5380
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:

...comparative sales season in 25 years.
Retailers say women shopping at both moderate and better **price points** are turning **increasingly** to new looks and materials. **Vendors** and **merchants** agree wool coats must evolve into a more fashionable product or face possible extinction.
There...

...s Northeast of a new pricing policy. The store proclaimed that it aimed at cutting ' **through** all the confusing **sales** , special buys and clearances out there.'

By Arthur Friedman

...

12/3,K/12 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2005 ProQuest Info&Learning. All rts. reserv.

2035190 49069647
The Repackaging of Dillard's
Bruns, Adam
Lane Report p34
Dec 1, 1999
WORD COUNT: 2,215
DATELINE: Lexington Kentucky

TEXT:

...battle between the "bricks" and the "clicks." Last year, online retailers garnered \$3 billion in **sales during** the holiday season. In response, traditional retailers like Home Depot, Dayton Hudson and Crate & Barrel...as well, where they differ from the former owners is in their choice of outside **vendors** . Where once customers may have found moderate **price points** , they'll now find an **increased** selection of "better brands" like the ubiquitous Hilfiger, Ralph Lauren and Liz Claiborne.

Meanwhile, says...

12/3,K/13 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2005 ProQuest Info&Learning. All rts. reserv.

0259677 92-05951

Laughing Last

Biemesderfer, S. C.

Corporate Report Minnesota (Minneapolis, MN, US), V23 N1 s1 p32

PUBL DATE: 920100

WORD COUNT: 4,337

DATELINE: St Paul, MN, US

TEXT:

...Buy's distribution now "pushes" orders to stores based on computer-analyzed statistics about past **sales** patterns.

And **while** Helm agrees that Best Buy has improved its execution, he contends that Concept II "has...lower-cost item, but ultimately purchases a product closer to the high-end of the **price range** --have become **increasingly** significant to **vendors** . "It's a tight, very competitive market out there," he says. "Concept II has been..."

Set	Items	Description
S1	101341	SELLER? OR VENDOR? OR MERCHANT? ? OR PROCESSING()SYSTEM? ? OR EQUILIBRIUM(1W)MANAGE? OR PRICING()TOOL?
S2	5219326	MODIFI? OR MODIFY? OR CHANG? OR ALTER? OR ADJUST? OR ADAPT? OR AMEND? OR INCREAS? OR DECREAS?
S3	2641198	PRICING OR PRICE? ? OR COST OR COSTS OR AMOUNT OR RANGE? ? OR (PRIC? OR COST? OR DEMAND) () (CURVE? OR POINT?)
S4	44896	(SALE OR SALES) () (GOAL OR GOALS) OR MARGIN OR REVENUE OR P- ROFIT OR INCREASE(1W)SALE? ? OR REDUC?(1W)INVENTORY
S5	845253	S2 AND S3
S6	4032	S1 AND S5
S7	1069241	BUYER? OR BUYING(1N)GROUP? ? OR GROUP? ? OR COOP OR CO()OP OR SHOPPER? OR CONSUMER? OR CUSTOMER? OR PURCHASER?
S8	128606	OFFER? ? OR BID OR BIDS
S9	8654	S7 AND S8
S10	133	S6 AND S9
S11	19	S10 AND S4
S12	17	S11 AND IC=G06F?
S13	13	S11 AND IC=G06F-017/60

File 344:Chinese Patents Abs Aug 1985-2005/May
(c) 2005 European Patent Office

File 347:JAPIO Nov 1976-2005/Apr(Updated 050801)
(c) 2005 JPO & JAPIO

File 350:Derwent WPIX 1963-2005/UD,UM &UP=200558
(c) 2005 Thomson Derwent

13/5/1 (Item 1 from file: 347)

DIALOG(R)File 347:JAPIO

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07892811 **Image available**

METHOD AND APPARATUS FOR FORMING COMBINED AUCTION AND DEALING

PUB. NO.: 2004-005570 [JP 2004005570 A]

PUBLISHED: January 08, 2004 (20040108)

INVENTOR(s): LEVINE DAVID L
GILPIN ANDREW G
HEITMAN JOHN
SHIELDS ROBERT L JR
SANDHOLM TUOMAS
SURI SUBHASH

APPLICANT(s): COMBINENET INC

APPL. NO.: 2003-106111 [JP 2003106111]

FILED: April 10, 2003 (20030410)

PRIORITY: 02 371451 [US 2002371451], US (United States of America),
April 10, 2002 (20020410)
02 254241 [US 2002254241], US (United States of America),
September 25, 2002 (20020925)

INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To provide an input specifying mechanism for efficiently supporting an auction and a dealing to maximize the **profit** of a **seller** while minimizing the **cost** of a **buyer** .

SOLUTION: This method of processing the dealing comprises the steps of providing a solver/analyzer 42 determining one of an unrealizable distribution, a winning distribution and a realizable distribution, receiving a **bid** by the solver/analyzer 42, each **bid** having a **bid price** related to an item, relating the **bid** to dealing describing data, the dealing describing data having minimum/maximum liquidation values, free disposal, non- **price** attribute, **adjustment** , purpose, restriction, acquisition of realizability, relaxation of restriction, determination of conditional **price** , and features selected from estimate requirements, receiving the dealing describing data by the solver/analyzer 42, and processing the **bid** according to the features included in the dealing describing data.

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13/5/2 (Item 2 from file: 347)

DIALOG(R)File 347:JAPIO

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07164228 **Image available**

METHOD AND DEVICE FOR ELECTRONIC BIDDING RESULT EXAMINATION, ITS PROGRAM RECORDING MEDIUM, AND ELECTRONIC BIDDING METHOD FOR PLURAL COMMODITIES

PUB. NO.: 2002-032612 [JP 2002032612 A]

PUBLISHED: January 31, 2002 (20020131)

INVENTOR(s): SAKURAI YUKO
YOKOO MAKOTO
KAMEI KOJI

APPLICANT(s): NIPPON TELEGR & TELEPH CORP (NTT)

APPL. NO.: 2000-218472 [JP 2000218472]

FILED: July 19, 2000 (20000719)
INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To determine a combination of successful **bids** which maximizes the **profit** of a **seller** with respect to **bids** for plural commodities.

SOLUTION: Respective **bid** data which are received from bidder devices and each of which consists of one or plural figures representing a commodity and the **bid price** are classified into plural commodity **groups** by taking out data including the same figure as one **group** in a preliminarily determined order. Each node is constituted of one **bid** commodity, and ranks (rank(n)) are given to brotherhood nodes in accordance with their appraisals, and a frequency (dis(n)) of discrepancy (route **change**) from a root node to each node n is defined by $dis(n)=dis(np)+rank(n)$ where dis(nr) of the root node is denoted as 0 and a parent node of the node n is denoted as np, and the LDS search method is applied to determine the combination of successful **bids**.

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13/5/3 (Item 1 from file: 350)

DIALOG(R)File 350:Derwent WPIX
(c) 2005 Thomson Derwent. All rts. reserv.

016947742 **Image available**

WPI Acc No: 2005-272050/200528

XRPX Acc No: N05-223466

Method of influencing user action in internet, involves identifying probabilities of section offered by content delivery system based on which users are presented with incentives

Patent Assignee: SELBY D A (SELB-I)

Inventor: SELBY D A

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20050071221	A1	20050331	US 2003674188	A	20030929	200528 B

Priority Applications (No Type Date): US 2003674188 A 20030929

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 20050071221	A1	8	G06F-017/60	

Abstract (Basic): US 20050071221 A1

NOVELTY - The probabilities of selection offered by the interactive content delivery system is identified, to accordingly present incentives to users of interactive content-delivery system.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (1) website visitor management method;
- (2) system for influencing user action; and
- (3) computer program product with instructions for influencing action of user.

USE - For managing website user in internet.

ADVANTAGE - Allows operator of interactive sales medium to control the display to user based upon their intentions. Maximizes the **margin** of the **seller**, since the **amount** of **consumers** are **increased** due

to presentation of incentives.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart illustrating the method of influencing action of user in internet.

pp; 8 DwgNo 1/3

Title Terms: METHOD; INFLUENCE; USER; ACTION; IDENTIFY; PROBABILITY; SECTION; **OFFER** ; CONTENT; DELIVER; SYSTEM; BASED; USER; PRESENT

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

13/5/4 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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016644825 **Image available**

WPI Acc No: 2004-803538/200479

Related WPI Acc No: 2004-602855

XRPX Acc No: N04-633398

Product e.g. computer hardware, warranty extension presenting method, involves providing warranty extension offer through remainder to customer , where extension is prepared based on information about related products

Patent Assignee: GATEWAY INC (GATE-N)

Inventor: ANDERSON G J; MCKNIGHT R F

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20040215484	A1	20041028	US 2003353697	A	20030129	200479 B
			US 2004852020	A	20040524	

Priority Applications (No Type Date): US 2004852020 A 20040524; US 2003353697 A 20030129

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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US 20040215484	A1	18	G06F-017/60	CIP of application	US 2003353697
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Abstract (Basic): US 20040215484 A1

NOVELTY - The method involves receiving warranty information about a purchased product to determine a **cost** per unit time. Information about another product that is related to the previously purchased product is received and a warranty extension **offer** related to the latter information is prepared. The warranty extension **offer** is presented to a **customer** after a preset time period through a warranty remainder.

USE - Used for presenting a warranty reminder for product e.g. computer hardware, software to **customer** .

ADVANTAGE - The warranty extension **offer** is prepared based on the information of the related purchased products, thus efficiently **increasing** the **revenue** of the **seller** and induces the **customer** to purchase related products from the **seller** , rather than from a competitor.

DESCRIPTION OF DRAWING(S) - The drawing shows a flow chart schematically illustrating a warranty extension presenting method.

pp; 18 DwgNo 1/7

Title Terms: PRODUCT; COMPUTER; HARDWARE; WARRANTY; EXTEND; PRESENT; METHOD ; WARRANTY; EXTEND; **OFFER** ; THROUGH; REMAINING; **CUSTOMER** ; EXTEND; PREPARATION; BASED; INFORMATION; RELATED; PRODUCT

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

13/5/5 (Item 3 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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016045501 **Image available**
WPI Acc No: 2004-203352/200419
Related WPI Acc No: 2004-089893
XRPX Acc No: N04-161769

Payment transaction executing method for trading permanent seat license,
involves charging exchange buyer purchase amount related to sale
price and credits seller sale amount related to sale price
Patent Assignee: HARMON R (HARM-I); RUDOLY H (RUDO-I); SIEGAN J (SIEG-I);
TICKET RESERVE INC (TICK-N)
Inventor: HARMON R; RUDOLY H; SIEGAN J
Number of Countries: 108 Number of Patents: 002
Patent Family:
Patent No Kind Date Applicat No Kind Date Week
US 20040039696 A1 20040226 US 2002179634 A 20020625 200419 B
US 2003386741 A 20030312
WO 200481760 A2 20040923 WO 2004US7680 A 20040312 200462

Priority Applications (No Type Date): US 2003386741 A 20030312; US
2002179634 A 20020625

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
US 20040039696 A1 42 G06F-017/60 CIP of application US 2002179634
WO 200481760 A2 E G06F-000/00
Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ
CA CH CN CO CR CU CZ DE DK DM DZ EC EE EG ES FI GB GD GE GH GM HR HU ID
IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ
NA NI NO NZ OM PG PH PL PT RO RU SC SD SE SG SK SL SY TJ TM TN TR TT TZ
UA UG US UZ VC VN YU ZA ZM ZW
Designated States (Regional): AT BE BG BW CH CY CZ DE DK EA EE ES FI FR
GB GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PL PT RO SD SE SI SK SL SZ
TR TZ UG ZM ZW

Abstract (Basic): US 20040039696 A1

NOVELTY - The method involves creating an electronic exchange and
receiving one offer to sell an item from a seller at a sale price
. An acceptance of the offer is received to sell from a buyer . A
payment transaction is completed based on received acceptance. The
exchange charges the buyer a purchase amount related to the sale
price and credits the seller a sale amount related to the sale
price .

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the
following:

(a) an electronic marketplace created by an exchange computer for
buying and selling items

(b) a method of generating revenue .

USE - Used for executing payment transaction trading permanent seat
license, and contingent event ticket certificates at the venue of
sports stadium and theater.

ADVANTAGE - The method resells contingent event tickets and helps
to increase the value of the season ticket packages and payment seat
license.

DESCRIPTION OF DRAWING(S) - The drawing shows a flow chart of the
method of trading payment seat license (PSLs) event ticket and

contingent event ticket certificates.

pp; 42 DwgNo 1/27

Title Terms: PAY; TRANSACTION; EXECUTE; METHOD; TRADE; PERMANENT; SEAT;
LICENCE; CHARGE; EXCHANGE; BUY; PURCHASE; **AMOUNT** ; RELATED; SALE; **PRICE**
; CREDIT; SALE; **AMOUNT** ; RELATED; SALE; **PRICE**

Derwent Class: T01; T05

International Patent Class (Main): G06F-000/00; **G06F-017/60**

File Segment: EPI

13/5/6 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015912350 **Image available**

WPI Acc No: 2004-070190/200407

Related WPI Acc No: 2004-070189

XRPX Acc No: N04-056506

Online auction method for sales of identical goods/services e.g.

second-hand hub caps for particular model car, involves periodically and monotonically altering price per unit and displaying it to buyers

Patent Assignee: HOUGHTON R (HOUG-I); REDDI S (REDD-I); SHAH C (SHAH-I)

Inventor: HOUGHTON R; REDDI S; SHAH C

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030229565	A1	20031211	US 2002165212	A	20020606	200407 B
			US 2002202614	A	20020723	

Priority Applications (No Type Date): US 2002202614 A 20020723; US

2002165212 A 20020606

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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US 20030229565	A1	14	G06F-017/60	CIP of application	US 2002165212
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Abstract (Basic): US 20030229565 A1

NOVELTY - An initial **price** per unit, is displayed to the **buyers**. The **price** per unit is **altered** periodically and monotonically, and displayed to the **buyers**. An **offer** to buy one or more of the units at the initial or any of the subsequent **prices** per unit, is accepted from each **buyer**. The **offer** indicates the number of units to be purchased at **price** per unit that is current when that **offer** is submitted.

DETAILED DESCRIPTION - An **INDEPENDENT CLAIM** is also included for computer to facilitate sales transaction between **sellers** and **buyers**.

USE - For selling identical goods/services such as second-hand hub caps for particular model car, wheat or cleaning service, using computer (claimed), through network such as local area network (LAN) and wide area network (WAN) e.g. Internet.

ADVANTAGE - Allows the **seller** to input a base **price** and to restrict the **price** per unit to predetermined level, to cover overheads and ensure a maximum **profit**.

DESCRIPTION OF DRAWING(S) - The figure shows a flowchart explaining the sales transaction implementing procedure.

pp; 14 DwgNo 7/7

Title Terms: AUCTION; METHOD; SALE; IDENTICAL; GOODS; SERVICE; SECOND; HAND
; HUB; CAP; MODEL; CAR; PERIOD; MONOTONIC; **ALTER** ; **PRICE** ; PER; UNIT;
DISPLAY; BUY

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

13/5/7 (Item 5 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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015741375 **Image available**
WPI Acc No: 2003-803576/200375
XRPX Acc No: N03-644225

Real property transfer method e.g. for dilapidated residential property, involves paying portion of sales price to non-profit entity for using donated amount in repairs and renovations

Patent Assignee: TAO K (TAOK-I)

Inventor: TAO K

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030200102	A1	20031023	US 2002125278	A	20020417	200375 B

Priority Applications (No Type Date): US 2002125278 A 20020417

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20030200102	A1	13	G06F-017/60		

Abstract (Basic): US 20030200102 A1

NOVELTY - A **seller** sells a real property to a **buyer**, on the condition that a portion of the sales **price** is donated to non-**profit** entity for using the donated **amount** in repairs and renovations of the real property. A receipt is issued for the donated **amount** to the **seller** who uses the receipt for tax purposes.

USE - For transferring dilapidated residential property and real estate.

ADVANTAGE - Reduces the efforts and expenses associated with the real property transfer process. The chances for occurrence of dilapidated residential property transactions and subsequent rehabilitation work, are **increased**. Creates better opportunity for lenders and ensures quick transfer of funds to non-**profit** entity. Fetches better **offer** from **buyers** through real estate developers and brokers.

DESCRIPTION OF DRAWING(S) - The figure shows the structural view of the real estate transaction settlement statement.

pp; 13 DwgNo 1a/5

Title Terms: REAL; PROPERTIES; TRANSFER; METHOD; RESIDENCE; PROPERTIES; PAY ; PORTION; SALE; **PRICE** ; NON; **PROFIT** ; ENTITY; DONATING; **AMOUNT** ; REPAIR

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

13/5/8 (Item 6 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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015719066 **Image available**
WPI Acc No: 2003-781266/200374

Related WPI Acc No: 2004-268909; 2004-268910; 2005-079678; 2005-416742

XRPX Acc No: N03-625911

Exchange processing method e.g. for combinatorial exchanges, involves

modifying processing of bid in accordance with features included in
exchange description data

Patent Assignee: COMBINENET INC (COMB-N)

Inventor: GILPIN A G; HEITMAN J; LEVINE D L; SANHOLM T; SHIELDS R L; SURI S
; HEITMANN J; SANDHOLM T

Number of Countries: 033 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1353285	A2	20031015	EP 200375095	A	20030110	200374 B
US 20030195835	A1	20031016	US 2002371451	P	20020410	200375
			US 2002254241	A	20020925	
JP 2004005570	A	20040108	JP 2003106111	A	20030410	200405

Priority Applications (No Type Date): US 2002254241 A 20020925; US
2002371451 P 20020410

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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EP 1353285	A2	E	35	G06F-017/60	
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Designated States (Regional): AL AT BE BG CH CY CZ DE DK EE ES FI FR GB
GR HU IE IT LI LT LU LV MC MK NL PT RO SE SI SK TR

US 20030195835	A1		G06F-017/60	Provisional application US 2002371451
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JP 2004005570	A	29	G06F-017/60
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Abstract (Basic): EP 1353285 A2

NOVELTY - An solver is provided in response to a **bid** of an exchange for determining a solution including winning and feasible allocations. The **bid** including the items (52-1-52-N) associated quantities (54-1-54-N), **bid price** (56) is received along with the exchange description data (EDD), (58) at the solver. The processing of the **bid** is **modified** in accordance with the predetermined features included in the EDD.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for recorded medium storing exchange processing program.

USE - For processing combinatorial exchange which permits bidders to sell or purchase items such as goods or service.

ADVANTAGE - An efficient exchange is enabled so that the **sellers revenue** is maximized and the **buyers cost** is minimized thereby best economic efficiency is achieved.

DESCRIPTION OF DRAWING(S) - The figure shows a diagrammatic illustration of an exemplary **1bid** having associated exchange description data

items (52-1-52-N)

Quantity (51-1-54-N)

pp; 35 DwgNo 4/17

Title Terms: EXCHANGE; PROCESS; METHOD; COMBINATION; EXCHANGE; **MODIFIED** ;
PROCESS; **BID** ; ACCORD; FEATURE; EXCHANGE; DESCRIBE; DATA

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

13/5/9 (Item 7 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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015300434 **Image available**

WPI Acc No: 2003-361368/200334

XRPX Acc No: N03-288547

Virtual stocking warehouse for bid -transfer transaction and the loaning method thereof - for solving the transferring and storage problem for the bidding process

Patent Assignee: CHEN Y (CHEN-I)

Inventor: CHEN Y

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
TW 494335	A	20020711	TW 2000119051	A	20000916	200334 B

Priority Applications (No Type Date): TW 2000119051 A 20000916

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
TW 494335	A		G06F-017/60	

Abstract (Basic): TW 494335 A

NOVELTY - The present invention provides a virtual stocking warehouse for **bid** -transfer transaction and the loaning method thereof, which is applied for a network transaction system, being characterized in that: the original **seller** can sell the good to the bidder through the bidding process; the goods for the **bid** will be moved and stored in the virtual stocking warehouse for the bidder provided by the network service company; then, the goods will be passed between the virtual stocking warehouse of the trader through other bidding process to form the **bid** -transfer transaction. When the bidding **buyer** choose to send the bidding goods to a specified location or the period for the stocking of the bidding goods for the original **seller** is expired, the goods may be moved out from the virtual stocking warehouse of the last bidder. Thus, in the **bid** -transfer process for the **bid** -transfer **buyer** and the **bid** -transfer **seller** , it is only necessary to consider the **prices** , the **amount** and type of the goods, and it does not have to worry the transferring and storage problem for the bidding goods, and it can further obtain the actual zero-stocking object. Moreover, in the **bid** -transfer transaction, the trader can also use the loan to extend the financial leverage and **increase** the **sale amount** and the circulation speed for the goods.

DwgNo 1/1

Title Terms: VIRTUAL; STOCKING; WAREHOUSE; **BID** ; TRANSFER; TRANSACTION; METHOD; SOLVING; TRANSFER; STORAGE; PROBLEM; **BID** ; PROCESS

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

13/5/10 (Item 8 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014638706 **Image available**

WPI Acc No: 2002-459410/200249

XRPX Acc No: N02-362500

Online auction system allows auction to continue until reception of successful bid from buyer or until highest bid amount is received in predetermined time interval

Patent Assignee: MIYAZAKA Y (MIYA-I)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002133181	A	20020510	JP 2000324100	A	20001024	200249 B

Priority Applications (No Type Date): JP 2000324100 A 20001024

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
JP 2002133181 A 12 G06F-017/60

Abstract (Basic): JP 2002133181 A

NOVELTY - A **seller** registers goods information, successful **bid** rate and commercial conditions into a web server (2) through a **seller** terminal (3). A **buyer** performs bidding from a terminal (4). The **seller** allows the auction to continue until a successful **bid** is received from a **buyer** or a highest **bid amount** is received in a predetermined time interval.

USE - Online auction system.

ADVANTAGE - The auction is more efficient and effective. Since the probability of acquiring **profit** by **sellers** is **increased**, the **buyers** are enabled to obtain desired goods.

DESCRIPTION OF DRAWING(S) - The figure shows a schematic diagram of the internet based online auction system. (Drawing includes non-English language text).

Web server (2)

Seller terminal (3)

Buyer terminal (4)

pp; 12 DwgNo 1/12

Title Terms: AUCTION; SYSTEM; ALLOW; AUCTION; CONTINUE; RECEPTION; SUCCESS;
BID ; BUY; HIGH; **BID** ; **AMOUNT** ; RECEIVE; PREDETERMINED; TIME; INTERVAL

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

13/5/11 (Item 9 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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013843760 **Image available**

WPI Acc No: 2001-327973/200134

XRPX Acc No: N01-236008

Conditional purchase order processing method for buyer driven system involves determining subsidy amount for adjusting product price , based on comparison between price and estimated price floor

Patent Assignee: PRICELINE.COM INC (PRIC-N)

Inventor: BEMER K; TEDESCO D E; VAN LUCHENE A S; WALKER J S

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200118724	A1	20010315	WO 2000US24696	A	20000908	200134 B
AU 200071265	A	20010410	AU 200071265	A	20000908	200137

Priority Applications (No Type Date): US 99393257 A 19990910

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200118724 A1 E 54 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200071265 A G06F-017/60 Based on patent WO 200118724

Abstract (Basic): WO 200118724 A1

NOVELTY - Purchase **offer** for product obtained from a **customer**, has the product description, **price** and payment identifier specifying fund payment mode. A subsidy **amount** is determined for **adjusting** the **price**, based on comparison between **price** and estimated **price** floor. The subsidy **amount** is offered to **customer**.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

(a) **Customer offer processing system**;

(b) Computer readable medium

USE - Used in **buyer** driven system for the sale of products like airline tickets, automobiles, etc.

ADVANTAGE - **Increasing** acceptance of **customer offer** by a **seller** is achieved by offering the subsidy **amount** which is determined based on the comparison between the **customer's price** and an estimated **price** floor, to the **customer**. Enables to facilitate the subsidy of **customer's** conditional purchase **offer** to **increase** the original **offer price** or subsidize the **seller's** margin to **decrease** the **seller's price** floor.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of a network environment for processing conditional purchase **offers**.

pp; 54 DwgNo 1/10

Title Terms: CONDITION; PURCHASE; ORDER; PROCESS; METHOD; BUY; DRIVE; SYSTEM; DETERMINE; **AMOUNT**; **ADJUST**; PRODUCT; **PRICE**; BASED; COMPARE; **PRICE**; ESTIMATE; **PRICE**; FLOOR

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

File Segment: EPI

13/5/12 (Item 10 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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012949602 **Image available**

WPI Acc No: 2000-121452/200011

XRPX Acc No: N00-092442

Consumer goods selling system for communication network e.g. internet - offers purchase right of goods whose details are published in network by middlemen, to consumer who offers highest bid to goods over predetermined time

Patent Assignee: KOBAYASHI H (KOBAYASHI); TAKAI K (TAKAI)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 11353361	A	19991224	JP 98156292	A	19980604	200011 B

Priority Applications (No Type Date): JP 98156292 A 19980604

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 11353361	A	8	G06F-017/60	

Abstract (Basic): JP 11353361 A

NOVELTY - The details of goods to be sold is published in a network by a middle man. A weighted mean **price** higher than standard **price** is decided by middle man and then informed to **seller**. Then, the **bid** offered by **consumers** is acquired for predetermined time. The **consumer** who offers highest **bid** exceeding standard **price** acquires purchase right of goods. DETAILED DESCRIPTION - The

predetermined percentage of the weighted mean **price** is collected as commission by the middle man.

USE - For communication network e.g. internet.

ADVANTAGE - Enables selling of multiple goods to **consumers** offering highest **bid**, thereby **increasing profit** of **seller**.

Enables **consumer** to purchase goods at lowest possible **price**.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of goods selling system in communication network.

Dwg.1/4

Title Terms: CONSUME; GOODS; SELL; SYSTEM; COMMUNICATE; NETWORK; **OFFER** ;
PURCHASE; RIGHT; GOODS; DETAIL; NETWORK; CONSUME; **OFFER** ; HIGH; **BID** ;
GOODS; PREDETERMINED; TIME

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

13/5/13 (Item 11 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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004702297

WPI Acc No: 1986-205639/198632

XRPX Acc No: N86-153400

Data processing system for automated securities market - validates transaction orders against stored data and updates data-base stock etc

Patent Assignee: LYNCH M PIERCE (LYNC-N); MERRILL LYNCH PIERCE FENNER (MERR-N); MERRILL LYNCH PIERCE FENNER & SMITH INC (MERR-N)

Inventor: KALMUS L P; MOTT B; STAMPFER J; TROJAN D R; STAMPFER J

Number of Countries: 004 Number of Patents: 006

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
DE 3539545	A	19860731	DE 3539545	A	19851107	198632 B
GB 2180380	A	19870325	GB 8527346	A	19851106	198712
US 4674044	A	19870616	US 85696407	A	19850130	198726
CH 670716	A	19890630				198930
GB 2180380	B	19891122	GB 8527346	A	19850130	198947
DE 3539545	C2	19950824	DE 3539545	A	19851107	199538

Priority Applications (No Type Date): US 85696407 A 19850130

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
DE 3539545	A		32		
DE 3539545	C2	15		G06F-017/60	

Abstract (Basic): DE 3539545 A

The **processing system** has at least one security for starting an orderly market with the system user acting as principal. It has an arrangement for receiving transaction orders from clients for one or more securities. Orders contain share identification fields showing the transaction as a purchase or sale and a certain number of transaction components.

The system stores order validation parameters and security data such as **amount** of stock, **cost** and **profit**. A transaction order is validated when the received order fields do not conflict with the stored notification and validation parameters. When the transaction has been performed the stock and other parameters are updated as appropriate.

USE/ADVANTAGE - Automated start-up of a market in one or more securities. Validation and performance of automated security

transactions. (32pp Dwg.No.0/5
Title Terms: DATA; PROCESS; SYSTEM; AUTOMATIC; SECURE; MARKET; VALID;
TRANSACTION; ORDER; STORAGE; DATA; UPDATE; DATA; BASE; STOCK
Derwent Class: T01
International Patent Class (Main): G06F-017/60
International Patent Class (Additional): G06F-015/21
File Segment: EPI

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3. [Setting a remote access strategy.](#) By: Galvin, Mark. America's Network, 03/01/97, Vol. 101 Issue 9, p12, 1p; (AN 9706131624) [Linked Full Text](#) Add
4. [The Hewlett-Packard Model 712/60 -- Hewlett-Packard's entry-level workstation shows that the company knows how to deliver, even at the low end of the price curve.](#) By: Schireson, Max. UNIX Review, October 1, 1994, Vol. 12 Issue 11, p57-61, 4p; (AN IPCA0410461) Add
5. [A practically perfect PC -- Anyone can be a PC manufacturer, but it takes something else to be a good one. It's equally difficult to be a good customer.](#) By: Machrone, Bill. PC Magazine, September 11, 1990, Vol. 9 Issue 15, p69-70, 2p; (AN IPCA0124137) Add

1 - 5 of 5 Pages: 1

Add (1-5)

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Record: 1

Title: Setting a remote access strategy.

Authors: Galvin, Mark

Source: America's Network; 03/01/97, Vol. 101 Issue 9, p12, 1p

Document Type: Article

Subject Terms: COMPUTER networks -- Standards

Abstract: Focuses on the increasing use of remote access. How most carriers and Internet service providers (ISPs) build a remote access infrastructure; Predictions on the growth of the remote access market for 1997; Features demanded by the users; Solutions that the corporate customers want; How carriers can drive remote access costs down the aggressive price curves in the PC market while ensuring long-term investment protection; Benefits for the infrastructure providers.

Full Text Word Count: 650

ISSN: 1075-5292

Accession Number: 9706131624

Database: Internet and Personal Computing Abstracts